Company ABC - Model



Company ABC, LLC. Profit and Loss Statement

(Amounts in USD)

of Deliveries

Income	_											
Services							11,400.0	4,522.0	53,200.0	56000	77,000.0	133,000.0
Shipping, Delivery Income	34.0	76.3	696.4	194.2	152.6	321.9	6,119.9	22,725.7	33,728.8	84180.928	62,893.0	147,073.9
Total Income	34.0	76.3	696.4	194.2	152.6	321.9	17,519.9	27,247.7	86,928.8	140,180.9	139,893.0	280,073.9
Cost of Goods Sold												
Total Subcontractors - COS	-	-	-	-	-	-	7,972.4	7,812.5	39,893.8	54,382.8	33,319.4	87,702.1
Supplies & Materials - COGS												
Total Supplies & Materials - COGS	78.8	134.6	262.7	124.6	383.8	333.6	584.9	198.8	201.6			
Total Cost of Goods Sold	78.8	134.6	262.7	124.6	383.8	333.6	11,959.0	14,665.8	52,092.2	81,040.4	47,684.9	128,725.2
Gross Profit	(44.8)	(58.3)	433.8	69.6	(231.2)	(11.8)	5,560.9	12,581.9	34,836.6	59,140.6	92,208.1	151,348.6
Expenses												
Total Auto	-	-	-	89.3	-	6,475.1	-	364.8	810.1	1,174.9	-	1,174.9
Total Advertising/Promotional	-	2,931.9	-	-	-	81.7	-	-	23.8	3,037.3	-	3,037.3
Total Dues & Subscriptions	2,073.0	5,823.5	758.3	1,958.4	635.6	4,546.6	14,681.7	3,637.1	1,919.6	6,369.2	1,142.6	7,511.8
Total Insurance	-	784.0	-	-	784.0	541.5	9,166.1	108.3	632.7	12,016.6	-	12,016.6
Interest Expense	417.5	538.0	625.1	715.5	599.5	1,181.9	184.3	1,147.0	1,300.0	6,708.9	863.0	7,571.9
Internet Services	684.2	756.0	783.7	388.8	406.7	283.5	530.1	309.5	233.6	4,376.2	913.8	5,290.0
Total Job Materials	-	-	-	179.2	373.0	1,256.5	2,118.8	-	376.9	193.3	-	193.3
Total Legal & Professional Fees	7,544.5	30.0	230.1	323.5	1,753.3	3,303.6	4,294.0	6,518.4	9,946.5	16,524.3	18,512.7	35,037.0
Meals and Entertainment	214.0	1,754.2	168.9		85.3	1,954.4	167.5	16.6	19.6	4,380.5	78.2	4,458.7
Total Office Expenses	-	270.8	243.2	364.2	140.4	773.8	4,530.4	1,646.8	985.7	8,955.4	773.6	9,729.0
Other General and Admin Expenses	(102.0)	141.6	934.8	(1.3)	57.0	355.3	229.9			1,615.2	142.5	1,757.7
Total Payroll Expense	11,568.5	10,173.0	10,125.1	3,637.7	8,162.4	10,262.9	7,971.8	6,870.6	9,252.0	78,024.0	24,694.4	102,718.4
Postage and Shipping Expense		58.9				255.0	234.9	386.2	40.5	975.5	51.7	1,027.2
Programming Services	11,937.8	11,688.8	11,170.0	5,629.5	20,309.6	11,537.6	11,548.0	11,908.6	12,066.6	12,629.1	-	12,629.1
Promotional		522.5					950.0			1,472.5	-	1,472.5
Purchases (Delivery Trailers Sold)										45,790.0	45,790.0	91,580.0
Total Rent or Lease	6,092.3	5,813.1	6,839.6	2,901.6	5,812.0	6,520.0	3,507.8	4,123.1	1,795.6	43,405.0	5,280.2	48,685.3
Software	18.9		104.4			616.9	523.2	284.1		1,547.4	-	1,547.4
Subcontractors	7,356.6	2,576.9	1,638.8	3,212.2	8,449.1	7,703.6	17,829.1	22,289.2	11,651.9	33,003.6	4,202.5	37,206.2
Taxes & Licenses	23.8					3,399.6	6,659.3	7,292.7	3,647.4	21,022.8	93.5	21,116.3
Total Travel	6,275.0	4,042.2	7,116.1	4,165.7	19,545.1	14,706.2	15,780.2	13,961.7	9,162.6	99,230.5	14,049.5	113,280.0
Travel Meals	1,071.7	246.9	861.6	107.8	1,447.6	1,563.3	2,434.7	1,069.6	677.5	9,889.3	1,191.8	11,081.2
Total Utilities	461.9	220.9	220.9	220.9	221.2	307.0	428.5	576.1	621.9	3,279.4	699.3	3,978.8
Total Expenses	55,637.8	48,373.3	41,820.5	23,893.1	68,781.8	77,625.9	103,770.0	82,510.4	65,164.6	415,620.9	118,479.4	534,100.3
Net Operating Income	(55,682.5)	(48,431.6)	(41,386.8)	(23,823.5)	(69,012.9)	(77,637.7)	(98,209.1)	(69,928.5)	(30,327.9)	(356,480.3)	(26,271.3)	(382,751.6)
Other Expenses											-	
Penalties & Settlements									2,038.3		-	
Total Other Expenses		-	-	-	-	-	-	-	2,038.3	-	-	-
Net Other Income	-	-	-	-	-	-	-	-	(2,038.3)	-	-	-
Net Income	(55,682.5)	(48,431.6)	(41,386.8)	(23,823.5)	(69,012.9)	(77,637.7)	(98,209.1)	(69,928.5)	(32,366.3)	(356,480.3)	(26,271.3)	(382,751.6)

Company ABC, LLC. Balance Sheet

Amounts in USD)				
Assets				
Services				
Bank Accounts	7,130.7	160,141.5	-	-
Accounts Receivable	108,371.3	19,434.0		
Other current assets				
Inventory Asset	-	5,296.3	-	-
Total Other current assets	-	5,296.3	-	-
Total Current Assets	115,502.0	184,871.8	-	-
Fixed Assets				
Accumulated Depreciation	(52,389.6)	(52,389.7)		
Furniture & Fixtures	2,285.4	44,878.0	-	-
Intangible Assets	9,737.5	9,737.5		
Machinery & Equipment	122,810.0	170,117.5	-	-
Patent Filings	37,762.5	37,762.5		
Total Vehicles	248,448.8	261,351.7	-	-
Programming Code		297,032.0		
Total Fixed Assets	368,654.5	768,489.5	-	-
Other Assets				
Organizational Costs		78,768.0		
Total Other Assets				
Total Assets	484,156.5	1,032,129.2	-	-
LIABILITIES AND EQUITY				
Current Liabilities				
Accounts Payable	187,080.9	181,292.3		
Credit Cards	68,092.7	63,488.5	-	-
Total Other Current Liabilities	(280.5)	-	-	-
Total Current Liabilities	254,893.1	244,780.8	-	-
Long-Term Liabilities	i			
Notes Payable	182,321.2	177,438.2	-	-
Notes Payable - Martel Capital 10/8		250,000.0		
Total Shareholder Notes Payable	14,250.0	14,000.0	-	-
Total Long-Term Liabilities	196,571.2	441,438.2	-	-
Total Liabilities	451,464.2	686,219.0	-	-
Equity	i			
Membership Subscriptions	1,007,940.5	1,007,940.5		
Opening Balance Equity		-		
Partner Contributions - AW	1,451.1	1,451.6		
Partner Contributions - EW	1,213.6	1,214.1		
Partner Contributions - JH	1,213.7	1,214.1		
Retained Earnings	(497,669.0)	(281,087.9)		
Net Income	(481,457.6)	(384,822.2)		
Total Equity	32,692.3	345,910.2	-	-
Total Liabilities And Equity	484,156.5	1,032,129.2	-	-

Income Statement

(All figures in USD)

Table Chie Mana	7	68	109	104	154	143
Total # of New Vans	/	41	36	56	96	143 79
Total # of New Scooters	- 7	109	145	160	250	222
Total # of New Vehicles	7		145	289		
Total Vans	/	76			443	582
Total Scooters		41	77	133	229	308
Total Vehicles	7	117	262	422	672	890
Total # of Delivery	45,782	1,107,854	3,709,179	6,362,005	9,980,859	13,697,381
Total Delivery Revenue	232,710	7,991,487	26,968,526	43,729,674	65,497,774	87,158,003
Total Licensing Revenue	-	118,957	75,629	42,958	24,400	13,859
Revenue From Equipment Sale	142,500	166,250	190,000	213,750	237,500	261,250
Total Revenue	375,210	8,276,694	27,234,155	43,986,382	65,759,674	87,433,112
Cost of Equipment Sale	71,250	83,125	95,000	106,875	118,750	130,625
Total Delivery COGS	139,626	4,794,892	16,181,116	26,237,805	39,298,664	52,294,802
Total COGS	210,876	4,878,017	16,276,116	26,344,680	39,417,414	52,425,427
Total Gross Profit	164,334	3,398,677	10,958,040	17,641,702	26,342,260	35,007,686
Total Operating Expense	65,314	1,705,582	5,304,980	8,140,546	12,239,247	16,082,915
Total Operating Profit	99,020	1,693,095	5,653,059	9,501,157	14,103,013	18,924,770
Corporate Expense	432,429	824,179	1,210,863	1,331,949	1,514,680	1,662,865
Programming Services	7,504	165,534	544,683	879,728	1,315,193	1,748,662
Other Expense	18,760	248,301	817,025	1,319,591	1,972,790	2,622,993
EBITDA	(359,674)	455,081	3,080,488	5,969,889	9,300,349	12,890,250
Depreciation	(73,034)	(373,256)	(1,190,720)	(1,862,711)	(2,711,861)	(3,433,452)
Amortization	(5,000)	(4,299)	(3,889)	(3,517)	(3,181)	(2,877)
EBIT	(437,708)	77,525	1,885,880	4,103,661	6,585,307	9,453,921
Interact Evinence	4,653	78,591	265,737	450,345	639,689	711,804
Interest Expense		,			,	
Less: Interest Income EBT	(38) (442,323)	(3,940) 2,874	(2,113) 1,622,255	(4,207)	(8,452)	(21,823)
ЕВІ	(442,323)	2,874	1,622,255	3,657,522	5,954,070	8,763,940
Less: Taxes	-	862	486,677	1,097,257	1,786,221	2,629,182
Net Income	(442,323)	2,012	1,135,579	2,560,266	4,167,849	6,134,758
	(11-)0-0)			_,,	.,,	.,,
Margins						
Gross Margin	43.8%	41.1%	40.2%	40.1%	40.1%	40.0%
EBITDA Margin	(95.9%)	5.5%	11.3%	13.6%	14.1%	14.7%
EBIT Margin	(116.7%)	0.9%	6.9%	9.3%	10.0%	10.8%
Net Income Margin	(117.9%)	0.0%	4.2%	5.8%	6.3%	7.0%
As a % of Sales						
COGS	56.2%	58.9%	59.8%	59.9%	59.9%	60.0%
Operating Expense	17.4%	20.6%	19.5%	18.5%	18.6%	18.4%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
to the second	/0		=-=			2.070

Balance Sheet

(Amounts in USD)

Assets Services 5,289,106 Cash Payable 7,506 9,500 678,636 312,429 809,213 1,961,845 30,839 1,414,467 3,042,015 4,211,429 6,365,694 8,066,704 Accounts Receivable 114,075 3,752 169,736 365,042 505,371 763,883 968,004 Total Other current assets **Total Current Assets** 121,581 44,091 2,262,839 3,719,485 5,526,013 9,091,422 14,323,814 **Fixed Assets** 72,631 146,084 393,851 777,576 1,333,519 2,043,036 PPE, Net 76,532 45,000 40,701 36,812 33,295 30,114 27,237 50,000 Intangible Assets **Total Vehicles** 261,525 456,095 2,834,900 5,907,545 8,260,188 11,878,191 14,190,540 388,057 **Total Fixed Assets** 573,726 3,021,684 6,338,209 9,071,058 13,241,824 16,260,813 **Total Assets** 509,638 617,817 5,284,523 10,057,694 14,597,071 22,333,246 30,584,627 **Liabilities And Equity Current Liabilities** 25,998 1,263,338 2,731,119 3,785,161 5,724,762 7,255,976 Accounts Payable 268,604 2,109 101,067 218,490 302,813 457,981 580,478 Other Current Liability (295) **Total Current Liabilities** 268,308 28,107 1,364,405 2,949,608 4,087,973 6,182,743 7,836,454 **Long-Term Liabilities** Notes Payable 191,917 389,830 2,316,017 4,368,405 5,209,152 6,682,708 7,145,620 Revolver 497,790 15,000 15,000 **Total Shareholder Notes Payable** 15,000 15,000 15,000 15,000 15,000 **Total Long-Term Liabilities** 206,917 902,621 2,331,017 4,383,405 5,224,152 6,697,708 7,160,620 **Total Liabilities** 475,225 930,728 3,695,422 7,333,014 9,312,126 12,880,451 14,997,074 1,160,073 3,060,073 3,060,073 3,060,073 3,060,073 3,060,073 Equity 1,065,073 (1,472,983) (1,470,971) (335,392) 2,224,873 6,392,722 12,527,480 **Retained Earning** (1,030,660)Total Equity 34,413 (312,911) 1,589,102 2,724,680 5,284,946 9,452,795 15,587,553 **Total Liabilities And Equity** 509,638 10,057,694 14,597,071 22,333,246 30,584,627 617,817 5,284,523 Check ----Revenue 375,210 27,234,155 43,986,382 87,433,112.11 8,276,694 65,759,674 COGS 210,876 4,878,017 16,276,116 26,344,680 39,417,414 52,425,426.57

Cash From Investing Activities	(263,703)	(2,825,514)	(4,511,133)	(4,599,078)	(6,885,808)	(6,455,318)
Increase / (Decrease) in Revolver	497,790	(497,790)	-	-	-	-
Increase / (Decrease) in Debt	197,913	1,926,186	2,052,388	840,747	1,473,556	462,912
Less: Dividends	-	-	-	-	-	-
Change in Equity	95,000	1,900,000	-	-	-	-
Cash From Financing Activities	790,704	3,328,396	2,052,388	840,747	1,473,556	462,912
Beginning Cash	7,506	9,500	678,636	312,429	809,213	1,961,845
Free Cash Flow	(788,710)	(2,659,261)	(2,418,595)	(343,963)	(320,924)	2,864,349
Plus: Cash From Financing Activities	790,704	3,328,396	2,052,388	840,747	1,473,556	462,912
Change in Cash	1,994	669,136	(366,207) -	496,784 -	1,152,632	3,327,261
Ending Cash Balance	9,500	678,636	312,429	809,213	1,961,845	5,289,106

Vehicles Schedules							
Opening Balance		261,525	456,095	2,834,900	5,907,545	8,260,188	11,878,191
Vehicle CapEx		259,951	2,742,747	4,238,791	4,159,214	6,228,211	5,580,986
Depreciation		(65,381)	(363,942)	(1,166,145)	(1,806,572)	(2,610,208)	(3,268,637)
Closing Balance	261,525.0	456,095	2,834,900	5,907,545	8,260,188	11,878,191	14,190,540
Company to DD0 C Cale a data							
Corporate PP&E Schedules							
Opening Balance		76,532	72,631	146,084	393,851	777,576	1,333,519
General Capex		3,752	82,767	272,342	439,864	657,597	874,331
Depreciation		(7,653)	(9,314)	(24,574)	(56,140)	(101,653)	(164,814)
Closing Balance	76,532	72,631	146,084	393,851	777,576	1,333,519	2,043,036
Intangibles Schedules		_					_
Opening Balance		50,000	45,000	40,701	36,812	33,295	30,114
Acquired		,	- ,	-,	,		,
Amortization		(5,000)	(4,299)	(3,889)	(3,517)	(3,181)	(2,877)
Closing Balance	50,000	45,000	40,701	36,812	33,295	30,114	27,237

Debt Schedule

Designing Coch		7 500	9,500	C78 C2C	212 420	800 212	1 001 845
Beginning Cash		7,506		678,636	312,429	809,213	1,961,845
Plus: FCF		(788,710)	(2,659,261)	(2,418,595)	(343,963)	(320,924)	2,864,349
Less: Minimum Cash		(9,500)	(9,500)	(9,500)	(9,500)	(9,500)	(9,500)
Less: Dividend		-	-	-	-	-	-
Plus: Changes in Equity		95,000	1,900,000	-	-	-	-
Cash Available for Debt Paydown		(695,704)	(759,261)	(1,749,460)	(41,034)	478,789	4,816,694
Beginning Debt		191,917	389,830	2,316,017	4,368,405	5,209,152	6,682,708
Plus: Issuances		-	-	-	-	-	-
Less: Repurchases		-	-	-	-	-	-
Van Debt Issued		226,701	2,202,237	3,530,057	3,368,127	4,987,420	4,501,632
Scooter Debt Issued		, _	189,688	166,556	259,087	444,149	365,497
Van Debt Repayed		(28,787)	(438,108)	(1,548,223)	(2,621,454)	(3,691,986)	(4,070,720)
Scooter Debt Repayed			(27,631)	(96,001)	(165,014)	(266,027)	(333,497)
			()001)	(00)001)	(100)01 !)	(200)0277	(000) 1077
Ending Debt Balance	191,917	389,830	2,316,017	4,368,405	5,209,152	6,682,708	7,145,620
Interest Rate on Debt		1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Expense on Debt		4,653	75,272	265,737	450,345	639,689	711,804
interest Expense on Debt		4,000	15,212	203,737	450,545	059,089	/11,004
Cash Available for Revolver		(497,790)		302,929	799,713	1,952,345	5,279,606
Beginning Revolver		-	497,790	-	-	-	-
Plus: Revolver Drawdown / (Paydown)		497,790	(497,790)	-	-	-	-
Ending Revolver Balance		497,790	-	-	-	-	-
Interest Rate on Revolver		8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Expense on Revolver		-	3,319	-	-	-	-
Total Debt	191,917	887,621	2,316,017	4,368,405	5,209,152	6,682,708	7,145,620
Total Interest Expense		4,653	78,591	265,737	450,345	639,689	711,804
Effective Interest Rate		0.5%	3.4%	6.1%	8.6%	9.6%	10.0%
Beginning Cash		7,506	9,500	678,636	312,429	809,213	1,961,845
Ending Cash	7,506	9,500	678,636	312,429	809,213	1,961,845	5,289,106
	7,500	5,500	070,030	512,725	003,213	1,301,043	5,205,100
Interest Rate on Cash		0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Interest Income		38	47	3,393	1,562	4,046	9,809
				-,	/	,	-,

	Debt Issued										
Van Debt Issued											
Total Van Debt Issued	129,543	226,701	2,202,237	3,530,057	3,368,127	4,987,420	4,501,632				
Van Debt Repayed											
Total Van Debt Repayed	3,598	28,787	438,108	1,548,223	2,621,454	3,691,986	4,070,720				
Scooter Debt Issued											
Total Scooter Debt Issued	-	-	189,688	166,556	259,087	444,149	365,497				
Scooter Debt Repayed											
Total Scooter Debt Repayed	-	-	27,631	96,001	165,014	266,027	333,497				
Total Debt Issued											
Total Debt Issued	129,543	226,701	2,391,926	3,696,612	3,627,214	5,431,568	4,867,129				
Total Debt Repayed											
Total Debt Repayed	3,598	28,787	465,739	1,644,224	2,786,467	3,958,012	4,404,217				
Interest Expense City Wise											
Van Debt Interest Paid											
Total Van Debt Interest Paid	582	4,653	70,807	250,222	423,676	596,694	657,905				
Scooter Debt Interest Paid	_										
Total Scooter Interest Paid	-	-	4,466	15,516	26,669	42,995	53,899				
Total Interest Paid											
Total Interest Paid	582	4,653	75,272	265,737	450,345	639,689	711,804				
		City	Wise CapEX								
Van CapEx		•									
Total Van CapEx	148,543	259,951	2,525,237	4,047,807	3,862,127	5,718,920	5,161,882				
Scooter CapEx											
Total Scooter Capex	-	-	217,510	190,984	297,087	509,292	419,104				
Total Capex											
Total Capex	148,543	259,951	2,742,747	4,238,791	4,159,214	6,228,211	5,580,986				

Revenue						
City1	-	-	-	-	-	-
City2	-	118,957.5	75,629.1	42,957.8	24,400.3	13,859.5
City3	-	-	-	-	-	-
City4	-	-	-	-	-	-
City5	-	-	-	-	-	-
City6	-	-	-	-	-	-
City7	-	-	-	-	-	-
City8	-	-	-	-	-	-
City9	-	-	-	-	-	-
City10	-	-	-	-	-	-
City11	-	-	-	-	-	-
City12	-	-	-	-	-	-
City13	-	-	-	-	-	-
City14	-	-	-	-	-	-
City15	-	-	-	-	-	-
City16	-	-	-	-	-	-
City17	-	-	-	-	-	-
City18	-	-	-	-	-	-
City19	-	-	-	-	-	-
City20		-	-	-	-	-
Total Revenue	-	118,957.5	75,629.1	42,957.8	24,400.3	13,859.5

Revenue from Single Delivery

Growth

City1	Capacity	69,888.0	524,160.0	1,277,640.0	1,939,392.0	2,522,520.0	2,823,912.0
City1	Actual Deliveries	45,782.0	253,204.8	493,249.4	731,629.6	895,282.4	979,867.0
	Efficiency	65.5%	48.3%	38.6%	37.7%	35.5%	34.7%
	Operating Profit Margin	11.9%	17.1%	18.8%	20.7%	21.3%	22.2%
City2	Capacity	-	806,220.0	2,941,920.0	3,946,320.0	5,321,700.0	6,290,460.0
,_	Actual Deliveries	-	442,478.6	1,579,184.1	2,139,480.9	2,833,506.5	3,483,027.1
	Efficiency	NA	54.9%	53.7%	54.2%	53.2%	55.4%
	Operating Profit Margin	NA	18.2%	19.1%	19.5%	19.1%	19.3%
City3	Capacity	-	222,144.0	658,944.0	1,018,368.0	1,347,840.0	1,512,576.0
,.	Actual Deliveries	-	184,540.7	558,279.2	908,913.6	1,232,479.6	1,399,715.9
	Efficiency	NA	83.1%	84.7%	89.3%	91.4%	92.5%
	Operating Profit Margin	NA	21.5%	25.6%	26.2%	26.7%	27.0%
City4	Capacity	-	169,728.0	643,968.0	1,018,368.0	1,347,840.0	1,512,576.0
	Actual Deliveries	-	108,627.7	331,828.0	521,654.0	682,168.8	765,131.6
	Efficiency	NA	64.0%	51.5%	51.2%	50.6%	50.6%
	Operating Profit Margin	NA	18.2%	22.3%	23.9%	24.5%	25.2%
City5	Capacity	-	117,312.0	449,280.0	768,768.0	958,464.0	1,123,200.0
	Actual Deliveries	-	90,497.6	276,459.0	429,675.9	554,961.2	619,715.5
	Efficiency	NA	77.1%	61.5%	55.9%	57.9%	55.2%
	Operating Profit Margin	NA	21.0%	23.0%	25.1%	24.7%	25.4%
City6	Capacity	-	44,928.0	329,472.0	658,944.0	831,168.0	973,440.0
cityo	Actual Deliveries		28,504.7	217,729.2	468,320.3	606,762.4	708,401.0
	Efficiency	NA	63.4%	66.1%	71.1%	73.0%	72.8%
	Operating Profit Margin	NA	15.3%	22.1%	25.0%	25.9%	26.2%
City7	Capacity	-	-	129,792.0	309,504.0	489,216.0	614,016.0
city	Actual Deliveries		_	80,019.3	167,402.7	283,571.1	371,375.7
	Efficiency	NA	NA	61.7%	54.1%	58.0%	60.5%
	Operating Profit Margin	NA	NA	12.3%	15.6%	17.3%	18.6%
City8	Capacity	-	-	59,904.0	279,552.0	429,312.0	660,816.0
cityo	Actual Deliveries			36,649.1	179,348.2	297,072.0	355,721.4
	Efficiency	NA	NA	61.2%	64.2%	69.2%	53.8%
	Operating Profit Margin	NA	NA	9.0%	18.4%	20.2%	20.4%
City9	Capacity	-	-	238,368.0	557,856.0	959,712.0	1,151,904.0
citys	Actual Deliveries		_	135,781.4	349,953.2	582,803.8	755,637.0
	Efficiency	NA	NA	57.0%	62.7%	60.7%	65.6%
	Operating Profit Margin	NA	NA	16.2%	20.8%	21.3%	22.3%
City10	Capacity	11/4	11/4	10.270	258,336.0	658,944.0	984,672.0
City10	Actual Deliveries				166,497.0	421,431.2	596,126.0
	Efficiency	NA	NA	NA	64.4%	64.0%	60.5%
	Operating Profit Margin	NA	NA	NA	17.7%	21.3%	21.7%
City 11		MA	M/A	MA	331,968.0	808,704.0	1,134,432.0
City11	Capacity Actual Deliveries	-	-	-	233,095.8	520,886.3	635,438.1
		NA	NA	NA	70.2%	64.4%	56.0%
	Efficiency	NA NA		NA	18.9%	21.5%	21.6%
Ci+13	Operating Profit Margin		NA		97,344.0		
City12	Capacity Actual Deliveries	-	-	-		658,944.0	1,104,480.0
	Actual Deliveries	-	-	-	66,034.0	359,904.4	589,498.6
	Efficiency	NA	NA	NA	67.8%	54.6%	53.4%
Cit. 12	Operating Profit Margin	NA	NA	NA	13.7%	18.9%	21.2%
City13	Capacity	-	-	-	-	366,912.0	812,448.0
	Actual Deliveries	-	-	-	-	231,047.6	525,722.4
	Efficiency	NA	NA	NA	NA	63.0%	64.7%
	Operating Profit Margin	NA	NA	NA	NA	17.4%	21.6%

City14	Capacity	-	-	-	-	366,912.0	812,448.0
•	Actual Deliveries	-	-	-	-	206,474.0	447,047.7
	Efficiency	NA	NA	NA	NA	56.3%	55.0%
	Operating Profit Margin	NA	NA	NA	NA	16.5%	21.0%
City15	Capacity	-	-	-	-	366,912.0	812,448.0
-	Actual Deliveries	-	-	-	-	206,474.0	447,047.7
	Efficiency	NA	NA	NA	NA	56.3%	55.0%
	Operating Profit Margin	NA	NA	NA	NA	16.5%	21.0%
City16	Capacity	-	-	-	-	119,808.0	527,904.0
	Actual Deliveries	-	-	-	-	66,034.0	306,125.6
	Efficiency	NA	NA	NA	NA	55.1%	58.0%
	Operating Profit Margin	NA	NA	NA	NA	11.7%	20.4%
City17	Capacity	-	-	-	-	-	363,168.0
	Actual Deliveries	-	-	-	-	-	263,210.3
	Efficiency	NA	NA	NA	NA	NA	72.5%
	Operating Profit Margin	NA	NA	NA	NA	NA	19.1%
City18	Capacity	-	-	-	-	-	363,168.0
	Actual Deliveries	-	-	-	-	-	242,422.7
	Efficiency	NA	NA	NA	NA	NA	66.8%
	Operating Profit Margin	NA	NA	NA	NA	NA	18.5%
City19	Capacity	-	-	-	-	-	209,664.0
	Actual Deliveries	-	-	-	-	-	139,650.0
	Efficiency	NA	NA	NA	NA	NA	66.6%
	Operating Profit Margin	NA	NA	NA	NA	NA	6.9%
City20	Capacity	-	-	-	-	-	149,760.0
	Actual Deliveries	-	-	-	-	-	66,500.0
	Efficiency	NA	NA	NA	NA	NA	44.4%
	Operating Profit Margin	NA	NA	NA	NA	NA	(5.9%)

Efficiency	_					
City1	65.5%	48.3%	38.6%	37.7%	35.5%	34.7%
City2	NA	54.9%	53.7%	54.2%	53.2%	55.4%
City3	NA	83.1%	84.7%	89.3%	91.4%	92.5%
City4	NA	64.0%	51.5%	51.2%	50.6%	50.6%
City5	NA	77.1%	61.5%	55.9%	57.9%	55.2%
City6	NA	63.4%	66.1%	71.1%	73.0%	72.8%
City7	NA	NA	61.7%	54.1%	58.0%	60.5%
City8	NA	NA	61.2%	64.2%	69.2%	53.8%
City9	NA	NA	57.0%	62.7%	60.7%	65.6%
City10	NA	NA	NA	64.4%	64.0%	60.5%
City11	NA	NA	NA	70.2%	64.4%	56.0%
City12	NA	NA	NA	67.8%	54.6%	53.4%
City13	NA	NA	NA	NA	63.0%	64.7%
City14	NA	NA	NA	NA	56.3%	55.0%
City15	NA	NA	NA	NA	56.3%	55.0%
City16	NA	NA	NA	NA	55.1%	58.0%
City17	NA	NA	NA	NA	NA	72.5%
City18	NA	NA	NA	NA	NA	66.8%
City19	NA	NA	NA	NA	NA	66.6%
City20	NA	NA	NA	NA	NA	44.4%

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

						Cit	ty1
1 1	Assumptions - City1						
2	Number of hours per day	12	12	12	12	12	12
3	Days Per Month	26	26	26	26	26	26
4	Client 1Delivery Price	5	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6	Client 2 Delivery Price	7	7	7	7	7	7
7	Client 3 Delivery Price	7	7	7	7	7	7
8	% of Revenue						
9	SG&A	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
12	Business Insurance	\$238	\$238	\$238	\$238	\$238	\$238
13	Van						
14	Packages per Hour for Van	7	7	7	7	7	7
15	Driver Hourly Rate with Taxes	-	-	-	-		-
16	Hours Per Shift	12	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	-	-	-	-		-
18	Monthly Maintenance per Vehicle	\$95	\$95	\$95	\$95	\$95	\$95
19	Scooter						
20	Packages per Hour for Scooter	6	6	6	6	6	6
21	Driver Hourly Rate with Taxes	\$10	\$10	\$10	\$10	\$10	\$10
	Hours Per Shift	12	12	12	12	12	12
	Monthly Fuel Cost Per Vehicle	\$95	\$95	\$95	\$95	\$95	\$95
24	Monthly Maintenance per Vehicle	\$48	\$48	\$48	\$48	\$48	\$48

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	5,700
Month		
Year		
Client 2	Initial Delivery	1,900
Month		
Year		
Client 3	Initial Delivery	1,900

CityWise Assumptions

Citv1

1.5%

0 - Absolute Values	
1 - Cost Margin	

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

0 - Lease 1 - Purchase

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

		Equipment Sale				
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue				
Month	Year	Intial Sale		
		-		
		\$14,250		
		-		
		-		
		-		
		-		
		-		
		-		
		-		
		-		
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		-		
		-		
		-		
		-		

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18

19

20

21

22

9 SG&A (Includes Rent Expense)

Van

Scooter

Payroll Expenses

Offices Expenses

Hours Per Shift

Hours Per Shift

Business Insurance

14 Packages per Hour for Van 15 Driver Hourly Rate with Taxes

Monthly Fuel Cost Per Vehicle

Packages per Hour for Scooter

Driver Hourly Rate with Taxes

23 Monthly Fuel Cost Per Vehicie 24 Monthly Maintenance per Vehicle

Monthly Maintenance per Vehicle

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.
Account Payable Days	45	45	45	45	45	
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.
					CityWise A	ssumptions
					Cir	ty2
Assumptions - City2						
Number of hours per day	18	18	18	18	18	
Days Per Month	30	30	30	30	30	
Client 1Delivery Price	8.95	8.95	8.95	8.95	8.95	8
Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8
Client 2 Delivery Price	8.95	8.95	8.95	8.95	8.95	8
Client 3 Delivery Price	8.95	8.95	8.95	8.95	8.95	8
% of Revenue						

10.0%

5.0%

5.0%

250

10.0%

5.0%

5.0%

250

22

12

300

100

11

12 100

50

10.0%

5.0%

5.0% 250

22 12 300

100

10.0%

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100 50

CityWise A	ssumptions	
Cit	:y2	

10.0%

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100

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12 100

50

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300

100

11 12

100 50

	Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
18	Over Capacity	Van	Scooter	Van	Scoo
30	Down Payment	-	-	\$4,750	
8.95	Lease Amount	-	-	\$1,045	
8.95	Wrapping	\$3,325	\$475		
8.95	Vehicle Equipment	\$950	\$136		
8.95	Insurance	\$269	\$38		
	Business Insurance	\$238			
10.0%	Cost Margin/Absolute Values	Cost Margin			
5.0%	Over Capacity	No			
5.0%					
250					
		Between "" to ""			

City Start Mon	th	
Year		
Client 1	Initial Delivery	9,500
Month		
Year		
Client 2	Initial Delivery	7,600
Month		
Year		
Client 3	Initial Delivery	4,750

0 - Lease 1 - Purchase 1 - Cost Margin

0 - Absolute Values

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equi	pment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Scooter \$679 \$149

Licensing Revenue						
Month	Year	Intial Sale				
		-				
		\$14,250				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1
Account Payable Days	45	45	45	45	45	
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1
					CityWise A	ssumptions
					Cit	v3
Assumptions - City3						10
	12	12	12	12	12	<u>,,,</u>
Number of hours per day	12 26	12 26	12	12	12 26	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Assumptions - City3 Number of hours per day Days Per Month Client 1Delivery Price						

						Cit	ty3
3 1	Assumptions - City3						
2	Number of hours per day	12	12	12	12	12	12
3	Days Per Month	26	26	26	26	26	26
4	Client 1Delivery Price	6	6	6	6	6	6
5	Other Delivery Price	7	7	7	7	7	7
6	Client 2 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
7	Client 3 Delivery Price	7	7	7	7	7	7
8	% of Revenue						
9	SG&A (Includes Rent Expense)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
12	Business Insurance	250	250	250	250	250	250
13	Van						
14	Packages per Hour for Van	8	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18	Monthly Maintenance per Vehicle	100	100	100	100	100	100
19	Scooter						
20	Packages per Hour for Scooter	6	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11	11
22	Hours Per Shift	12	12	12	12	12	12
23	Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease	Option
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	5,700
Month		
Year		
Client 2	Initial Delivery	3,800
Month		
Year		
Client 3	Initial Delivery	-

0 - Absolute Values 1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue					
Month	Year	Intial Sale			
		-			
		\$14,250			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

-	-	-	Month
8.6%	9.6%	10.0%	Down Payment
8.0%	8.0%	8.0%	-
0.5%	0.5%	0.5%	
(\$9,500)	(\$9,500)	(\$9,500)	
			C - + 0(

0 - Absolute Values
1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

				Equipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

	Licensing Revenue	
Month	Year	Intial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

					Cit	ty4
Assumptions - City4						
2 Number of hours per day	12	12	12	12	12	13
B Days Per Month	26	26	26	26	26	2
4 Client 1Delivery Price	6	6	6	6	6	
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.9
5 Client 2 Delivery Price	7	7	7	7	7	
7 Client 3 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.9
8 % of Revenue						
SG&A (Includes Rent Expense)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
1 Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
2 Business Insurance	250	250	250	250	250	250
3 Van						
4 Packages per Hour for Van	8	8	8	8	8	8
5 Driver Hourly Rate with Taxes	22	22	22	22	22	22
5 Hours Per Shift	12	12	12	12	12	1
7 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	30
8 Monthly Maintenance per Vehicle	100	100	100	100	100	100
Scooter						
Packages per Hour for Scooter	6	6	6	6	6	
1 Driver Hourly Rate with Taxes	11	11	11	11	11	1:
2 Hours Per Shift	12	12	12	12	12	13
3 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	10
4 Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	4,750
Month		
Year		
Client 2	Initial Delivery	1,900
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	
Mar	
Van	
Interest Rate	
Monthly Payment	
Month	

		Principal	Interest
Rate	10.0%		
y Payment	\$1,045	899.6	145.4
	36		
ayment	\$4,750		

0 - Lease 1 - Purchase

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equi	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

	Licensing Revenue	1
Month	Year	Intial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		1

					Cit	ty5
1 Assumptions - City5						
2 Number of hours per day	12	12	12	12	12	12
3 Days Per Month	26	26	26	26	26	26
4 Client 1Delivery Price	6	6	6	6	6	6
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6 Client 2 Delivery Price	7	7	7	7	7	7
7 Client 3 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
8 % of Revenue						
9 SG&A (Includes Rent Expense)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
0 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
1 Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
2 Business Insurance	250	250	250	250	250	250
3 Van						
4 Packages per Hour for Van	8	8	8	8	8	8
5 Driver Hourly Rate with Taxes	22	22	22	22	22	22
6 Hours Per Shift	12	12	12	12	12	12
7 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
8 Monthly Maintenance per Vehicle	100	100	100	100	100	100
9 Scooter						
0 Packages per Hour for Scooter	6	6	6	6	6	6
1 Driver Hourly Rate with Taxes	11	11	11	11	11	11
2 Hours Per Shift	12	12	12	12	12	12
3 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
4 Monthly Maintenance per Vehicle	50	50	50	50	50	50

CityWise	Assum	ptions
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Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
ease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
/ehicle Equipment	\$950	\$136		
nsurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	3,800
Month		
Year		
Client 2	Initial Delivery	2,375
Month		
Year		
Client 3	Initial Delivery	-

6

10

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1
Account Payable Days	45	45	45	45	45	
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1
					CityWise Ass	umptions
					CityWise Ass	umptions
					CityWise Asso City6	
Assumptions - City6					•	
	12	12	12	12	•	
Assumptions - City6 Number of hours per day Days Per Month	12 26	12 26	12 26	12 26	City	

Assumptions - cityo						
Number of hours per day	12	12	12	12	12	12
Days Per Month	26	26	26	26	26	26
Client 1Delivery Price	6	6	6	6	6	6
Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
Client 2 Delivery Price	7	7	7	7	7	7
Client 3 Delivery Price	7	7	7	7	7	7
% of Revenue						
SG&A (Includes Rent Expense)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Business Insurance	250	250	250	250	250	250
Van						
Packages per Hour for Van	8	8	8	8	8	8
Driver Hourly Rate with Taxes	22	22	22	22	22	22
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
Monthly Maintenance per Vehicle	100	100	100	100	100	100
Scooter						
Packages per Hour for Scooter	6	6	6	6	6	6
Driver Hourly Rate with Taxes	11	11	11	11	11	11
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option		
Over Capacity	Van	Scooter	Van	Scooter	
Down Payment	-	-	\$4,750	\$679	
Lease Amount	-	-	\$1,045	\$149	
Wrapping	\$3,325	\$475			
Vehicle Equipment	\$950	\$136			
Insurance	\$269	\$38			
Business Insurance	\$238				
Cost Margin/Absolute Values	Cost Margin				
Over Capacity	No				

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	3,000
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

0 - Absolute Values 1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

		Equipment Sale							
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%			
Year									
Trailers	30	35	40	45	50	55			
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750			

Licensing Revenue						
Month	Year	Intial Sale				
		-				
		\$14,250				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				

7

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Amortization	10.0%					
Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
					CityWise Assumpt	ions
					city wise Assumpt	10113
					City7	
Assumptions - City7						
Number of hours per day	12	12	12	12	12	12

	Assumptions - City7						
2	Number of hours per day	12	12	12	12	12	12
3	Days Per Month	26	26	26	26	26	26
4	Client 1Delivery Price	5	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6	Client 2 Delivery Price	1	1	1	1	1	1
7	Client 3 Delivery Price	2	2	2	2	2	2
8	% of Revenue						
9	SG&A (Includes Rent Expense)	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250	250
13	Van						
14	Packages per Hour for Van	8	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18	Monthly Maintenance per Vehicle	100	100	100	100	100	100
19	Scooter						
20	Packages per Hour for Scooter	6	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11	11
	Hours Per Shift	12	12	12	12	12	12
	Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease	Option
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	2,850
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

0 - Absolute Values 1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

				Equipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

L	icensing Revenue	
Month	Year	Intial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

4

20 Packages per Hour for Scooter 20 Packages per Hour for Scooter 21 Driver Hourly Rate with Taxes 22 Hours Per Shift 23 Monthly Fuel Cost Per Vehicle 24 Monthly Maintenance per Vehicle

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

						CityWise A	ssumptions
						Ci	ty8
	Assumptions - City8						
2	Number of hours per day	12	12	12	12	12	12
3	Days Per Month	26	26	26	26	26	26
4	Client 1Delivery Price	5	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6	Client 2 Delivery Price	1	1	1	1	1	1
7	Client 3 Delivery Price	2	2	2	2	2	2
8	% of Revenue						
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250	250
13	Van						
14	Packages per Hour for Van	8	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18	Monthly Maintenance per Vehicle	100	100	100	100	100	100
19	Scooter						
							1

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	4,750
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

0 - Absolute Values 1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

	Equipment Sale						
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	
Year							
Trailers	30	35	40	45	50	55	
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	

L	icensing Revenue	
Month	Year	Intial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

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9

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

						5.0
te Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0
ion of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0
ation	10.0%					
O	25.0%					
Depreciation	23.070					
Depreciation	10.0%					
ation Sheet Assumption						
Sheet Assumption Receivables Days		30	30	30	30	
ation Sheet Assumption	10.0%	30 1.0%	30 1.0%	30 1.0%	30 1.0%	1.0
Sheet Assumption Receivables Days	10.0%					1.0
ation Sheet Assumption Receivables Days urrent Assets as % of Revenue	10.0%	1.0%	1.0%	1.0%	1.0%	1.0
Sheet Assumption Receivables Days	10.0%					

						Cit	:y9
1	Assumptions - City9						
2	Number of hours per day	12	12	12	12	12	12
3	Days Per Month	26	26	26	26	26	26
4	Client 1Delivery Price	5	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6	Client 2 Delivery Price	1	1	1	1	1	1
7	Client 3 Delivery Price	2	2	2	2	2	2
8	% of Revenue						
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250	250
13	Van						
14	Packages per Hour for Van	8	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18	Monthly Maintenance per Vehicle	100	100	100	100	100	100
19	Scooter						
20	Packages per Hour for Scooter	6	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11	11
22	Hours Per Shift	12	12	12	12	12	12
23	Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin Over Capacity 60.0% 60.0% Lease Option Van Scooter Van Scooter Down Payment \$4,750 \$1,045 \$679 Lease Amount \$149 \$475 \$136 \$38 \$3,325 \$950 Wrapping Vehicle Equipment Insurance \$269 \$238 Business Insurance Cost Margin/Absolute Values Over Capacity Cost Margin No

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	4,750
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

0 - Absolute Values 1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

I			Equi	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue					
Month	Year	Intial Sale			
		-			
		\$14,250			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

[Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

L	icensing Revenue	
Month	Year	Intial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

10

						•
					City	/ 10
1 Assumptions - City 10						
2 Number of hours per day	12	12	12	12	12	1
3 Days Per Month	26	26	26	26	26	2
4 Client 1Delivery Price	5	5	5	5	5	
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.9
6 Client 2 Delivery Price	1	1	1	1	1	
7 Client 3 Delivery Price	2	2	2	2	2	
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
0 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
1 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
2 Business Insurance	250	250	250	250	250	250
3 Van						
4 Packages per Hour for Van	8	8	8	8	8	8
5 Driver Hourly Rate with Taxes	22	22	22	22	22	22
6 Hours Per Shift	12	12	12	12	12	12
7 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	30
8 Monthly Maintenance per Vehicle	100	100	100	100	100	100
9 Scooter						
0 Packages per Hour for Scooter	6	6	6	6	6	
1 Driver Hourly Rate with Taxes	11	11	11	11	11	11
2 Hours Per Shift	12	12	12	12	12	1:
3 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	10
4 Monthly Maintenance per Vehicle	50	50	50	50	50	5

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
ease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	4,750
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue						
Month	Year	Intial Sale				
		-				
		\$14,250				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		1				

11

					City	y 11
1 Assumptions - City 11						
2 Number of hours per day	12	12	12	12	12	1
3 Days Per Month	26	26	26	26	26	2
4 Client 1Delivery Price	5	5	5	5	5	
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.9
6 Client 2 Delivery Price	1	1	1	1	1	
7 Client 3 Delivery Price	2	2	2	2	2	
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0
0 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0
1 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0
2 Business Insurance	250	250	250	250	250	25
3 Van						
4 Packages per Hour for Van	8	8	8	8	8	
5 Driver Hourly Rate with Taxes	22	22	22	22	22	2
6 Hours Per Shift	12	12	12	12	12	1
7 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	30
8 Monthly Maintenance per Vehicle	100	100	100	100	100	10
9 Scooter						
0 Packages per Hour for Scooter	6	6	6	6	6	
1 Driver Hourly Rate with Taxes	11	11	11	11	11	1
2 Hours Per Shift	12	12	12	12	12	1
3 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	10
4 Monthly Maintenance per Vehicle	50	50	50	50	50	

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

L	icensing Revenue	
Month	Year	Intial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

12 1

					City	/ 12
1 Assumptions - City 12						
2 Number of hours per day	12	12	12	12	12	12
3 Days Per Month	26	26	26	26	26	26
4 Client 1Delivery Price	5	5	5	5	5	
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.9
6 Client 2 Delivery Price	1	1	1	1	1	
7 Client 3 Delivery Price	2	2	2	2	2	
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
0 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
1 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
2 Business Insurance	250	250	250	250	250	250
3 Van						
4 Packages per Hour for Van	8	8	8	8	8	8
5 Driver Hourly Rate with Taxes	22	22	22	22	22	22
6 Hours Per Shift	12	12	12	12	12	12
7 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
8 Monthly Maintenance per Vehicle	100	100	100	100	100	100
9 Scooter						
0 Packages per Hour for Scooter	6	6	6	6	6	e
1 Driver Hourly Rate with Taxes	11	11	11	11	11	11
2 Hours Per Shift	12	12	12	12	12	12
3 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
4 Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
ease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

	Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue					
Month	Year	Intial Sale			
		-			
		\$14,250			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			

13 1

						City	/ 13
1	Assumptions - City 13						
2	Number of hours per day	12	12	12	12	12	12
3	Days Per Month	26	26	26	26	26	26
4	Client 1Delivery Price	5	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
	Client 2 Delivery Price	1	1	1	1	1	1
7	Client 3 Delivery Price	2	2	2	2	2	2
8	% of Revenue						
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250	250
13	Van						
14	Packages per Hour for Van	8	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22	22
	Hours Per Shift	12	12	12	12	12	12
	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
	Monthly Maintenance per Vehicle	100	100	100	100	100	100
19	Scooter						
20	Packages per Hour for Scooter	6	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11	11
	Hours Per Shift	12	12	12	12	12	12
	Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
ease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue					
Month	Year	Intial Sale			
		-			
		\$14,250			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			

14 1

						Cit	y 14
1 Assumptions - 0							
2 Number of hour	rs per day	12	12	12	12	12	12
3 Days Per Month		26	26	26	26	26	26
4 Client 1Delivery	Price	5	5	5	5	5	5
5 Other Delivery F	rice	8.95	8.95	8.95	8.95	8.95	8.95
6 Client 2 Deliver	y Price	1	1	1	1	1	1
7 Client 3 Deliver	y Price	2	2	2	2	2	2
8	% of Revenue						
9 SG&A (Includes	s Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10 Payroll Expense	s	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11 Offices Expense	s	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12 Business Insura	nce	250	250	250	250	250	250
13	Van						
14 Packages per Ho	our for Van	8	8	8	8	8	8
15 Driver Hourly Ra	ate with Taxes	22	22	22	22	22	22
16 Hours Per Shift		12	12	12	12	12	12
17 Monthly Fuel Co	ost Per Vehicle	300	300	300	300	300	300
18 Monthly Mainte	enance per Vehicle	100	100	100	100	100	100
19	Scooter						
20 Packages per Ho	our for Scooter	6	6	6	6	6	6
21 Driver Hourly Ra	ate with Taxes	11	11	11	11	11	11
22 Hours Per Shift		12	12	12	12	12	12
23 Monthly Fuel Co	ost Per Vehicle	100	100	100	100	100	100
24 Monthly Mainte	enance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Purchase
\$37,135.8
\$5,305.1
No

Van	1	Principal
Interest Rate	10.0%	
Monthly Payment	\$1,045	899.6
Month	36	
Down Payment	\$4,750	

0 - Lease 1 - Purchase

Payment	\$1,045	
	36	
ment	\$4,750	

0 - Absolute Values 1 - Cost Margin

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

	Equipment Sale						
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	
Year							
Trailers	30	35	40	45	50	55	
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	

Interest 145.4

	Licensing Revenue						
Year	Intial Sale						
	-						
	\$14,250						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	-						
	Year						

15

			-			Cit	y 15
	Assumptions - City 15						
2	Number of hours per day	12	12	12	12	12	
3	Days Per Month	26	26	26	26	26	
4	Client 1Delivery Price	5	5	5	5	5	
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.
6	Client 2 Delivery Price	1	1	1	1	1	
7	Client 3 Delivery Price	2	2	2	2	2	
8	% of Revenue						
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0
12	Business Insurance	250	250	250	250	250	25
13	Van						
14	Packages per Hour for Van	8	8	8	8	8	
15	Driver Hourly Rate with Taxes	22	22	22	22	22	2
16	Hours Per Shift	12	12	12	12	12	1
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	30
18	Monthly Maintenance per Vehicle	100	100	100	100	100	10
19	Scooter						
20	Packages per Hour for Scooter	6	6	6	6	6	
21	Driver Hourly Rate with Taxes	11	11	11	11	11	1
22	Hours Per Shift	12	12	12	12	12	1
23	Monthly Fuel Cost Per Vehicle	100	100	100	100	100	10
24	Monthly Maintenance per Vehicle	50	50	50	50	50	9

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
		-
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue						
Month	Year	Intial Sale				
		-				
		\$14,250				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				
		-				

16

					City	/ 16
1 Assumptions - City 16						
2 Number of hours per day	12	12	12	12	12	1
3 Days Per Month	26	26	26	26	26	2
4 Client 1Delivery Price	5	5	5	5	5	
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.9
6 Client 2 Delivery Price	1	1	1	1	1	
7 Client 3 Delivery Price	2	2	2	2	2	
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.09
0 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.09
1 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0
2 Business Insurance	250	250	250	250	250	25
3 Van						
4 Packages per Hour for Van	8	8	8	8	8	
5 Driver Hourly Rate with Taxes	22	22	22	22	22	2
6 Hours Per Shift	12	12	12	12	12	1
7 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	30
8 Monthly Maintenance per Vehicle	100	100	100	100	100	10
9 Scooter						
0 Packages per Hour for Scooter	6	6	6	6	6	
1 Driver Hourly Rate with Taxes	11	11	11	11	11	1
2 Hours Per Shift	12	12	12	12	12	1
3 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	10
4 Monthly Maintenance per Vehicle	50	50	50	50	50	

Cost per Delivery Margin	60.0%	60.0%	Lease Option		
Over Capacity	Van	Scooter	Van	Scooter	
Down Payment	-	-	\$4,750	\$679	
Lease Amount	-	-	\$1,045	\$149	
Wrapping	\$3,325	\$475			
Vehicle Equipment	\$950	\$136			
Insurance	\$269	\$38			
Business Insurance	\$238				
Cost Margin/Absolute Values	Cost Margin				
Over Capacity	No				

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue					
Month	Year	Intial Sale			
		-			
		\$14,250			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			
		-			

17 1

	CityWise Assumptions						
						City	/ 17
1 Assumptio	ons - City 17						
2 Number of	hours per day	12	12	12	12	12	12
3 Days Per N	lonth	26	26	26	26	26	26
4 Client 1De	livery Price	5	5	5	5	5	5
5 Other Deliv	very Price	8.95	8.95	8.95	8.95	8.95	8.95
6 Client 2 D	elivery Price	1	1	1	1	1	1
7 Client 3 D	elivery Price	2	2	2	2	2	2
8	% of Revenue						
9 SG&A (Inc	ludes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10 Payroll Exp	enses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11 Offices Exp	enses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12 Business Ir	isurance	250	250	250	250	250	250
13	Van						
14 Packages p	er Hour for Van	8	8	8	8	8	8
15 Driver Hou	rly Rate with Taxes	22	22	22	22	22	22
16 Hours Per		12	12	12	12	12	12
17 Monthly F	uel Cost Per Vehicle	300	300	300	300	300	300
	laintenance per Vehicle	100	100	100	100	100	100
19	Scooter						
20 Packages p	er Hour for Scooter	6	6	6	6	6	6
21 Driver Hou	rly Rate with Taxes	11	11	11	11	11	11
22 Hours Per		12	12	12	12	12	12
	uel Cost Per Vehicle	100	100	100	100	100	100
24 Monthly M	laintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
ease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

[Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

L	icensing Revenue	
Month	Year	Intial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

18

						•	
						City	/ 18
1	Assumptions - City 18						
2	Number of hours per day	12	12	12	12	12	12
3	Days Per Month	26	26	26	26	26	26
4	Client 1Delivery Price	5	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6	Client 2 Delivery Price	1	1	1	1	1	1
7	Client 3 Delivery Price	2	2	2	2	2	2
8	% of Revenue						
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250	250
13	Van						
14	Packages per Hour for Van	8	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
	Monthly Maintenance per Vehicle	100	100	100	100	100	100
19	Scooter						
20	Packages per Hour for Scooter	6	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11	11
22	Hours Per Shift	12	12	12	12	12	12
	Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

			Equ	ipment Sale		
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue					
Month	Year	Intial Sale			
		-			
		\$14,250			
		-			
		-			
		-			
		-			
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		-			

19 1

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					City	/ 19
1 Assumptions - City 19						
2 Number of hours per day	12	12	12	12	12	12
3 Days Per Month	26	26	26	26	26	26
4 Client 1Delivery Price	5	5	5	5	5	5
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6 Client 2 Delivery Price	1	1	1	1	1	1
7 Client 3 Delivery Price	2	2	2	2	2	2
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12 Business Insurance	250	250	250	250	250	250
13 Van						
14 Packages per Hour for Van	8	8	8	8	8	8
15 Driver Hourly Rate with Taxes	22	22	22	22	22	22
16 Hours Per Shift	12	12	12	12	12	12
17 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18 Monthly Maintenance per Vehicle	100	100	100	100	100	100
19 Scooter						
20 Packages per Hour for Scooter	6	6	6	6	6	6
21 Driver Hourly Rate with Taxes	11	11	11	11	11	11
22 Hours Per Shift	12	12	12	12	12	12
23 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24 Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease O	ption
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values	
1 - Cost Margin	

0 - Lease 1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

	Equipment Sale										
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%					
Year											
Trailers	30	35	40	45	50	55					
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750					

Licensing Revenue								
Month	Year	Intial Sale						
		-						
		\$14,250						
		-						
		-						
		-						
		-						
		-						
		-						
		-						
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		-						

20

	CityWise Assumptions							
						Cit	y 20	
20 1	Assumptions - City 20							
2	Number of hours per day	12	12	12	12	12	12	
3	Days Per Month	26	26	26	26	26	26	
4	Client 1Delivery Price	5	5	5	5	5	5	
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95	
6	Client 2 Delivery Price	1	1	1	1	1	1	
7	Client 3 Delivery Price	2	2	2	2	2	2	
8	% of Revenue							
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	
	Business Insurance	250	250	250	250	250	250	
13	Van							
14	Packages per Hour for Van	8	8	8	8	8	8	
15	Driver Hourly Rate with Taxes	22	22	22	22	22	22	
	Hours Per Shift	12	12	12	12	12	12	
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300	
	Monthly Maintenance per Vehicle	100	100	100	100	100	100	
19	Scooter							
20	Packages per Hour for Scooter	6	6	6	6	6	6	
21	Driver Hourly Rate with Taxes	11	11	11	11	11	11	
22	Hours Per Shift	12	12	12	12	12	12	
23	Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100	
24	Monthly Maintenance per Vehicle	50	50	50	50	50	50	

Cost per Delivery Margin	60.0%	60.0%	Lease Option		
Over Capacity	Van	Scooter	Van	Scooter	
Down Payment	-	-	\$4,750	\$679	
Lease Amount	-	-	\$1,045	\$149	
Wrapping	\$3,325	\$475			
Vehicle Equipment	\$950	\$136			
Insurance	\$269	\$38			
Business Insurance	\$238				
Cost Margin/Absolute Values	Cost Margin				
Over Capacity	No				

		Between "" to ""
City Start Month		
Year		
Client 1	Initial Delivery	6,650
Month		
Year		
Client 2	Initial Delivery	-
Month		
Year		
Client 3	Initial Delivery	-

City1 (All figures in USD) City1

Total Vans Total Scooter Monthly Capacity # of Deliveries for Client 1 <i>M-o-M Growth</i> # of Deliveries for Client 2 <i>M-o-M Growth</i> # of Deliveries for Client 3 <i>M-o-M Growth</i> # of Other Deliveries <i>Efficiency</i> Total Deliveries	=	7 69,888 43,882 1,900	31 	61 	85 1,939,392 476,914	103 2,522,520 606,320	
Monthly Capacity # of Deliveries for Client 1 <i>M-o-M Growth</i> # of Deliveries for Client 2 <i>M-o-M Growth</i> # of Deliveries for Client 3 <i>M-o-M Growth</i> # of Other Deliveries <i>Efficiency</i>	=	43,882	524,160 173,302	1,277,640			2,823,912
M-o-M Growth # of Deliveries for Client 2 M-o-M Growth # of Deliveries for Client 3 M-o-M Growth # of Other Deliveries Efficiency	_		·	311,226	476,914	606.320	
# of Deliveries for Client 2 <i>M-o-M Growth</i> # of Deliveries for Client 3 <i>M-o-M Growth</i> # of Other Deliveries <i>Efficiency</i>		1,900	44,693				673,204
# of Deliveries for Client 3 <i>M-o-M Growth</i> # of Other Deliveries <i>Efficiency</i>				99,660	128,505	128,505	128,505
# of Other Deliveries <i>Efficiency</i>		-	35,209	82,363	126,211	160,458	178,158
Efficiency				_			
Total Deliveries							
		45,782	253,205	493,249	731,630	895,282	979,867
Total Delivery Revenue (Modeled)		232,710	1,425,829	2,830,293	4,167,580	5,054,336	5,512,660
Cost Per Delivery	60.0%	139,626	855,497	1,698,176	2,500,548	3,032,602	3,307,596
Gross Profit	_	93,084	570,331	1,132,117	1,667,032	2,021,735	2,205,064
Total SG&A		6,981	42,775	84,909	125,027	151,630	165,380
Total Payroll Expense		11,635	71,291	141,515	208,379	252,717	275,633
Fotal Vehicle Cost		38,528	167,124	285,527	341,339	387,472	373,273
Fotal Scooter Cost		-	-	-	-	-	-
Total Office Expense		6,981	42,775	84,909	125,027	151,630	165,380
usiness Insurance		1,188	2,850	2,850	2,850	2,850	2,850
Fotal Operating Expense	_	65,314	326,815	599,710	802,623	946,299	982,516
Operating Profit	=	27,770.2	243,516.3	532,407.8	864,409.3	1,075,435.8	1,222,548.4
Monthly Van							6
Cumulative Van		7	31	61	78	72	54
Debt Issuance on Van		226,701	777,260	971,575	777,260	582,945	194,315
Debt Repayment for Van		28,787	215,906	526,270	770,063	823,140	636,922
Monthly Scooter							
Cumulative Scooter		-	-	-	-	-	-
Debt Issuance on Scooter		-	-	-	-	-	
Debt Repayment for Scooter		-	-	-	-	-	-
Interest on Van Debt		4,653	34,894	85,055	124,457	133,035	102,938
Interest on Scooter Debt		-	-	-	-	-	
Van CapEx		259,951	891,260	1,114,075	891,260	668,445	222,815
Scooter CapEx		-	-	-	-	-	

City2 (All figures in USD) City2

Income							
Total Vans		-	6	15	15	33	39
Total Scooter			41	71	95	113	119
Monthly Capacity		-	806,220	2,941,920	3,946,320	5,321,700	6,290,460
# of Deliveries for Client 1 <i>M-o-M Growth</i>		-	354,337	1,157,458	1,492,464	2,052,138	2,624,250
# of Deliveries for Client 2 M-o-M Growth		-	88,142	328,531	489,943	586,053	635,914
# of Deliveries for Client 3 <i>M-o-M Growth</i>		-	-	93,196	157,074	195,315	222,863
# of Other Deliveries		-	-	-	-	-	-
Efficiency Total Deliveries		-	442,479	1,579,184	2,139,481	2,833,507	3,483,027
Total Delivery Revenue (Modeled)		-	3,960,184	14,133,698	19,148,354	25,359,883	31,173,092
Cost Per Delivery	60.0%	-	2,376,110	8,480,219	11,489,012	15,215,930	18,703,855
Gross Profit		-	1,584,074	5,653,479	7,659,342	10,143,953	12,469,237
Total SG&A		-	396,018	1,413,370	1,914,835	2,535,988	3,117,309
Total Payroll Expense		-	198,009	706,685	957,418	1,267,994	1,558,655
otal Vehicle Cost		-	33,447	85,255	48,393	161,638	147,439
Fotal Scooter Cost		-	33,297	45,398	53,372	59,962	57,934
Fotal Office Expense		-	198,009	706,685	957,418	1,267,994	1,558,655
Business Insurance		-	2,750	3,000	3,000	3,000	3,000
Total Operating Expense		-	861,530	2,960,393	3,934,435	5,296,576	6,442,991
Operating Profit		-	722,543.3	2,693,086.2	3,724,906.2	4,847,377.0	6,026,245.8
							19.3%
Monthly Van							6
Cumulative Van		-	6	15	15	27	30
Debt Issuance on Van		-	194,315	291,473	-	582,945	194,315
Debt Repayment for Van		-	26,089	156,532	161,929	257,288	250,990
Monthly Scooter							
Cumulative Scooter		-	41	71	95	72	48
Debt Issuance on Scooter		-	189,688	138,796	111,037	83,278	27,759
Debt Repayment for Scooter		-	27,631	90,603	129,543	136,226	90,989
nterest on Van Debt		-	4,216	25,298	26,171	41,582	40,565
Interest on Scooter Debt		-	4,466	14,643	20,937	22,017	14,705
Man Can Fil			222.045	224 222		CC0 445	222.045
Van CapEx		-	222,815	334,223	-	668,445	222,815
Scooter CapEx		-	217,510	159,154	127,323	95,492	31,831

City3 (All figures in USD) City3

Income						
Total Vans	-	15	27	39	48	51
Total Scooter			-			-
Monthly Capacity		222,144	658,944	1,018,368	1,347,840	1,512,576
# of Deliveries for Client 1	-	148,489	445,769	740,839	1,025,040	1,171,930
M-o-M Growth		26.054	112 514	100.075	207 440	227 705
# of Deliveries for Client 2 <i>M-o-M Growth</i>	-	36,051	112,511	168,075	207,440	227,785
# of Deliveries for Client 3	-	-	-	-	-	-
M-o-M Growth						
# of Other Deliveries	-	-	-	-	-	-
Efficiency		101511	550.070	000.014	1 222 400	4 200 74 6
Total Deliveries	-	184,541	558,279	908,914	1,232,480	1,399,716
Total Delivery Revenue (Modeled)		1,213,595	3,681,582	5,949,302	8,006,824	9,070,262
Cost Per Delivery 60.0	- *	728,157	2,208,949	3,569,581	4,804,094	5,442,157
Gross Profit	-	485,438	1,472,633	2,379,721	3,202,730	3,628,105
Total SG&A	-	36,408	110,447	178,479	240,205	272,108
Total Payroll Expense	-	60,680	184,079	297,465	400,341	453,513
Total Vehicle Cost	-	88,053	122,276	160,991	183,654	175,748
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	36,408	110,447	178,479	240,205	272,108
Business Insurance	-	2,500	3,000	3,000	3,000	3,000
Total Operating Expense	-	224,048	530,250	818,414	1,067,405	1,176,477
Operating Profit	-	261,390.0	942,382.3	1,561,306.7	2,135,324.9	2,451,628.0
						27.0%
Monthly Van Cumulative Van	_	15	27	39	33	3 27
	-	15	27	55	55	27
Debt Issuance on Van	-	485,788	388,630	388,630	291,473	97,158
Debt Repayment for Van	-	80,065	237,496	367,040	405,723	307,665
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter						
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	12,940	38,384	59,320	65,572	49,725
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	557,038	445,630	445,630	334,223	111,408
Scooter CapEx	-	-			-	-

City4 (All figures in USD) City4

Income							
Total Vans		-	12	27	39	48	51
Total Scooter Monthly Capacity			169,728	643,968	1,018,368		1,512,576
# of Deliveries for Client 1		-	97,028	285,336	461,706	622,220	705,183
M-o-M Growth # of Deliveries for Client 2 M-o-M Growth		-	11,600	46,492	59,948	59,948	59,948
# of Deliveries for Client 3 <i>M-o-M Growth</i>		-	-	-	-	-	-
# of Other Deliveries <i>Efficiency</i>		-	-	-	-	-	-
Total Deliveries		-	108,628	331,828	521,654	682,169	765,132
Total Delivery Revenue (Modeled)	—		663,366	2,037,460	3,189,872	4,152,961	4,650,738
Cost Per Delivery	60.0%	-	398,019	1,222,476	1,913,923	2,491,777	2,790,443
Gross Profit	_	-	265,346	814,984	1,275,949	1,661,185	1,860,295
Total SG&A Total Payroll Expense		-	19,901 33,168	61,124 101,873	95,696 159,494	124,589 207,648	139,522 232,537
Total Vehicle Cost Total Scooter Cost		-	69,582 -	133,488	160,991	183,654	175,748
Total Office Expense		-	19,901	61,124	95,696	124,589	139,522
Business Insurance		-	2,250	3,000	3,000	3,000	3,000
Total Operating Expense		-	144,802	360,609	514,877	643,480	690,329
Operating Profit		-	120,544.3	454,375.0	761,072.1	1,017,704.8	1,169,965.8
Monthly Van Cumulative Van	_		12	27	39	36	25.2% 3 27
			12	27	35	50	27
Debt Issuance on Van		-	388,630	485,788	388,630	291,473	97,158
Debt Repayment for Van		-	61,173	232,099	367,040	424,614	313,063
Monthly Scooter Cumulative Scooter		-		-		-	-
Debt Issuance on Scooter		-	-	-	-	-	-
Debt Repayment for Scooter		-	-	-	-	-	-
Interest on Van Debt Interest on Scooter Debt		-	9,887	37,511	59,320	68,626	50,597
Van CapEx		-	445,630	557,038	445,630	334,223	111,408
Scooter CapEx		-	-	-	-	-	-

City5 (All figures in USD) City5

Income						
Total Vans	-	8	20	26	35	38
Total Scooter Monthly Capacity		117,312	449,280	768,768	958,464	1,123,200
# of Deliveries for Client 1 M-o-M Growth	-	75,998	218,344	354,740	480,026	544780.026
# of Deliveries for Client 2	-	14,499.6	58,115.0	74,935.4	74,935.4	74,935.4
M-o-M Growth		,	,	.,	.,	,
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i> # of Other Deliveries						
Efficiency	-	-	-	-	-	-
Total Deliveries	-	90,498	276,459	429,676	554,961	619715.4535
Total Delivery Revenue (Modeled)		557,485	1,716,869	2,652,991	3,404,703	3,793,228
Cost Per Delivery 60.	-	334,491	1,030,122	1,591,795	2,042,822	2,275,937
Gross Profit	-	222,994	686,748	1,061,196	1,361,881	1,517,291
Total SG&A	-	16,725	51,506	79,590	102,141	113,797
Total Payroll Expense	-	27,874	85,843	132,650	170,235	189,661
Total Vehicle Cost	-	42,561	99,693	101,466	141,713	133,808
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense Business Insurance	-	16,725 2,250	51,506 3,000	79,590 3,000	102,141 3,000	113,797 3,000
		2,230	3,000	3,000	3,000	5,000
Total Operating Expense	-	106,134	291,549	396,295	519,231	554,063
Operating Profit	-	116,859.7	395,199.1	664,901.7	842,650.4	963,228.7
MonthlyMon						25.4%
Monthly Van Cumulative Van	-	7	19	25	27	3 21
			10	_0	_,	
Debt Issuance on Van	-	226,701	388,630	194,315	291,473	97,158
Debt Repayment for Van	-	38,683	151,134	242,894	295,971	242,894
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt		6,252	24,426	39,256	47,834	39,256
Interest on Scooter Debt	-	- 0,232	- 24,420		47,654	- 39,230
Van CapEx	-	259,951	445,630	222,815	334,223	111,408
Scooter CapEx	-	,	-	,		
Over Capacity Check	1	1	1	1	1	1

City6 (All figures in USD) City6

Income							
Total Vans		-	4	16	25	30	33
Total Scooter Monthly Capacity	-	-	44,928	329,472	658,944	- 831,168	973,440
# of Deliveries for Client 1	=		28,505	217,729	468,320	606,762	708,401
M-o-M Growth							
# of Deliveries for Client 2 <i>M-o-M Growth</i>		-	-	-	-	-	-
# of Deliveries for Client 3		-	-	-	-	-	-
<i>M-o-M Growth</i> # of Other Deliveries							
Efficiency		-	-	-	-	-	-
Total Deliveries	-	-	28,505	217,729	468,320	606,762	708,401
Total Delivery Revenue (Modeled)	-	-	171,028	1,306,375	2,809,922	3,640,575	4,250,406
Cost Per Delivery	60.0%	-	102,617	783,825	1,685,953	2,184,345	2,550,244
Gross Profit		-	68,411	522,550	1,123,969	1,456,230	1,700,162
Total SG&A		-	5,131	39,191	84,298	109,217	127,512
Total Payroll Expense		-	8,551	65,319	140,496	182,029	212,520
Total Vehicle Cost		-	21,939	86,788	109,451	110,902	117,677
Total Scooter Cost		-	- F 101	-	-	-	-
Total Office Expense Business Insurance		-	5,131 1,500	39,191 3,000	84,298 3,000	109,217 3,000	127,512 3,000
business insurance		-	1,500	3,000	3,000	3,000	3,000
Total Operating Expense	-	-	42,252	233,489	421,543	514,365	588,221
Operating Profit	-	-	26,158.9	289,060.7	702,425.9	941,864.6	1,111,941.3
	-						26.2%
Monthly Van				16	25	26	3
Cumulative Van		-	4	16	25	26	20
Debt Issuance on Van		-	129,543	388,630	291,473	161,929	97,158
Debt Repayment for Van		-	16,193	118,748	237,496	283,376	232,099
Monthly Scooter							
Cumulative Scooter		-	-	-	-	-	-
Debt Issuance on Scooter							
Debt Repayment for Scooter		-	-	-	-	-	-
Interest on Van Debt		-	2,617	19,192	38,384	45,799	37,511
Interest on Scooter Debt		-	-	-	-	-	-
Van CapEx		-	148,543	445,630	334,223	185,679	111,408
Scooter CapEx		-	-	-	-	-	-

City7 (All figures in USD) City7

Income							
Total Vans	_	-	-	6	12	18	21
otal Scooter	<u> </u>			129,792	309,504	489,216	- 614,016
Nonthly Capacity	_					· =	,
of Deliveries for Client 1 1-o-M Growth		-	-	80,019	167,403	283,571	371,376
of Deliveries for Client 2 1-o-M Growth		-	-	-	-	-	-
of Deliveries for Client 3		-	-	-	-	-	-
<i>-o-M Growth</i> of Other Deliveries			_				
ficiency							
tal Deliveries		-	-	80,019	167,403	283,571	371,376
otal Delivery Revenue (Modeled)	—	-	-	400,096	837,013	1,417,856	1,856,879
ost Per Delivery	60.0%	-	-	240,058	502,208	850,713	1,114,127
oss Profit		-	-	160,039	334,805	567,142	742,751
otal SG&A		-	-	28,007	58,591	99,250	129,982
tal Payroll Expense		-	-	20,005	41,851	70,893	92,844
al Vehicle Cost		-	-	39,630	58,987	78,345	78,962
al Scooter Cost		-	-	-	-	-	-
al Office Expense		-	-	20,005	41,851	70,893	92,844
iness Insurance		-	-	3,000	3,000	3,000	3,000
tal Operating Expense		-	-	110,647	204,280	322,380	397,631
perating Profit	—	-	-	49,392.0	130,525.7	244,762.2	345,120.0
-							18.6%
onthly Van							3
mulative Van		-	-	6	12	18	18
bt Issuance on Van		-	-	194,315	194,315	194,315	97,158
ebt Repayment for Van		-	-	46,780	111,551	176,323	174,524
onthly Scooter							
mulative Scooter		-	-	-	-	-	-
bt Issuance on Scooter		-	-	-	-	-	-
t Repayment for Scooter		-	-	-	-	-	-
erest on Van Debt		-	-	7,560	18,029	28,497	28,206
terest on Scooter Debt		-	-	-	-	-	-
an CapEx		-	-	222,815	222,815	222,815	111,408
ooter CapEx		-	-	-	-	-	-

City8 (All figures in USD) City8

Income							
otal Vans		-	-	5	11	16	19
Total Scooter		-					6
Monthly Capacity		-	-	59,904	279,552	429,312	660,816
f of Deliveries for Client 1 <i>A-o-M Growth</i>		-	-	36,649	179,348	297,072	355,721
of Deliveries for Client 2		_	_	-	-	-	-
1-o-M Growth							
of Deliveries for Client 3		-	-	-	-	-	-
1-o-M Growth							
of Other Deliveries		-	-	-	-	-	-
fficiency							
otal Deliveries		-	-	36,649	179,348	297,072	355,721
otal Delivery Revenue (Modeled)		-	-	183,246	896,741	1,485,360	1,778,607
Cost Per Delivery	60.0%	-	-	109,947	538,045	891,216	1,067,164
Gross Profit		-	-	73,298	358,696	594,144	711,443
otal SG&A		-	-	9,162	44,837	74,268	88,930
otal Payroll Expense		-	-	9,162	44,837	74,268	88,930
otal Vehicle Cost		-	-	27,827	55,761	67,617	72,510
otal Scooter Cost		-	-	-	-	-	5,853
otal Office Expense		-	-	9,162	44,837	74,268	88,930
usiness Insurance		-	-	1,500	3,000	3,000	3,000
otal Operating Expense		-	-	56,814	193,272	293,421	348,154
Operating Profit		-	-	16,484.0	165,424.0	300,722.8	363,288.6
							20.4%
1onthly Van							3
umulative Van		-	-	5	11	16	17
ebt Issuance on Van		-	-	161,929	194,315	161,929	97,158
ebt Repayment for Van		-	-	21,591	100,756	154,732	178,122
• •					-,	, -	-,
Ionthly Scooter							
umulative Scooter		-	-	-	-	-	6
		-	_	-	_	_	27,759
obt Issuance on Scenter		-	-	-	-	-	7,325
		-	-				1.323
ebt Issuance on Scooter ebt Repayment for Scooter		-	-	-			/
ebt Repayment for Scooter		-	-	- 3.489	16.284	25.008	
ebt Repayment for Scooter terest on Van Debt		-	-	- 3,489 -	16,284	25,008	28,788
ebt Repayment for Scooter		-	-	- 3,489 -	16,284 -	25,008 -	
bt Repayment for Scooter erest on Van Debt		-	-	- 3,489 - 185,679	16,284 - 222,815	25,008 - 185,679	28,788

Page 40 of 52

City9 (All figures in USD) City9

# of Deliveries for Client 1 - - 135,781 349,953 582,804 7 Mo-M Growth # of Deliveries for Client 2 - - - - - # of Deliveries for Client 3 - - - - - - # of Other Deliveries - - - - - - # of Other Deliveries - - - - - - # of Other Deliveries - - - - - - # of Other Deliveries - - - - - - Total Delivery Revenue (Modeled) - - 678,907 1,749,766 2,914,019 3,7 Cost Per Delivery 60.0% - - 407,344 1,049,859 1,748,411 2,2 Gross Profit - - 33,945 87,488 145,701 1 Total SG&A - - 33,945 87,488 145,701 1 Total Payroll Expense - - 5,277 8,043 12,187 1 <th>- - 6 12 19 - - 238,368 557,856 959,712 1,151 - - 135,781 349,953 582,804 755 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - 135,781 349,953 582,804 755 - - 135,781 349,953 582,804 755 - - 678,907 1,749,766 2,914,019 3,778 60.0% - - 407,344<!--</th--></th>	- - 6 12 19 - - 238,368 557,856 959,712 1,151 - - 135,781 349,953 582,804 755 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - 135,781 349,953 582,804 755 - - 135,781 349,953 582,804 755 - - 678,907 1,749,766 2,914,019 3,778 60.0% - - 407,344 </th
Monthly Capacity	- - 238,368 557,856 959,712 1,151 - - 135,781 349,953 582,804 755 - - - - - - - - - - - - - - - -
# of Deliveries for Client 1 - - 135,781 349,953 582,804 7 M-o-M Growth # -<	- - 135,781 349,953 582,804 755, -
M-o-M Growth # of Deliveries for Client 2	- -
Wo-M Growth to O Beliveries for Client 3 - - - - - M-o-M Growth - - - - - - 4 of Other Deliveries - - - - - - Fotal Deliveries - - - - - - - Fotal Delivery Revenue (Modeled) - - - 678,907 1,749,766 2,914,019 3,7 Cost Per Delivery 60.0% - - 407,344 1,049,859 1,748,411 2,2 Gross Profit - - - 33,945 87,488 145,701 1 Total SG&A - - 33,945 87,488 145,701 1 Total SG&A - - 33,945 87,488 145,701 1 Total SG&A - - 5,1,406 62,751 91,761 1 Total SG - - 5,277 8,043 12,187 1 Total Office Expense - - 33,945 87,488	- - 678,907 1,749,766 2,914,019 3,778, 60.0% - - 407,344 1,049,859 1,748,411 2,266 - - 271,563 699,906 1,165,608 1,511 - - 33,945 87,488 145,701 188
W-o-M Growth of Other Deliveries -	- - 678,907 1,749,766 2,914,019 3,778, 60.0% - - 407,344 1,049,859 1,748,411 2,266 - - 271,563 699,906 1,165,608 1,511 - - 33,945 87,488 145,701 188
of Other Deliveries -	- - 678,907 1,749,766 2,914,019 3,778, 60.0% - - 407,344 1,049,859 1,748,411 2,266 - - 271,563 699,906 1,165,608 1,511 - - 33,945 87,488 145,701 188
bital Deliveries - - 135,781 349,953 582,804 7 bital Delivery Revenue (Modeled) - - 678,907 1,749,766 2,914,019 3,7 ost Per Delivery 60.0% - - 407,344 1,049,859 1,748,411 2,2 ross Profit - - 271,563 699,906 1,165,608 1,5 otal SG&A - - 33,945 87,488 145,701 1 otal SG&A - - 33,945 87,488 145,701 1 otal Vehicle Cost - - 51,406 62,751 91,761 1 otal Scoter Cost - - 33,945 87,488 145,701 1 otal Office Expense - - 5,277 8,043 12,187 1 otal Operating Expense - - 3,000 3,000 3,000 3,000 0 otal Operating Expense - - 161,520 336,259 544,050 6 otal Operating Profit - - 8	- - 678,907 1,749,766 2,914,019 3,778, 60.0% - - 407,344 1,049,859 1,748,411 2,266 - - 271,563 699,906 1,165,608 1,511 - - 33,945 87,488 145,701 188
bost Per Delivery 60.0% - - 407,344 1,049,859 1,748,411 2,2 ross Profit - - 271,563 699,906 1,165,608 1,5 otal SG&A - - 33,945 87,488 145,701 1 otal SG&A - - 33,945 87,488 145,701 1 otal Payroll Expense - - 33,945 87,488 145,701 1 otal Payroll Expense - - 33,945 87,488 145,701 1 otal Scoter Cost - - 51,406 62,751 91,761 0 otal Scoter Cost - - 5,277 8,043 12,187 0 otal Operating Expense - - 3,000 3,000 3,000 3,000 3,000 otal Operating Expense - - 161,520 336,259 544,050 66 perating Profit - - 8 14 21 lonthly Van umulative Van - - 8 14 21	60.0% - 407,344 1,049,859 1,748,411 2,266 - - 271,563 699,906 1,165,608 1,511 - - 33,945 87,488 145,701 188
- - 271,563 699,906 1,165,608 1,55 otal SG&A - - 33,945 87,488 145,701 1 otal Payroll Expense - - 33,945 87,488 145,701 1 otal Payroll Expense - - 33,945 87,488 145,701 1 otal Vehicle Cost - - 51,406 62,751 91,761 0 otal Office Expense - - 5,277 8,043 12,187 1 otal Operating Expense - - 33,045 87,488 145,701 1 otal Operating Expense - - 33,000 3,000 3,000 - otal Operating Expense - - 161,520 336,259 544,050 6 perating Profit - - 110,042.9 363,647.4 621,557.4 84 Ionthly Van umulative Van - - 8 14 21 ebt Issuance on Van <t< td=""><td>- 271,563 699,906 1,165,608 1,511 - - 33,945 87,488 145,701 188</td></t<>	- 271,563 699,906 1,165,608 1,511 - - 33,945 87,488 145,701 188
otal SG&A - - 33,945 87,488 145,701 1 otal Payroll Expense - - 33,945 87,488 145,701 1 otal Vehicle Cost - - 51,406 62,751 91,761 otal Scooter Cost - - 5,277 8,043 12,187 otal Office Expense - - 33,945 87,488 145,701 1 usiness Insurance - - 33,000 3,000 3,000 3,000 otal Operating Expense - - 161,520 336,259 544,050 6 operating Profit - - 110,042.9 363,647.4 621,557.4 84 Monthly Van - - 8 14 21 webt Issuance on Van - - 8 14 21	33,945 87,488 145,701 188
Total Payroll Expense - - 33,945 87,488 145,701 1 Total Vehicle Cost - - 51,406 62,751 91,761 1 Total Scooter Cost - - 5,277 8,043 12,187 1 Total Office Expense - - 33,945 87,488 145,701 1 Business Insurance - - 33,000 3,000 3,000 3,000 - Total Operating Expense - - 161,520 336,259 544,050 6 Operating Profit - - 110,042.9 363,647.4 621,557.4 84 Wonthly Van - - 8 14 21 21 Debt Issuance on Van - - 259,087 194,315 226,701	
Total Vehicle Cost - - 51,406 62,751 91,761 Total Scooter Cost - - 5,277 8,043 12,187 Total Office Expense - - 33,945 87,488 145,701 1 Business Insurance - - 3,000 3,000 3,000 - - Total Operating Expense - - 161,520 336,259 544,050 6 Operating Profit - - 110,042.9 363,647.4 621,557.4 84 Monthly Van - - 8 14 21 Debt Issuance on Van - - 259,087 194,315 226,701	
Total Vehicle Cost - - 51,406 62,751 91,761 Total Scooter Cost - - 5,277 8,043 12,187 Total Office Expense - - 33,945 87,488 145,701 1 Business Insurance - - 3,000 3,000 3,000 - - Fotal Operating Expense - - 161,520 336,259 544,050 6 Operating Profit - - 110,042.9 363,647.4 621,557.4 84 Wonthly Van - - 8 14 21 Debt Issuance on Van - - 259,087 194,315 226,701	
btal Scooter Cost - - 5,277 8,043 12,187 btal Office Expense - - 33,945 87,488 145,701 1 usiness Insurance - - 3,000 3,000 3,000 - 1 btal Operating Expense - - 161,520 336,259 544,050 6 perating Profit - - 110,042.9 363,647.4 621,557.4 84 loonthly Van umulative Van - - 8 14 21 ebt Issuance on Van - - 259,087 194,315 226,701	
bital Office Expense - - 33,945 87,488 145,701 1 usiness Insurance - - 3,000 3,000 3,000 3,000 1 otal Operating Expense - - 161,520 336,259 544,050 6 perating Profit - - 110,042.9 363,647.4 621,557.4 84 lonthly Van umulative Van - - 8 14 21 ebt Issuance on Van - - 259,087 194,315 226,701	
usiness Insurance - - 3,000 3,000 3,000 otal Operating Expense - - 161,520 336,259 544,050 66 perating Profit - - 110,042.9 363,647.4 621,557.4 84 lonthly Van umulative Van - - 8 14 21 ebt Issuance on Van - - 259,087 194,315 226,701	
- - 110,042.9 363,647.4 621,557.4 844 onthly Van umulative Van - - 8 14 21 ebt Issuance on Van - - 259,087 194,315 226,701	
Ionthly Van - - 8 14 21 umulative Van - - 8 14 21 ebt Issuance on Van - - 259,087 194,315 226,701	161,520 336,259 544,050 667
Cumulative Van - - 8 14 21 Debt Issuance on Van - - 259,087 194,315 226,701	110,042.9 363,647.4 621,557.4 843,6
umulative Van - - 8 14 21 ebt Issuance on Van - - 259,087 194,315 226,701	22
ebt Issuance on Van 259,087 194,315 226,701	
	8 14 21
	259,087 194,315 226,701 97
onthly Scooter	
umulative Scooter 6 12 19	6 12 19
ebt Issuance on Scooter 27,759 27,759 32,386	27,759 27,759 32,386 13,
ebt Repayment for Scooter 5,398 14,651 26,474	
terest on Van Debt 9,305 20,064 33,440	5,398 14,651 26,474 26,
nterest on Scooter Debt 872 2,368 4,279	
an CapEx 297,087 222,815 259,951 1	9,305 20,064 33,440 30,
Scooter CapEx	9,305 20,064 33,440 30, 872 2,368 4,279 4,

City10 (All figures in USD) City10

Income							
otal Vans		-	-	-	8	14	20
otal Scooter		-	-	-	9	17	23
Nonthly Capacity			-	-	258,336	658,944	984,672
of Deliveries for Client 1		-	-	-	166,497	421,431	596,126
I-o-M Growth							
of Deliveries for Client 2		-	-	-	-	-	-
-o-M Growth							
of Deliveries for Client 3		-	-	-	-	-	-
-o-M Growth							
of Other Deliveries		-	-	-	-	-	-
<i>ficiency</i> tal Deliveries					100 407	421 421	FOC 12C
tal Deliveries		-	-	-	166,497	421,431	596,126
tal Delivery Revenue (Modeled)	—	-	-	-	832,485	2,107,156	2,980,630
ost Per Delivery	60.0%	-	-	-	499,491	1,264,294	1,788,378
oss Profit		-	-	-	332,994	842,862	1,192,252
otal SG&A		-	-	-	41,624	105,358	149,032
otal Payroll Expense		-	-	-	41,624	105,358	149,032
tal Vehicle Cost		-	-	-	50,331	62,751	82,109
tal Scooter Cost		-	-	-	7,724	11,338	13,112
tal Office Expense		-	-	-	41,624	105,358	149,032
isiness Insurance		-	-	-	3,000	3,000	3,000
otal Operating Expense		-	-	-	185,928	393,163	545,315
perating Profit		-	-	-	147,066.2	449,699.6	646,936.6
-							21.7%
onthly Van							6
mulative Van		-	-	-	8	14	26
						104 215	194,315
ebt Issuance on Van		-					
ht Deneument for Van			-	-	259,087	194,315	
ebt Repayment for Van		-	-	-	259,087 53,976	194,315	188,917
ebt Repayment for Van Ionthly Scooter		-	-	-			
onthly Scooter		-	-	-			
onthly Scooter imulative Scooter		-	-	-	53,976	124,146	188,917 23
onthly Scooter mulative Scooter bt Issuance on Scooter		-	-	-	53,976 9 41,639	124,146 17 37,012	188,917 23 27,759
onthly Scooter imulative Scooter ebt Issuance on Scooter		- - -		-	53,976	124,146	188,917 23
onthly Scooter imulative Scooter ebt Issuance on Scooter ebt Repayment for Scooter			-	-	53,976 9 41,639	124,146 17 37,012	188,917 23 27,759
			-	-	53,976 9 41,639 7,454 8,724	124,146 17 37,012 21,591 20,064	188,917 23 27,759 31,615 30,533
onthly Scooter imulative Scooter obt Issuance on Scooter obt Repayment for Scooter terest on Van Debt			-	-	53,976 9 41,639 7,454	124,146 17 37,012 21,591	188,917 23 27,759 31,615
onthly Scooter imulative Scooter 2bt Issuance on Scooter 2bt Repayment for Scooter terest on Van Debt			-		53,976 9 41,639 7,454 8,724	124,146 17 37,012 21,591 20,064	188,917 23 27,759 31,615 30,533

City11 (All figures in USD) City11

Income							
Total Vans		-	-	-	9	16	22
Total Scooter	_	-	-		12	21	27
Nonthly Capacity	_	-	-	-	331,968	808,704	1,134,432
of Deliveries for Client 1 1-o-M Growth		-	-	-	233,096	520,886	635,438
f Deliveries for Client 2 o-M Growth		-	-	-	-	-	-
Deliveries for Client 3 -M Growth		-	-	-	-	-	-
Other Deliveries iency		-	-	-	-	-	-
al Deliveries	-	-	-	-	233,096	520,886	635,438
al Delivery Revenue (Modeled)	-	-	-	-	1,165,479	2,604,432	3,177,191
st Per Delivery	60.0%	-	-	-	699,288	1,562,659	1,906,314
oss Profit	-	-	-	-	466,192	1,041,773	1,270,876
tal SG&A		-	-	-	58,274	130,222	158,860
tal Payroll Expense		-	-	-	58,274	130,222	158,860
al Vehicle Cost		-	-	-	57,295	73,479	88,561
al Scooter Cost		-	-	-	10,555	13,792	14,956
al Office Expense		-	-	-	58,274	130,222	158,860
ness Insurance		-	-	-	3,000	3,000	3,000
al Operating Expense	-	-	-	-	245,671	480,936	583,095
perating Profit	-	-	-	-	220,520.5	560,836.8	687,780.7
-	=				·	· · · · ·	21.6%
onthly Van							6
ulative Van		-	-	-	9	16	28
ot Issuance on Van		-	-	-	291,473	226,701	194,315
bt Repayment for Van		-	-	-	62,972	145,736	210,508
nthly Scooter							
mulative Scooter		-	-	-	12	21	27
ot Issuance on Scooter		-	-	-	55,519	41,639	27,759
		-	-	-	55,519 10,795	41,639 27,759	27,759 37,783
ebt Repayment for Scooter		-	-	-			
ebt Repayment for Scooter terest on Van Debt		- - -	- - -	- - -	10,795	27,759	37,783
ebt Issuance on Scooter ebt Repayment for Scooter iterest on Van Debt iterest on Scooter Debt an CapEx		- - - -			10,795	27,759 23,554	37,783 34,022

City12 (All figures in USD) City12

ial Scooler - - 5 17 23 anthy Capacity - - 97,344 658,944 1,104,480 o-M Growth - - 66,034 359,904 588,499 o-M Growth - - - - - - Deliveries for Client 2 - - - - - - o-M Growth - - - - - - - - foldereiss for Client 3 -								
. .	otal Vans		-	-	-	6	18	24
f Deliveries for Client 1 - - - 66,034 359,904 589,499 o-M Growth f Deliveries for Client 2 - - - - - o-M Growth f Deliveries for Client 3 - - - - - o-M Growth f Deliveries for Client 3 - - - - - - of Other Deliveries -	otal Scooter		-	-				23
o-M Growth Deliveries for Client 2 M Growth Deliveries for Client 3 M Growth f Other Deliveries f Other Deliveries tal Delivery tal Delivery Revenue (Modeled) 	onthly Capacity		-	-	-	97,344	658,944	1,104,480
if Deliveries for Client 2 -	of Deliveries for Client 1 - <i>o-M Growth</i>		-	-	-	66,034	359,904	589,499
If Deliveries for Client 3 -	of Deliveries for Client 2 -o-M Growth		-	-	-	-	-	
if other Deliveries iciancy -<	of Deliveries for Client 3		-	-	-	-	-	
tal Deliveries - - 66,034 359,904 589,499 tal Delivery Revenue (Modeled) - - - 330,170 1,799,522 2,947,493 st Per Delivery 60.0% - - 198,102 1,079,713 1,768,496 oss Profit - - 132,068 719,809 1,178,997 tal S&A - - - 16,508 89,976 147,375 tal Vehicle Cost - - 3,822 12,859 13,112 93,010 tal Office Expense - - 16,508 89,976 147,375 3,822 12,859 13,112 tal Office Expense - - 16,508 89,976 147,375 3,800 3,000 3,000 tal Office Expense - - 16,508 89,976 147,375 3,800 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 1,178,97	of Other Deliveries		-	-	-	-	-	
st Per Delivery 60.0% - - 198,102 1,079,713 1,768,496 poss Profit - - 132,068 719,809 1,178,997 tal SG&A - - 16,508 89,976 147,375 tal Sexoter Cost - - 16,508 89,976 147,375 tal Vehicle Cost - - 3,822 12,859 13,112 tal Scoter Cost - - 3,822 12,859 13,112 tal Operating Expense - - 15,508 89,976 147,375 siness Insurance - - 15,500 3,000 3,000 3,000 tal Operating Expense - - - 16,508 89,976 147,375 siness Insurance - - 16,508 89,976 147,375 368,630 30,000 3,000	tal Deliveries		-	-	-	66,034	359,904	589,499
oss Profit - - 132,068 719,809 1,178,997 tal SG&A - - - 16,508 89,976 147,375 tal Payroll Expense - - 16,508 89,976 147,375 tal Vehicle Cost - - 32,102 93,241 95,013 tal Scoter Cost - - 3,822 12,859 13,112 tal Office Expense - - 16,508 89,976 147,375 siness Insurance - - 3,822 12,859 13,112 tal Office Expense - - - 16,508 89,976 147,375 siness Insurance - - - 15,00 3,000 3,000 tal Operating Expense - - - 45,118.3 340,780.7 625,747.5 onthly Van - - - 45,118.3 340,780.7 625,747.5 bit Issuance on Van - - - 194,315 388,6	otal Delivery Revenue (Modeled)		-	-	-	330,170	1,799,522	2,947,493
tal S&A - - 16,508 89,976 147,375 tal Payroll Expense - - 16,508 89,976 147,375 tal Vehicle Cost - - 32,102 93,241 95,013 tal Scoter Cost - - 3,822 12,859 13,112 tal Office Expense - - 16,508 89,976 147,375 siness Insurance - - 3,822 12,859 13,112 tal Operating Expense - - 16,508 89,976 147,375 siness Insurance - - 16,508 89,976 147,375 tal Operating Expense - - - 86,950 379,028 553,250 erating Profit - - - 45,118.3 340,780.7 625,747.5 <td< td=""><td>ost Per Delivery</td><td>60.0%</td><td>-</td><td>-</td><td>-</td><td>198,102</td><td>1,079,713</td><td>1,768,496</td></td<>	ost Per Delivery	60.0%	-	-	-	198,102	1,079,713	1,768,496
tal Payroll Expense - - 16,508 89,976 147,375 tal Vehicle Cost - - 32,102 93,241 95,013 tal Scooter Cost - - 38,22 12,859 13,112 tal Office Expense - - 16,508 89,976 147,375 siness Insurance - - 45,118.3 340,780.7 625,747.5 onthly Van - - - 194,315 388,630 194,315 bit Issuance on V	ross Profit		_	-	-	132,068	719,809	1,178,997
tal Vehicle Cost - - 32,102 93,241 95,013 tal Scoter Cost - - 3,822 12,859 13,112 tal Office Expense - - 16,508 89,976 147,375 siness insurance - - 1,500 3,000 3,000 tal Operating Expense - - - 45,118.3 340,780.7 625,747.5 erating Profit - - - 45,118.3 340,780.7 625,747.5 onthly Van - - - 6 18 30 ti Issuance on Van - - - 194,315 388,630 194,315 ti Repayment for Van - - - 21,591 140,339 232,099 onthly Scooter - - <td>otal SG&A</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>16,508</td> <td>89,976</td> <td>147,375</td>	otal SG&A		-	-	-	16,508	89,976	147,375
tal Vehicle Cost - - 32,102 93,241 95,013 tal Scoter Cost - - 3,822 12,859 13,112 tal Office Expense - - 16,508 89,976 147,375 siness insurance - - 1,500 3,000 3,000 tal Operating Expense - - - 45,118.3 340,780.7 625,747.5 erating Profit - - - 45,118.3 340,780.7 625,747.5 onthly Van - - - 6 18 30 ti Issuance on Van - - - 194,315 388,630 194,315 ti Repayment for Van - - - 21,591 140,339 232,099 onthly Scooter - - <td>otal Payroll Expense</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>16,508</td> <td>89,976</td> <td>147,375</td>	otal Payroll Expense		-	-	-	16,508	89,976	147,375
tal Scooter Cost - - 3,822 12,859 13,112 tal Office Expense - - 16,508 89,976 147,375 siness Insurance - - 1,500 3,000 3,000 tal Operating Expense - - 45,118.3 340,780.7 625,747.5 erating Profit - - 45,118.3 340,780.7 625,747.5 onthly Van - - 45,118.3 340,780.7 625,747.5 mulative Van - - - 45,118.3 340,780.7 625,747.5 bt Issuance on Van - - - 45,118.3 340,780.7 625,747.5 bt Issuance on Van - - - 45,118.3 340,780.7 625,747.5 bt Issuance on Van - - - 6 18 300 ponthly Scooter - - - 194,315 388,630 194,315 th Issuance on Scooter - - - 21,591 140,339 232,099 ponthly Scooter - -	, ,		-	-	-			
al Office Expense - - - 16,508 89,976 147,375 siness Insurance - - - 1,500 3,000 3,000 al Operating Expense - - - - 1,500 379,028 553,250 erating Profit - - - 45,118.3 340,780.7 625,747.5 onthly Van - - - 45,118.3 340,780.7 625,747.5 mulative Van - - - 45,118.3 340,780.7 625,747.5 onthly Van - - - 45,118.3 340,780.7 625,747.5 mulative Van - - - 45,118.3 340,780.7 625,747.5 onthly Scooter - - - 194,315 388,630 194,315 onthly Scooter - - - 140,339 222,091 23,099 onthly Scooter - - - 5,519 27,755 345,519 27,755 bt Issuance on Scooter - - - 2,570 <			-	-	-			
siness Insurance - - 1,500 3,000 3,000 tal Operating Expense - - - 86,950 379,028 553,250 erating Profit - - - 45,118.3 340,780.7 625,747.5 onthly Van mulative Van - - - 45,118.3 340,780.7 625,747.5 onthly Van mulative Van - - - 45,118.3 340,780.7 625,747.5 bt Issuance on Van - - - 45,118.3 340,780.7 625,747.5 bt Issuance on Van - - - 45,118.3 340,780.7 625,747.5 oft Issuance on Van - - - 194,315 388,630 194,315 bt Issuance on Scooter - - - 21,591 140,339 232,099 onthly Scooter - - - 5,519 27,759 bt Issuance on Scooter - - - 23,133 55,519 27,759 bt Repayment for Scooter - - - 2,570 18,506			_	_	_			
erating Profit - - 45,118.3 340,780.7 625,747.5 nthly Van 21.2% 21.2% 21.2% 21.2% nulative Van - - 6 18 30 ot Issuance on Van - - 6 18 30 ot Issuance on Van - - 194,315 388,630 194,315 ot Repayment for Van - - 194,315 388,630 194,315 nthly Scooter - - 140,339 232,095 nthly Scooter - - 5 17 23 ot Issuance on Scooter - - - 5,519 27,756 ot Issuance on Scooter - - - 2,570 18,506 31,615 ot Issuance on Scooter - - - 2,570 18,506 31,615 erest on Van Debt - - - 3,489 22,681 37,511 erest on Scooter Debt - - - 415 2,991 5,110 in CapEx - - <td>•</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td>	•				-			
Derivative Van - - - - - 21.2% Denthly Van - - - 6 18 30 mulative Van - - - 6 18 30 bt Issuance on Van - - - 194,315 388,630 194,315 bt Repayment for Van - - - 194,315 388,630 194,315 onthly Scooter - - - 194,315 388,630 194,315 onthly Scooter - - - 21,591 140,339 232,099 onthly Scooter - - - 21,591 140,339 232,099 onthly Scooter - - - 21,591 140,339 232,099 onthly Scooter - - - 23,133 55,519 27,759 bt Issuance on Scooter - - - 23,133 55,519 27,559 bt Repayment for Scooter - - - 3,489 22,681 37,511 erest on Scooter Debt </td <td>siness Insurance</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>1,500</td> <td>3,000</td> <td>3,000</td>	siness Insurance		-	-	-	1,500	3,000	3,000
Derivative Van - - - - - 21.2% Denthly Van - - - 6 18 30 mulative Van - - - 6 18 30 bt Issuance on Van - - - 194,315 388,630 194,315 bt Repayment for Van - - - 194,315 388,630 194,315 onthly Scooter - - - 194,315 388,630 194,315 onthly Scooter - - - 21,591 140,339 232,099 onthly Scooter - - - 21,591 140,339 232,099 onthly Scooter - - - 21,591 140,339 232,099 onthly Scooter - - - 23,133 55,519 27,759 bt Issuance on Scooter - - - 23,133 55,519 27,559 bt Repayment for Scooter - - - 3,489 22,681 37,511 erest on Scooter Debt </td <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td>			-	-		-	-	-
puthly Van mulative Van - - - 6 18 30 bt Issuance on Van bt Repayment for Van - - 194,315 388,630 194,315 bt Repayment for Van - - - 194,315 388,630 194,315 onthly Scooter mulative Scooter - - - 21,591 140,339 232,099 onthly Scooter mulative Scooter - - - 5 17 23 bt Issuance on Scooter bt Repayment for Scooter - - - 23,133 55,519 27,759 bt Issuance on Scooter bt Repayment for Scooter - - - 23,438 55,519 27,759 erest on Van Debt erest on Scooter Debt - - - 3,489 22,681 37,511 on CapEx - - - - 415 2,991 5,110	tal Operating Expense					86,950	379,028	553,250
mulative Van - - - 6 18 30 bt Issuance on Van - - 194,315 388,630 194,315 bt Repayment for Van - - 194,315 388,630 194,315 onthly Scooter - - 21,591 140,339 232,099 onthly Scooter - - - 5 17 23 bt Issuance on Scooter - - - 5 17 23 bt Issuance on Scooter - - - 23,133 55,519 27,759 bt Repayment for Scooter - - - 23,438 55,519 27,759 bt Repayment for Scooter - - - 2,570 18,506 31,615 erest on Van Debt - - - 3,489 22,681 37,511 erest on Scooter Debt - - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	tal Operating Expense					86,950	379,028	553,250
bt Issuance on Van - - - 194,315 388,630 194,315 bt Repayment for Van - - - 21,591 140,339 232,099 onthly Scooter - - - 5 17 23 onthly Scooter - - - 5 17 23 bt Issuance on Scooter - - - 23,133 55,519 27,759 bt Repayment for Scooter - - - 2,570 18,506 31,615 erest on Van Debt - - - 3,489 22,681 37,511 erest on Scooter Debt - - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	tal Operating Expense perating Profit					86,950	379,028	553,250 625,747.5 21.2%
bt Repayment for Van - - - 21,591 140,339 232,099 onthly Scooter - - - 2,591 140,339 232,099 onthly Scooter - - - 5 17 23 bt Issuance on Scooter - - - 5,519 27,759 bt Repayment for Scooter - - - 2,570 18,506 31,615 erest on Van Debt - - - 3,489 22,681 37,511 erest on Scooter Debt - - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	ital Operating Expense perating Profit onthly Van					86,950 45,118.3	379,028 340,780.7	553,250 625,747.5 21.2% 6
Donthly Scooter mulative Scooter51723bt Issuance on Scooter bt Repayment for Scooter23,13355,51927,759bt Repayment for Scooter2,57018,50631,615erest on Van Debt erest on Scooter Debt3,48922,68137,511on CapEx222,815445,630222,815	otal Operating Expense perating Profit onthly Van					86,950 45,118.3	379,028 340,780.7	553,250 625,747.5 21.2%
mulative Scooter - - 5 17 23 bt Issuance on Scooter - - - 23,133 55,519 27,759 bt Repayment for Scooter - - - 2,570 18,506 31,615 erest on Van Debt - - - 3,489 22,681 37,511 erest on Scooter Debt - - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	tal Operating Expense perating Profit onthly Van mulative Van				-	86,950 45,118.3 6	379,028 340,780.7 18	553,250 625,747.5 21.2% 6 30
bt Issuance on Scooter - - - 23,133 55,519 27,759 bt Repayment for Scooter - - - 2,570 18,506 31,615 erest on Van Debt - - - 3,489 22,681 37,511 erest on Scooter Debt - - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	otal Operating Expense perating Profit onthly Van imulative Van ebt Issuance on Van				-	86,950 45,118.3 6 194,315	379,028 340,780.7 18 388,630	553,250 625,747.5 21.2% 6 30 194,315
bt Repayment for Scooter - - 2,570 18,506 31,615 erest on Van Debt - - 3,489 22,681 37,511 erest on Scooter Debt - - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	otal Operating Expense perating Profit lonthly Van umulative Van ebt Issuance on Van ebt Repayment for Van				-	86,950 45,118.3 6 194,315	379,028 340,780.7 18 388,630	553,250 625,747.5 21.2% 6 30 194,315
erest on Van Debt - - 3,489 22,681 37,511 erest on Scooter Debt - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	ital Operating Expense perating Profit onthly Van imulative Van ebt Issuance on Van ebt Repayment for Van onthly Scooter				-	86,950 45,118.3 6 194,315 21,591	379,028 340,780.7 18 388,630 140,339	553,250 625,747.5
erest on Scooter Debt - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	ital Operating Expense berating Profit onthly Van imulative Van ebt Issuance on Van ebt Repayment for Van onthly Scooter imulative Scooter				-	86,950 45,118.3 6 194,315 21,591 5	379,028 340,780.7 18 388,630 140,339 17	553,250 625,747.5 21.2% 6 30 194,315 232,099 23 23 27,759
erest on Scooter Debt - - 415 2,991 5,110 n CapEx - - - 222,815 445,630 222,815	tal Operating Expense berating Profit onthly Van imulative Van ebt Issuance on Van ebt Repayment for Van onthly Scooter imulative Scooter				-	86,950 45,118.3 6 194,315 21,591 5 23,133	379,028 340,780.7 18 388,630 140,339 17 55,519	553,250 625,747.5 21.2% 6 30 194,315 232,099 23
	otal Operating Expense perating Profit lonthly Van umulative Van ebt Issuance on Van ebt Repayment for Van lonthly Scooter umulative Scooter ebt Issuance on Scooter ebt Repayment for Scooter				-	86,950 45,118.3 6 194,315 21,591 5 23,133 2,570	379,028 340,780.7 18 388,630 140,339 17 55,519 18,506	553,250 625,747.5 21.2% 6 30 194,315 232,099 23 23 27,759 31,615
	etal Operating Expense berating Profit onthly Van imulative Van ebt Issuance on Van ebt Repayment for Van onthly Scooter imulative Scooter ebt Issuance on Scooter ebt Issuance on Scooter ebt Repayment for Scooter eterest on Van Debt				-	86,950 45,118.3 6 194,315 21,591 5 23,133 2,570 3,489	379,028 340,780.7 18 388,630 140,339 17 55,519 18,506 22,681	553,250 625,747.5 21.2% 6 30 194,315 232,099 23 23 27,759
	otal Operating Expense operating Profit Nonthly Van umulative Van ebt Issuance on Van ebt Repayment for Van Nonthly Scooter umulative Scooter ebt Issuance on Scooter ebt Repayment for Scooter ebt Repayment for Scooter eterest on Van Debt sterest on Scooter Debt				-	86,950 45,118.3 6 194,315 21,591 5 23,133 2,570 3,489 415	379,028 340,780.7 18 388,630 140,339 17 55,519 18,506 22,681 2,991	553,250 625,747.5 21.2% 6 30 194,315 232,099 23 27,759 31,615 37,511 5,110

City13 (All figures in USD) City13

otal Vans		-	-	-	- 12	18
otal Scooter		-	-	-	- 12	18
Ionthly Capacity	_	-	-	-	- 366,912	812,448
of Deliveries for Client 1		-	-	-	- 231,048	525,722
I-o-M Growth						
of Deliveries for Client 2		-	-	-		-
-o-M Growth						
of Deliveries for Client 3		-	-	-		-
-o-M Growth						
of Other Deliveries		-	-	-		-
ficiency						
tal Deliveries		-	-	-	- 231,048	525,722
tal Delivery Revenue (Modeled)	·	-	-	-	- 1,155,238	2,628,612
st Per Delivery	60.0%	-	-	-	- 693,143	1,577,167
oss Profit		-	-	-	- 462,095	1,051,445
otal SG&A		-	-	-	- 57,762	131,431
otal Payroll Expense		-	-	-	- 57,762	131,431
tal Vehicle Cost		-	-	-	- 73,883	75,656
al Scooter Cost		-	-	-	- 10,555	10,808
tal Office Expense		-	-	-	- 57,762	131,431
siness Insurance		-	-	-	- 3,000	3,000
tal Operating Expense	_	-	-	-	- 260,724	483,756
Care e per a cing Experise						
					201.271.2	567 600 0
		-	-	-	- 201,371.3	
perating Profit	=	-	-	-	- 201,371.3	21.6%
erating Profit nthly Van		-	-	-		21.6%
erating Profit onthly Van		-	-	-	- 201,371.3	21.6%
perating Profit onthly Van imulative Van	=	-	-	-	- 12	567,688.9 21.6% 6 24 194 315
erating Profit onthly Van mulative Van bt Issuance on Van		-	-	-	- 12 - 388,630	21.6% 6 24 194,315
perating Profit onthly Van imulative Van ebt Issuance on Van				- - - -	- 12	21.6% 6 24 194,315
perating Profit onthly Van mulative Van vbt Issuance on Van vbt Repayment for Van				- - - -	- 12 - 388,630	21.6%
erating Profit onthly Van mulative Van bt Issuance on Van bt Repayment for Van onthly Scooter				- - - -	- 12 - 388,630	21.6% 6 24 194,315 167,327
berating Profit onthly Van imulative Van ebt Issuance on Van ebt Repayment for Van onthly Scooter imulative Scooter				- - - - -	- 12 - 388,630 - 75,567 - 12	21.6% 6 24 194,315 167,327 18
erating Profit onthly Van mulative Van bt Issuance on Van bt Repayment for Van onthly Scooter mulative Scooter bt Issuance on Scooter				- - - - - -	- 12 - 388,630 - 75,567 - 12 - 55,519	21.6% 6 24 194,315 167,327 18 27,759
berating Profit onthly Van imulative Van ebt Issuance on Van ebt Repayment for Van onthly Scooter imulative Scooter ebt Issuance on Scooter ebt Repayment for Scooter				- - - - - - - -	- 12 - 388,630 - 75,567 - 12	21.6% 6 24 194,315 167,327 18
berating Profit onthly Van imulative Van ebt Issuance on Van ebt Repayment for Van onthly Scooter imulative Scooter ebt Issuance on Scooter ebt Repayment for Scooter terest on Van Debt				- - - - - - - - - -	- 12 - 388,630 - 75,567 - 12 - 55,519 - 10,795 - 12,213	21.6% 6 24 194,315 167,327 18 27,759 23,904 27,043
erating Profit anthly Van mulative Van bt Issuance on Van bt Repayment for Van anthly Scooter mulative Scooter bt Issuance on Scooter bt Repayment for Scooter erest on Van Debt				- - - - - - - - - - - - -	- 12 - 388,630 - 75,567 - 12 - 12 - 55,519 - 10,795	21.6% 6 24 194,315 167,327 18 27,759
perating Profit onthly Van imulative Van 2bt Issuance on Van 2bt Repayment for Van onthly Scooter imulative Scooter 2bt Issuance on Scooter 2bt Repayment for Scooter				- - - - - - - - - - - -	- 12 - 388,630 - 75,567 - 12 - 55,519 - 10,795 - 12,213	21.6% 6 24 194,315 167,327 18 27,759 23,904 27,043

City14 (All figures in USD) City14

	-	-	-	-	12	18
	-	-	-	-	12	18
_	-	-	-	-	366,912	812,448
	-	-	-	-	206,474	447,048
	-	-	-	-	-	-
	-	-	-	-	-	-
	-	-	-	-	-	-
—	-	-	-	-	206,474	447,048
—	-	-	-	-	1,032,370	2,235,238
60.0%	-	-	-	-	619,422	1,341,143
	-	-	-	-	412,948	894,095
	-	-	-	-	51,618	111,762
	-	-	-	-	51.618	111,762
	-	-	-	-		75,656
	_	-	-	-		10,808
	_	_	_	_		111,762
	-	-	-	-	3,000	3,000
-	-	-	-	-	242,294	424,750
			-	-	170,654.3	469,345.5
_						21.0%
=						21.0% 6
=	-	-	-	-	12	
=	-	-	-	-		6 24
=	- - -	-	- - -	- - -	12 388,630 75,567	6
=	- - -	- - -	- - -	- - -	388,630	6 24 194,315
=	- - -	- - -	- - -	- - -	388,630	6 24 194,315
=	- - - -	- - -		- - -	388,630 75,567 12	6 24 194,315 167,327 18
=	- - - -			- - - -	388,630 75,567	6 24 194,315 167,327 18 27,759
=			- - - - -	- - - -	388,630 75,567 12 55,519 10,795	6 24 194,315 167,327 18 27,759 23,904
=	- - - - - - -			- - - - - -	388,630 75,567 12 55,519	6 24 194,315 167,327 18 27,759
=					388,630 75,567 12 55,519 10,795	6 24 194,315 167,327 18 27,759 23,904
=					388,630 75,567 12 55,519 10,795 12,213	6 24 194,315 167,327 18 27,759 23,904 27,043
	 	- - - - - - - - - - - - - - - - - - -				- - - 12 - - - 366,912 - - - 206,474 - - - - -

City15 (All figures in USD) City15

Income							
Total Vans		-	-	-	-	12	18
Total Scooter	-	-	-	-	-	12	18
Ionthly Capacity	-					366,912	812,448
of Deliveries for Client 1	-	-	-	-	-	206,474	447,048
o-M Growth							
f Deliveries for Client 2		-	-	-	-	-	-
o-M Growth							
Deliveries for Client 3		-	-	-	-	-	-
p-M Growth							
f Other Deliveries		-	-	-	-	-	-
iciency	-			-	-	206,474	447.049
al Deliveries		-	-	-	-	206,474	447,048
al Delivery Revenue (Modeled)	-	-	-	-	-	1,032,370	2,235,238
st Per Delivery	60.0%	-	-	-	-	619,422	1,341,143
oss Profit	-	-	-	-	-	412,948	894,095
tal SG&A	-	-	-	-	-	51,618	111,762
ital Payroll Expense		-	-	-	-	51,618	111,762
tal Vehicle Cost		-	-	-	-	73,883	75,656
al Scooter Cost		-	-	-	-	10,555	10,808
al Office Expense		-	-	-	-	51,618	111,762
iness Insurance		-	-	-	-	3,000	3,000
tal Operating Expense	-	-	-	-	-	242,294	424,750
erating Profit	-	-	-	-	-	170,654.3	469,345.5
-	=						21.0%
onthly Van							6
nulative Van		-	-	-	-	12	24
ot Issuance on Van						388,630	194,315
bt Repayment for Van		-	-	-	-	75,567	167,327
						, 0,007	107,017
onthly Scooter							
nulative Scooter		-	-	-	-	12	18
bt Issuance on Scooter		-	-	-	-	55,519	27,759
ot Repayment for Scooter		-	-	-	-	10,795	23,904
erest on Van Debt		-	-	-	-	12,213	27,043
terest on Scooter Debt		-	-	-	-	1,745	3,863
						, -	-,
						445 620	222,815
n CapEx		-	-	-	-	445,630	222,015
CapEx er CapEx		-	-	-	-	445,630 63,661	31,83

City16 (All figures in USD) City16

Income							
otal Vans		-	-	-	-	7	13
otal Scooter		-	-	-	-	6	12
onthly Capacity		-		-	-	119,808	527,904
of Deliveries for Client 1		-	-	-	-	66,034	306,126
o-M Growth							
f Deliveries for Client 2		-	-	-	-	-	-
o-M Growth							
f Deliveries for Client 3		-	-	-	-	-	-
o-M Growth							
f Other Deliveries		-	-	-	-	-	-
iciency							
al Deliveries		-	-	-	-	66,034	306,126
al Delivery Revenue (Modeled)			-	-	-	330,170	1,530,628
t Per Delivery	60.0%	-	-	-	-	198,102	918,377
ss Profit		-	-	-	-	132,068	612,251
al SG&A		-	-	-	-	16,508	76,531
al Payroll Expense		-	-	-	-	16,508	76,531
al Vehicle Cost		-	-	-	-	37,991	59,525
l Scooter Cost		-	-	-	-	4,586	8,043
l Office Expense		-	-	-	-	16,508	76,531
ness Insurance		-	-	-	-	1,500	3,000
l Operating Expense		-	-	-	-	93,602	300,162
erating Profit		-	-	-	-	38,465.9	312,089.2
							20.4%
nthly Van							6
nulative Van		-	-	-	-	7	19
t Issuance on Van		-	-	-	-	226,701	194,315
t Repayment for Van		-	-	-	-	26,988	113,350
thu Scootor							
nthly Scooter nulative Scooter						6	12
		-	-	-	-	0	12
Issuance on Scooter		-	-	-	-	27,759	27,759
t Repayment for Scooter		-	-	-	-	3,084	14,651
						4.969	40.220
erest on Van Debt		-	-	-	-	4,362	18,320
		-	-	-	-	4,362 498	
rest on Van Debt		-	-	-	-	498	2,368
rest on Van Debt		- -	-	-	-		18,320 2,368 222,815 31,831

City 17 (All figures in USD) City17

Income							
l Vans		-	-	-	-	-	10
l Scooter		-	-	-	-	-	11
nthly Capacity		-	-	-	-	-	363,168
Deliveries for Client 1		_	-	-		-	263,210
-M Growth							, -
Deliveries for Client 2		-	-	-	-	-	-
-M Growth							
Deliveries for Client 3		-	-	-	-	-	
M Growth							
Other Deliveries		-	-	-	-	-	-
iency							
Deliveries		-	-	-	-	-	263,210
l Delivery Revenue (Modeled)							1,316,052
Per Delivery	60.0%	-	-	-	-	-	789,631
s Profit		-	-	-	-	-	526,421
SG&A		-	-	-	-	-	65,803
l Payroll Expense		-	-	-	-	-	65,803
Vehicle Cost		-	-	-	-	-	65,333
Scooter Cost		-	-	-	-	-	9,867
Office Expense		-	-	-	-	-	65,803
ss Insurance		-	-	-	-	-	3,000
Operating Expense			-	-	-	-	275,608
ating Duafit			-	-	-	-	250 012 2
ing Profit				-	-	-	250,812.3
ly Van							19.1%
ative Van							20
		-	-	-	-	-	20
suance on Van		-	-	-	-	-	323,858
Repayment for Van		-	-	-	-	-	75,567
							- ,
thly Scooter							
llative Scooter		-	-	-	-	-	11
ssuance on Scooter		-	-	-	-	-	50,892
epayment for Scooter		-	-	-	-	-	10,538
at an Van Daht							12,213
		-	-	-	-	-	
st on Van Debt st on Scooter Debt		-	-	-	-	-	
ist on Scooter Debt		-	-	-	-	-	1,703
		-	-	-	-	-	
on Scooter Debt		-	-	-	-	-	371,358 58,356

City 18 (All figures in USD) City18

Income							
otal Vans		-	-	-	-	-	10
otal Scooter		-	-	-	-	-	11
Ionthly Capacity		-	-	-	-	-	363,168
of Deliveries for Client 1		-	-	-	-	-	242,423
o-M Growth							,
Deliveries for Client 2		-	-	-	-	-	-
p-M Growth							
Deliveries for Client 3		-	-	-	-	-	-
p-M Growth							
Other Deliveries		-	-	-	-	-	-
iency	_						
Deliveries		-	-	-	-	-	242,423
l Delivery Revenue (Modeled)	_						1,212,113
Per Delivery	60.0%	-	-	-	-	-	727,268
s Profit		-	-	-	-	-	484,845
SG&A		_		_	_	_	60,606
al Payroll Expense		_		-	-	_	60,606
l Vehicle Cost		-	-	-	_	_	65,333
Scooter Cost		-	-	-	_	_	9,867
Office Expense		-	-	-	-	-	60,606
ess Insurance		-	-	-	-	-	3,000
Operating Expense	—	-	-	-	-	-	260,018
ating Profit	_	-	-	-	-	-	224,827.7
	=						18.5%
hly Van							18.5%
ulative Van						_	20
							20
suance on Van		-	-	-	-	-	323,858
		-	-	-	-	-	75,567
epayment for Van							
ly Scooter							
hly Scooter		-	-	-	-	-	
hly Scooter Ilative Scooter		-		-	-	-	11
nly Scooter lative Scooter Issuance on Scooter		-	-	-	-	-	11 50,892
Repayment for Van thly Scooter ulative Scooter s Issuance on Scooter Repayment for Scooter		- - -	- - -	- - -	- - -	- - -	11 50,892
thly Scooter ulative Scooter Issuance on Scooter Repayment for Scooter		-	-	- - -		-	11 50,892 10,538
hly Scooter Ilative Scooter Issuance on Scooter Repayment for Scooter		- - -			- - - -		11 50,892 10,538 12,213
hly Scooter Jative Scooter Issuance on Scooter		- - - -		- - - -	- - - -	- - - -	11 50,892 10,538
hly Scooter lative Scooter Issuance on Scooter Repayment for Scooter st on Van Debt		- - - -					11 50,892 10,538 12,213

City 19 (All figures in USD) City19

Income							
Total Vans		-	-	-	-	-	24
Total Scooter		-	-	-	-	-	-
Monthly Capacity		-	-	-	-	-	209,664
# of Deliveries for Client 1		-	-	-	-	-	139,650
M-o-M Growth							
# of Deliveries for Client 2		-	-	-	-	-	-
M-o-M Growth							
# of Deliveries for Client 3 M-o-M Growth		-	-	-	-	-	-
# of Other Deliveries		-	_	_	_	_	-
Efficiency							
Total Deliveries		-	-	-	-	-	139,650
		·					
Total Delivery Revenue (Modeled)		-	-	-	-	-	698,250
Cost Per Delivery	60.0%	-	-	-	-	-	418,950
Gross Profit		-	-	-	-	-	279,300
Total SG&A		-	-	-	-	-	34,913
Total Payroll Expense		-	-	-	-	-	34,913
Total Vehicle Cost		-	-	-	-	-	125,183
Total Scooter Cost		-	-	-	-	-	-
Total Office Expense		-	-	-	-	-	34,913
Business Insurance		-	-	-	-	-	1,500
Total Operating Expense		-	-	-	-	-	231,421
Operating Profit		-	-	-	-	-	47,879.1
							6.9%
Monthly Van							24
Cumulative Van		-	-	-	-	-	48
Dabt Issuance on Van							777 260
Debt Issuance on Van Debt Repayment for Van		-	-	-	-	-	777,260 75,567
Debt hepdyment for van							13,307
Monthly Scooter							
Cumulative Scooter		-	-	-	-	-	-
Debt Issuance on Scooter		-	-	-	-	-	-
Debt Repayment for Scooter		-	-	-	-	-	-
Interest on Van Debt		-	-	-	-	-	12,213
Interest on van Debt							, -
Interest on Scooter Debt		-	-	-	-	-	-
Interest on Scooter Debt		-	-	-	-	-	-
		-	-	-	-	-	- 891,260

City 20 (All figures in USD) City20

ooter - - - - - - - - - - - 109760 Growth - - - - - - 66,500 Growth - <th>Income</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	Income							
y Capacity	Fotal Vans		-	-	-	-	-	20
weres for Client 1 - - - 66,500 Growth -	Fotal Scooter	-	-				-	-
Growth veries for Client 2 Growth veries for Client 3 Growth veries for Client 3 Growth is veries for Client 3 Growth 3 Growth is veries for Client 3 Growth 3 Growt	Aonthly Capacity	=	-				-	149,760
iveries for Client 2 -	of Deliveries for Client 1		-	-	-	-	-	66,500
Growth iveries for Client 3 -<	-o-M Growth							
iveries for Cilent 3 -	of Deliveries for Client 2		-	-	-	-	-	-
Growth Inr Deliveries -	o-M Growth							
ier Deliveries -			-	-	-	-	-	-
cy ellveries - - - - - 66,500 ellver, Revenue (Modeled) - - - - - 332,500 r Dellvery 60,0% - - - - 199,500 rofit - - - - - 133,000 rofit - - - - 133,000 sA - - - - 16,625 syroll Expense - - - 10,631 octor Cost - - - - 10,631 octor Cost - - - - 10,631 octor Cost - - - - 12,550 perating Expense - - - - 12,756 ng Profit - - - - 48 suance on Van - - - - - y Scooter - <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>								
eliveries - - - - 66,500 elivery (Modeled) - - - - 332,500 r Delivery 60.0% - - - 199,500 rofit - - - 133,000 s&A - - - 133,000 s&A - - - 16,625 syroll Expense - - - 16,625 hick Cost - - - 101,631 cooter Cost - - - 101,631 file Expense - - - 102,756 insurance - - - 122,756 ng Profit - - - 122,756 ng Profit - - - 122,756 ng Van - - - 122,756 suance on Van - - - 48 suance on Scoter - - - 71,959 systice Scoter - - -	ciency		-	-	-	-	-	-
elivery Revenue (Modeled) - - - - - 332,500 r Delivery 60.0% - - - 199,500 rofit - - - 133,000 SA - - - 133,000 SA - - - 16,625 hicle Cost - - - 101,631 ooter Cost - - - 101,631 fitee Expense - - - 101,631 ooter Cost - - - - 16,625 s Insurance - - - - 101,631 operating Expense - - - - 152,756 ng Profit - - - - 16,625 y Van - - - 152,756 - 16,525 ng Profit - - - - 1647,717 spayment for Van	al Deliveries	-	-	-	-	-	-	66.500
r belivery 60.0% - - - - - 199,000 rofit - - - - - 133,000 s&A - - - - - 133,000 s&A - - - - - 133,000 s&A - - - - - 16,625 syr01 - - - - - 101,631 coter Cost - - - - - 101,631 coter Cost - - - - - - 101,631 coter Cost - - - - - - 101,631 coter Cost - - - - - - 101,631 operating Expense - - - - - - 12,550 ng Profit - - - - - - - - - - - - - - -								,
rofit - - - - 133,000 S&A - - - - 16,625 hyroll Expense - - - 16,625 hyroll Expense - - - 16,625 hide Cost - - - 10,631 cooter Cost - - - - 10,632 fice Expense - - - - 10,632 perating Expense - - - - 16,625 ng Profit - - - - 16,625 ng Profit - - - 12,756 1,220 ng Profit - - - - 48 suance on Van - - - 647,717 spayment for Van - - - - 71,969 y Scooter - - - - - - - <	al Delivery Revenue (Modeled)	-	-	-	-	-	-	332,500
rofit - - - - 133,000 S&A - - - - 16,625 hyroll Expense - - - 16,625 hyroll Expense - - - 16,625 hide Cost - - - 10,631 cooter Cost - - - - 10,632 fice Expense - - - - 10,632 perating Expense - - - - 16,625 ng Profit - - - - 16,625 ng Profit - - - 12,756 1,220 ng Profit - - - - 48 suance on Van - - - 647,717 spayment for Van - - - - 71,969 y Scooter - - - - - - - <	Per Delivery	60.0%	-	-	-	-	-	199.500
38A - - - - - 16,625 hyroll Expense - - - - 101,631 bhild Cost - - - - 101,631 file Expense - - - - 16,625 in other Cost - - - - 101,631 file Expense - - - - 16,625 is Insurance - - - - 16,625 perating Expense - - - - 16,625 ng Profit - - - - 12,756 ng Profit - - - - 152,756 ng Profit - - - - 16,717 yan - - - - - 48 suance on Van - - - - 71,969 y Scoter - - - - - - tive Scooter - - - <	ss Profit		-	-	-	-	-	
ayroll Expense - - - - - 16,625 bridle Cost - - - - 101,631 cooter Cost - - - - - - - - 16,625 sinsurance - - - - - - 16,625 sinsurance - - - - - 16,625 perating Expense - - - - 16,625 ng Profit - - - - 12,756 y Van - - - - - 152,756 suance on Van - - - - - 152,756 y Scooter - - - - - 152,756 suance on Van - - - - - 24 suance on Van - - - - - 71,959 y Scooter - - - - - - - <	I SG&A	=						
ehicle Cost - - - - 101,631 isoter Cost - - - - - - fifice Expense - - - - 16,625 s Insurance - - - - 12,50 perating Expense - - - - 12,50 ng Profit - - - - 125,756 y Van - - - - (19,756.0) y Van - - - - (19,756.0) y Van - - - - - 48 suance on Van - - - - 48 suance on Van - - - - 647,717 payment for Van - - - - - 71,969 y Scooter - - - - - - - suance on Scooter - - - - - - - son Sc			-	-	-	-		
noter Cost - - - - - - - 16,625 si Insurance - - - - - 16,625 perating Expense - - - - 1,250 ng Profit - - - - 152,756 ng Profit - - - - (19,756.0) y Van - - - - - 24 tive Van - - - - 48 suance on Van - - - - 48 suance on Van - - - - 647,717 epayment for Van - - - - 71,969 y Scooter - - - - - - suance on Scooter - - - - - - suance on Scooter - - - - - - - on Van Debt - - - - -	al Vehicle Cost		-	-	-	-	-	
filee Expense - - - - - 16,625 s Insurance - - - - 1,250 perating Expense - - - - 152,756 ng Profit - - - - 16,625 y Van - - - - 152,756 y Van - - - - (19,756.0) y Van - - - - (19,756.0) suance on Van - - - - (19,756.0) suance on Van - - - - 24 suance on Van - - - - 48 suance on Van - - - - 71,969 y Scooter - - - - - - suance on Scooter - - - - - - - spayment for Scooter - - - - - - - con Van Deb	l Scooter Cost		-	-	-	-	-	
perating Expense - - - - 152,756 ng Profit - - - - (19,756.0 y Van - - - (19,756.0 sugace on Van - - - 24 suance on Van - - - 48 suance on Van - - - - 647,717 payment for Van - - - - 71,969 y Scooter - - - - - - suance on Scooter - - - - - - - suance on Scooter - - - - - - - son Nan Debt - - - - -	l Office Expense		-	-	-	-	-	16,625
Ing Profit - - - - (19,756.0) y Van - - - - (5.9%) y Van - - - 24 tive Van - - - 24 suance on Van - - - - 48 suance on Van - - - - 647,717 spayment for Van - - - - 647,717 spayment for Van - - - - 71,969 y Scooter - - - - 71,969 y Scooter - - - - - - suance on Scooter - - - - - - - spayment for Scooter - - - - - - - - - son Van Debt - - - - - - - - - - - - - - - - -	ness Insurance		-	-	-	-	-	1,250
y Van	Operating Expense	-	-		-	-	-	152,756
y Van	voting Dupfit	-						(10.750.0)
y Van tive Van24 48suance on Van epayment for Van48y Scooter tive Scooter647,717 71,969y Scooter tive Scooter647,717 71,969suance on Scooter epayment for Scooter647,717 71,969suance on Scooter epayment for Scootersuance on Scooter epayment for Scootercon Van Debt con Scooter DebtoExoExoEx <td< td=""><td></td><td>=</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td></td></td<>		=	-	-	-	-	-	
tive Van48suance on Van epyment for Van647,717epyment for Van647,717y Scooter tive Scooter647,717y Scooter tive Scooter647,717suance on Scooter epayment for Scooter647,717suance on Scooter epayment for Scootercon Van Debt con Scooter Debt <td< td=""><td>hly Man</td><td></td><td></td><td></td><td></td><td></td><td></td><td>•</td></td<>	hly Man							•
suance on Van								
payment for Van71,969y Scooter tive Scootersuance on Scooter epayment for Scootercon Van Debt con Scooter Debt11,631 DEx742,717								40
payment for Van71,969y Scooter tive Scootersuance on Scooter epayment for Scootercon Van Debt con Scooter Debt11,631 DEx742,717	Issuance on Van		-	-	-	-	-	647,717
tive Scooter <th< td=""><td>Repayment for Van</td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td></td></th<>	Repayment for Van		-	-	-	-	-	
tive Scooter <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>								
suance on Scooter	thly Scooter							
epayment for Scooter11,631c on Scooter Debt11,631DEx11,631DEx11,631	ulative Scooter		-	-	-	-	-	-
epayment for Scooter11,631c on Scooter Debt11,631DEx11,631DEx11,631	Issuance on Scooter							
c on Van Debt11,631c on Scooter DebtDEx742,717			-	-	-	-	-	-
: on Scooter Debt - - - - - - - DEx - - - - - 742,717	repayment for scooler		-	-	-	-	-	-
: on Scooter Debt - - - - - - - DEx - - - - - 742,717	est on Van Debt		-	-	-	-	-	11,631
	rest on Scooter Debt		-	-	-	-	-	,
СарЕх	CapEx		-	-	-	-	-	742,717
	ter CapEx		-	-	-	-	-	-