

Company ABC - Model

Company ABC, LLC. Profit and Loss Statement

(Amounts in USD)

of Deliveries

Income												
Services							11,400.0	4,522.0	53,200.0	56000	77,000.0	133,000.0
Shipping, Delivery Income	34.0	76.3	696.4	194.2	152.6	321.9	6,119.9	22,725.7	33,728.8	84180.928	62,893.0	147,073.9
Total Income	34.0	76.3	696.4	194.2	152.6	321.9	17,519.9	27,247.7	86,928.8	140,180.9	139,893.0	280,073.9
Cost of Goods Sold												
Total Subcontractors - COS	-	-	-	-	-	-	7,972.4	7,812.5	39,893.8	54,382.8	33,319.4	87,702.1
Supplies & Materials - COGS												
Total Supplies & Materials - COGS	78.8	134.6	262.7	124.6	383.8	333.6	584.9	198.8	201.6			
Total Cost of Goods Sold	78.8	134.6	262.7	124.6	383.8	333.6	11,959.0	14,665.8	52,092.2	81,040.4	47,684.9	128,725.2
Gross Profit	(44.8)	(58.3)	433.8	69.6	(231.2)	(11.8)	5,560.9	12,581.9	34,836.6	59,140.6	92,208.1	151,348.6
Expenses												
Total Auto	-	-	-	89.3	-	6,475.1	-	364.8	810.1	1,174.9	-	1,174.9
Total Advertising/Promotional	-	2,931.9	-	-	-	81.7	-	-	23.8	3,037.3	-	3,037.3
Total Dues & Subscriptions	2,073.0	5,823.5	758.3	1,958.4	635.6	4,546.6	14,681.7	3,637.1	1,919.6	6,369.2	1,142.6	7,511.8
Total Insurance	-	784.0	-	-	784.0	541.5	9,166.1	108.3	632.7	12,016.6	-	12,016.6
Interest Expense	417.5	538.0	625.1	715.5	599.5	1,181.9	184.3	1,147.0	1,300.0	6,708.9	863.0	7,571.9
Internet Services	684.2	756.0	783.7	388.8	406.7	283.5	530.1	309.5	233.6	4,376.2	913.8	5,290.0
Total Job Materials	-	-	-	179.2	373.0	1,256.5	2,118.8	-	376.9	193.3	-	193.3
Total Legal & Professional Fees	7,544.5	30.0	230.1	323.5	1,753.3	3,303.6	4,294.0	6,518.4	9,946.5	16,524.3	18,512.7	35,037.0
Meals and Entertainment	214.0	1,754.2	168.9	-	85.3	1,954.4	167.5	16.6	19.6	4,380.5	78.2	4,458.7
Total Office Expenses	-	270.8	243.2	364.2	140.4	773.8	4,530.4	1,646.8	985.7	8,955.4	773.6	9,729.0
Other General and Admin Expenses	(102.0)	141.6	934.8	(1.3)	57.0	355.3	229.9	-	-	1,615.2	142.5	1,757.7
Total Payroll Expense	11,568.5	10,173.0	10,125.1	3,637.7	8,162.4	10,262.9	7,971.8	6,870.6	9,252.0	78,024.0	24,694.4	102,718.4
Postage and Shipping Expense	-	58.9	-	-	-	255.0	234.9	386.2	40.5	975.5	51.7	1,027.2
Programming Services	11,937.8	11,688.8	11,170.0	5,629.5	20,309.6	11,537.6	11,548.0	11,908.6	12,066.6	12,629.1	-	12,629.1
Promotional	-	522.5	-	-	-	-	950.0	-	-	1,472.5	-	1,472.5
Purchases (Delivery Trailers Sold)	-	-	-	-	-	-	-	-	-	45,790.0	45,790.0	91,580.0
Total Rent or Lease	6,092.3	5,813.1	6,839.6	2,901.6	5,812.0	6,520.0	3,507.8	4,123.1	1,795.6	43,405.0	5,280.2	48,685.3
Software	18.9	104.4	-	-	-	616.9	523.2	284.1	-	1,547.4	-	1,547.4
Subcontractors	7,356.6	2,576.9	1,638.8	3,212.2	8,449.1	7,703.6	17,829.1	22,289.2	11,651.9	33,003.6	4,202.5	37,206.2
Taxes & Licenses	23.8	-	-	-	-	3,399.6	6,659.3	7,292.7	3,647.4	21,022.8	93.5	21,116.3
Total Travel	6,275.0	4,042.2	7,116.1	4,165.7	19,545.1	14,706.2	15,780.2	13,961.7	9,162.6	99,230.5	14,049.5	113,280.0
Travel Meals	1,071.7	246.9	861.6	107.8	1,447.6	1,563.3	2,434.7	1,069.6	677.5	9,889.3	1,191.8	11,081.2
Total Utilities	461.9	220.9	220.9	220.9	221.2	307.0	428.5	576.1	621.9	3,279.4	699.3	3,978.8
Total Expenses	55,637.8	48,373.3	41,820.5	23,893.1	68,781.8	77,625.9	103,770.0	82,510.4	65,164.6	415,620.9	118,479.4	534,100.3
Net Operating Income	(55,682.5)	(48,431.6)	(41,386.8)	(23,823.5)	(69,012.9)	(77,637.7)	(98,209.1)	(69,928.5)	(30,327.9)	(356,480.3)	(26,271.3)	(382,751.6)
Other Expenses												
Penalties & Settlements	-	-	-	-	-	-	-	-	2,038.3	-	-	-
Total Other Expenses	-	-	-	-	-	-	-	-	2,038.3	-	-	-
Net Other Income	-	-	-	-	-	-	-	-	(2,038.3)	-	-	-
Net Income	(55,682.5)	(48,431.6)	(41,386.8)	(23,823.5)	(69,012.9)	(77,637.7)	(98,209.1)	(69,928.5)	(32,366.3)	(356,480.3)	(26,271.3)	(382,751.6)

Company ABC, LLC. Balance Sheet

(Amounts in USD)

Assets				
Services				
Bank Accounts	7,130.7	160,141.5	-	-
Accounts Receivable	108,371.3	19,434.0		
Other current assets				
Inventory Asset	-	5,296.3	-	-
Total Other current assets	-	5,296.3	-	-
Total Current Assets	115,502.0	184,871.8	-	-
Fixed Assets				
Accumulated Depreciation	(52,389.6)	(52,389.7)		
Furniture & Fixtures	2,285.4	44,878.0	-	-
Intangible Assets	9,737.5	9,737.5		
Machinery & Equipment	122,810.0	170,117.5	-	-
Patent Filings	37,762.5	37,762.5		
Total Vehicles	248,448.8	261,351.7	-	-
Programming Code		297,032.0		
Total Fixed Assets	368,654.5	768,489.5	-	-
Other Assets				
Organizational Costs		78,768.0		
Total Other Assets				
Total Assets	484,156.5	1,032,129.2	-	-
LIABILITIES AND EQUITY				
Current Liabilities				
Accounts Payable	187,080.9	181,292.3		
Credit Cards	68,092.7	63,488.5	-	-
Total Other Current Liabilities	(280.5)	-	-	-
Total Current Liabilities	254,893.1	244,780.8	-	-
Long-Term Liabilities				
Notes Payable	182,321.2	177,438.2	-	-
Notes Payable - Martel Capital 10/8		250,000.0		
Total Shareholder Notes Payable	14,250.0	14,000.0	-	-
Total Long-Term Liabilities	196,571.2	441,438.2	-	-
Total Liabilities	451,464.2	686,219.0	-	-
Equity				
Membership Subscriptions	1,007,940.5	1,007,940.5		
Opening Balance Equity	-	-		
Partner Contributions - AW	1,451.1	1,451.6		
Partner Contributions - EW	1,213.6	1,214.1		
Partner Contributions - JH	1,213.7	1,214.1		
Retained Earnings	(497,669.0)	(281,087.9)		
Net Income	(481,457.6)	(384,822.2)		
Total Equity	32,692.3	345,910.2	-	-
Total Liabilities And Equity	484,156.5	1,032,129.2	-	-

Income Statement*(All figures in USD)*

Total # of New Vans	7	68	109	104	154	143
Total # of New Scooters	-	41	36	56	96	79
Total # of New Vehicles	7	109	145	160	250	222
Total Vans	7	76	185	289	443	582
Total Scooters	-	41	77	133	229	308
Total Vehicles	7	117	262	422	672	890
Total # of Delivery	45,782	1,107,854	3,709,179	6,362,005	9,980,859	13,697,381
Total Delivery Revenue	232,710	7,991,487	26,968,526	43,729,674	65,497,774	87,158,003
Total Licensing Revenue	-	118,957	75,629	42,958	24,400	13,859
Revenue From Equipment Sale	142,500	166,250	190,000	213,750	237,500	261,250
Total Revenue	375,210	8,276,694	27,234,155	43,986,382	65,759,674	87,433,112
Cost of Equipment Sale	71,250	83,125	95,000	106,875	118,750	130,625
Total Delivery COGS	139,626	4,794,892	16,181,116	26,237,805	39,298,664	52,294,802
Total COGS	210,876	4,878,017	16,276,116	26,344,680	39,417,414	52,425,427
Total Gross Profit	164,334	3,398,677	10,958,040	17,641,702	26,342,260	35,007,686
Total Operating Expense	65,314	1,705,582	5,304,980	8,140,546	12,239,247	16,082,915
Total Operating Profit	99,020	1,693,095	5,653,059	9,501,157	14,103,013	18,924,770
Corporate Expense	432,429	824,179	1,210,863	1,331,949	1,514,680	1,662,865
Programming Services	7,504	165,534	544,683	879,728	1,315,193	1,748,662
Other Expense	18,760	248,301	817,025	1,319,591	1,972,790	2,622,993
EBITDA	(359,674)	455,081	3,080,488	5,969,889	9,300,349	12,890,250
Depreciation	(73,034)	(373,256)	(1,190,720)	(1,862,711)	(2,711,861)	(3,433,452)
Amortization	(5,000)	(4,299)	(3,889)	(3,517)	(3,181)	(2,877)
EBIT	(437,708)	77,525	1,885,880	4,103,661	6,585,307	9,453,921
Interest Expense	4,653	78,591	265,737	450,345	639,689	711,804
Less: Interest Income	(38)	(3,940)	(2,113)	(4,207)	(8,452)	(21,823)
EBT	(442,323)	2,874	1,622,255	3,657,522	5,954,070	8,763,940
Less: Taxes	-	862	486,677	1,097,257	1,786,221	2,629,182
Net Income	(442,323)	2,012	1,135,579	2,560,266	4,167,849	6,134,758
Margins						
Gross Margin	43.8%	41.1%	40.2%	40.1%	40.1%	40.0%
EBITDA Margin	(95.9%)	5.5%	11.3%	13.6%	14.1%	14.7%
EBIT Margin	(116.7%)	0.9%	6.9%	9.3%	10.0%	10.8%
Net Income Margin	(117.9%)	0.0%	4.2%	5.8%	6.3%	7.0%
As a % of Sales						
COGS	56.2%	58.9%	59.8%	59.9%	59.9%	60.0%
Operating Expense	17.4%	20.6%	19.5%	18.5%	18.6%	18.4%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%

Balance Sheet*(Amounts in USD)*

Assets							
Services							
Cash Payable	7,506	9,500	678,636	312,429	809,213	1,961,845	5,289,106
Accounts Receivable	114,075	30,839	1,414,467	3,042,015	4,211,429	6,365,694	8,066,704
Total Other current assets	-	3,752	169,736	365,042	505,371	763,883	968,004
Total Current Assets	121,581	44,091	2,262,839	3,719,485	5,526,013	9,091,422	14,323,814
Fixed Assets							
PPE, Net	76,532	72,631	146,084	393,851	777,576	1,333,519	2,043,036
Intangible Assets	50,000	45,000	40,701	36,812	33,295	30,114	27,237
Total Vehicles	261,525	456,095	2,834,900	5,907,545	8,260,188	11,878,191	14,190,540
Total Fixed Assets	388,057	573,726	3,021,684	6,338,209	9,071,058	13,241,824	16,260,813
Total Assets	509,638	617,817	5,284,523	10,057,694	14,597,071	22,333,246	30,584,627
Liabilities And Equity							
Current Liabilities							
Accounts Payable	268,604	25,998	1,263,338	2,731,119	3,785,161	5,724,762	7,255,976
Other Current Liability	(295)	2,109	101,067	218,490	302,813	457,981	580,478
Total Current Liabilities	268,308	28,107	1,364,405	2,949,608	4,087,973	6,182,743	7,836,454
Long-Term Liabilities							
Notes Payable	191,917	389,830	2,316,017	4,368,405	5,209,152	6,682,708	7,145,620
Revolver	-	497,790	-	-	-	-	-
Total Shareholder Notes Payable	15,000	15,000	15,000	15,000	15,000	15,000	15,000
Total Long-Term Liabilities	206,917	902,621	2,331,017	4,383,405	5,224,152	6,697,708	7,160,620
Total Liabilities	475,225	930,728	3,695,422	7,333,014	9,312,126	12,880,451	14,997,074
Equity							
Equity	1,065,073	1,160,073	3,060,073	3,060,073	3,060,073	3,060,073	3,060,073
Retained Earning	(1,030,660)	(1,472,983)	(1,470,971)	(335,392)	2,224,873	6,392,722	12,527,480
Total Equity	34,413	(312,911)	1,589,102	2,724,680	5,284,946	9,452,795	15,587,553
Total Liabilities And Equity	509,638	617,817	5,284,523	10,057,694	14,597,071	22,333,246	30,584,627
Check	-	-	-	-	-	-	-
Revenue		375,210	8,276,694	27,234,155	43,986,382	65,759,674	87,433,112.11
COGS		210,876	4,878,017	16,276,116	26,344,680	39,417,414	52,425,426.57

Cash Flow Statement

Net Income	(442,323)	2,012	1,135,579	2,560,266	4,167,849	6,134,758
Plus: Depreciation	73,034	373,256	1,190,720	1,862,711	2,711,861	3,433,452
Plus: Amortization	5,000	4,299	3,889	3,517	3,181	2,877
Less: Increase in Working Capital	(160,718)	(213,314)	(237,650)	(171,379)	(318,007)	(251,420)
Cash From Operating Activities	(525,007)	166,253	2,092,537	4,255,115	6,564,884	9,319,667
Capital Expenditures, net	(263,703)	(2,825,514)	(4,511,133)	(4,599,078)	(6,885,808)	(6,455,318)
Acquired, net	-	-	-	-	-	-
Change in Long Term Liability	-	-	-	-	-	-
Cash From Investing Activities	(263,703)	(2,825,514)	(4,511,133)	(4,599,078)	(6,885,808)	(6,455,318)
Increase / (Decrease) in Revolver	497,790	(497,790)	-	-	-	-
Increase / (Decrease) in Debt	197,913	1,926,186	2,052,388	840,747	1,473,556	462,912
Less: Dividends	-	-	-	-	-	-
Change in Equity	95,000	1,900,000	-	-	-	-
Cash From Financing Activities	790,704	3,328,396	2,052,388	840,747	1,473,556	462,912
Beginning Cash	7,506	9,500	678,636	312,429	809,213	1,961,845
Free Cash Flow	(788,710)	(2,659,261)	(2,418,595)	(343,963)	(320,924)	2,864,349
Plus: Cash From Financing Activities	790,704	3,328,396	2,052,388	840,747	1,473,556	462,912
Change in Cash	1,994	669,136	(366,207)	496,784	1,152,632	3,327,261
Ending Cash Balance	9,500	678,636	312,429	809,213	1,961,845	5,289,106

Asset Schedule

Vehicles Schedules

Opening Balance	261,525	456,095	2,834,900	5,907,545	8,260,188	11,878,191
Vehicle CapEx	259,951	2,742,747	4,238,791	4,159,214	6,228,211	5,580,986
Depreciation	(65,381)	(363,942)	(1,166,145)	(1,806,572)	(2,610,208)	(3,268,637)
Closing Balance	261,525.0	456,095	2,834,900	5,907,545	8,260,188	11,878,191

Corporate PP&E Schedules

Opening Balance	76,532	72,631	146,084	393,851	777,576	1,333,519
General Capex	3,752	82,767	272,342	439,864	657,597	874,331
Depreciation	(7,653)	(9,314)	(24,574)	(56,140)	(101,653)	(164,814)
Closing Balance	76,532	72,631	146,084	393,851	777,576	1,333,519

Intangibles Schedules

Opening Balance	50,000	45,000	40,701	36,812	33,295	30,114
Acquired	-	-	-	-	-	-
Amortization	(5,000)	(4,299)	(3,889)	(3,517)	(3,181)	(2,877)
Closing Balance	50,000	45,000	40,701	36,812	33,295	30,114

Debt Schedule

Beginning Cash	7,506	9,500	678,636	312,429	809,213	1,961,845
Plus: FCF	(788,710)	(2,659,261)	(2,418,595)	(343,963)	(320,924)	2,864,349
Less: Minimum Cash	(9,500)	(9,500)	(9,500)	(9,500)	(9,500)	(9,500)
Less: Dividend	-	-	-	-	-	-
Plus: Changes in Equity	95,000	1,900,000	-	-	-	-
Cash Available for Debt Paydown	(695,704)	(759,261)	(1,749,460)	(41,034)	478,789	4,816,694
Beginning Debt	191,917	389,830	2,316,017	4,368,405	5,209,152	6,682,708
Plus: Issuances	-	-	-	-	-	-
Less: Repurchases	-	-	-	-	-	-
Van Debt Issued	226,701	2,202,237	3,530,057	3,368,127	4,987,420	4,501,632
Scooter Debt Issued	-	189,688	166,556	259,087	444,149	365,497
Van Debt Repayed	(28,787)	(438,108)	(1,548,223)	(2,621,454)	(3,691,986)	(4,070,720)
Scooter Debt Repayed	-	(27,631)	(96,001)	(165,014)	(266,027)	(333,497)
Ending Debt Balance	191,917	389,830	2,316,017	4,368,405	5,209,152	6,682,708
Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Expense on Debt	4,653	75,272	265,737	450,345	639,689	711,804
Cash Available for Revolver	(497,790)		302,929	799,713	1,952,345	5,279,606
Beginning Revolver	-	497,790	-	-	-	-
Plus: Revolver Drawdown / (Paydown)	497,790	(497,790)	-	-	-	-
Ending Revolver Balance	497,790	-	-	-	-	-
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Expense on Revolver	-	3,319	-	-	-	-
Total Debt	191,917	887,621	2,316,017	4,368,405	5,209,152	6,682,708
Total Interest Expense	4,653	78,591	265,737	450,345	639,689	711,804
Effective Interest Rate	0.5%	3.4%	6.1%	8.6%	9.6%	10.0%
Beginning Cash	7,506	9,500	678,636	312,429	809,213	1,961,845
Ending Cash	7,506	9,500	678,636	312,429	809,213	1,961,845
Interest Rate on Cash	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Interest Income	38	47	3,393	1,562	4,046	9,809

Debt and CapEx - City Wise Schedule

Debt Issued							
Van Debt Issued							
Total Van Debt Issued	129,543	226,701	2,202,237	3,530,057	3,368,127	4,987,420	4,501,632
Van Debt Repayed							
Total Van Debt Repayed	3,598	28,787	438,108	1,548,223	2,621,454	3,691,986	4,070,720
Scooter Debt Issued							
Total Scooter Debt Issued	-	-	189,688	166,556	259,087	444,149	365,497
Scooter Debt Repayed							
Total Scooter Debt Repayed	-	-	27,631	96,001	165,014	266,027	333,497
Total Debt Issued							
Total Debt Issued	129,543	226,701	2,391,926	3,696,612	3,627,214	5,431,568	4,867,129
Total Debt Repayed							
Total Debt Repayed	3,598	28,787	465,739	1,644,224	2,786,467	3,958,012	4,404,217
Interest Expense City Wise							
Van Debt Interest Paid							
Total Van Debt Interest Paid	582	4,653	70,807	250,222	423,676	596,694	657,905
Scooter Debt Interest Paid							
Total Scooter Interest Paid	-	-	4,466	15,516	26,669	42,995	53,899
Total Interest Paid							
Total Interest Paid	582	4,653	75,272	265,737	450,345	639,689	711,804
City Wise CapEX							
Van CapEx							
Total Van CapEx	148,543	259,951	2,525,237	4,047,807	3,862,127	5,718,920	5,161,882
Scooter CapEx							
Total Scooter Capex	-	-	217,510	190,984	297,087	509,292	419,104
Total Capex							
Total Capex	148,543	259,951	2,742,747	4,238,791	4,159,214	6,228,211	5,580,986

Licensing Revenue

<u>Revenue</u>						
City1	-	-	-	-	-	-
City2	-	118,957.5	75,629.1	42,957.8	24,400.3	13,859.5
City3	-	-	-	-	-	-
City4	-	-	-	-	-	-
City5	-	-	-	-	-	-
City6	-	-	-	-	-	-
City7	-	-	-	-	-	-
City8	-	-	-	-	-	-
City9	-	-	-	-	-	-
City10	-	-	-	-	-	-
City11	-	-	-	-	-	-
City12	-	-	-	-	-	-
City13	-	-	-	-	-	-
City14	-	-	-	-	-	-
City15	-	-	-	-	-	-
City16	-	-	-	-	-	-
City17	-	-	-	-	-	-
City18	-	-	-	-	-	-
City19	-	-	-	-	-	-
City20	-	-	-	-	-	-
Total Revenue	-	118,957.5	75,629.1	42,957.8	24,400.3	13,859.5

Revenue from Single Delivery

Growth

City1	Capacity	69,888.0	524,160.0	1,277,640.0	1,939,392.0	2,522,520.0	2,823,912.0
	Actual Deliveries	45,782.0	253,204.8	493,249.4	731,629.6	895,282.4	979,867.0
	Efficiency	65.5%	48.3%	38.6%	37.7%	35.5%	34.7%
	Operating Profit Margin	11.9%	17.1%	18.8%	20.7%	21.3%	22.2%
City2	Capacity	-	806,220.0	2,941,920.0	3,946,320.0	5,321,700.0	6,290,460.0
	Actual Deliveries	-	442,478.6	1,579,184.1	2,139,480.9	2,833,506.5	3,483,027.1
	Efficiency	NA	54.9%	53.7%	54.2%	53.2%	55.4%
	Operating Profit Margin	NA	18.2%	19.1%	19.5%	19.1%	19.3%
City3	Capacity	-	222,144.0	658,944.0	1,018,368.0	1,347,840.0	1,512,576.0
	Actual Deliveries	-	184,540.7	558,279.2	908,913.6	1,232,479.6	1,399,715.9
	Efficiency	NA	83.1%	84.7%	89.3%	91.4%	92.5%
	Operating Profit Margin	NA	21.5%	25.6%	26.2%	26.7%	27.0%
City4	Capacity	-	169,728.0	643,968.0	1,018,368.0	1,347,840.0	1,512,576.0
	Actual Deliveries	-	108,627.7	331,828.0	521,654.0	682,168.8	765,131.6
	Efficiency	NA	64.0%	51.5%	51.2%	50.6%	50.6%
	Operating Profit Margin	NA	18.2%	22.3%	23.9%	24.5%	25.2%
City5	Capacity	-	117,312.0	449,280.0	768,768.0	958,464.0	1,123,200.0
	Actual Deliveries	-	90,497.6	276,459.0	429,675.9	554,961.2	619,715.5
	Efficiency	NA	77.1%	61.5%	55.9%	57.9%	55.2%
	Operating Profit Margin	NA	21.0%	23.0%	25.1%	24.7%	25.4%
City6	Capacity	-	44,928.0	329,472.0	658,944.0	831,168.0	973,440.0
	Actual Deliveries	-	28,504.7	217,729.2	468,320.3	606,762.4	708,401.0
	Efficiency	NA	63.4%	66.1%	71.1%	73.0%	72.8%
	Operating Profit Margin	NA	15.3%	22.1%	25.0%	25.9%	26.2%
City7	Capacity	-	-	129,792.0	309,504.0	489,216.0	614,016.0
	Actual Deliveries	-	-	80,019.3	167,402.7	283,571.1	371,375.7
	Efficiency	NA	NA	61.7%	54.1%	58.0%	60.5%
	Operating Profit Margin	NA	NA	12.3%	15.6%	17.3%	18.6%
City8	Capacity	-	-	59,904.0	279,552.0	429,312.0	660,816.0
	Actual Deliveries	-	-	36,649.1	179,348.2	297,072.0	355,721.4
	Efficiency	NA	NA	61.2%	64.2%	69.2%	53.8%
	Operating Profit Margin	NA	NA	9.0%	18.4%	20.2%	20.4%
City9	Capacity	-	-	238,368.0	557,856.0	959,712.0	1,151,904.0
	Actual Deliveries	-	-	135,781.4	349,953.2	582,803.8	755,637.0
	Efficiency	NA	NA	57.0%	62.7%	60.7%	65.6%
	Operating Profit Margin	NA	NA	16.2%	20.8%	21.3%	22.3%
City10	Capacity	-	-	-	258,336.0	658,944.0	984,672.0
	Actual Deliveries	-	-	-	166,497.0	421,431.2	596,126.0
	Efficiency	NA	NA	NA	64.4%	64.0%	60.5%
	Operating Profit Margin	NA	NA	NA	17.7%	21.3%	21.7%
City11	Capacity	-	-	-	331,968.0	808,704.0	1,134,432.0
	Actual Deliveries	-	-	-	233,095.8	520,886.3	635,438.1
	Efficiency	NA	NA	NA	70.2%	64.4%	56.0%
	Operating Profit Margin	NA	NA	NA	18.9%	21.5%	21.6%
City12	Capacity	-	-	-	97,344.0	658,944.0	1,104,480.0
	Actual Deliveries	-	-	-	66,034.0	359,904.4	589,498.6
	Efficiency	NA	NA	NA	67.8%	54.6%	53.4%
	Operating Profit Margin	NA	NA	NA	13.7%	18.9%	21.2%
City13	Capacity	-	-	-	-	366,912.0	812,448.0
	Actual Deliveries	-	-	-	-	231,047.6	525,722.4
	Efficiency	NA	NA	NA	NA	63.0%	64.7%
	Operating Profit Margin	NA	NA	NA	NA	17.4%	21.6%

City14	Capacity	-	-	-	-	366,912.0	812,448.0
	Actual Deliveries	-	-	-	-	206,474.0	447,047.7
	Efficiency	NA	NA	NA	NA	56.3%	55.0%
	Operating Profit Margin	NA	NA	NA	NA	16.5%	21.0%
City15	Capacity	-	-	-	-	366,912.0	812,448.0
	Actual Deliveries	-	-	-	-	206,474.0	447,047.7
	Efficiency	NA	NA	NA	NA	56.3%	55.0%
	Operating Profit Margin	NA	NA	NA	NA	16.5%	21.0%
City16	Capacity	-	-	-	-	119,808.0	527,904.0
	Actual Deliveries	-	-	-	-	66,034.0	306,125.6
	Efficiency	NA	NA	NA	NA	55.1%	58.0%
	Operating Profit Margin	NA	NA	NA	NA	11.7%	20.4%
City17	Capacity	-	-	-	-	-	363,168.0
	Actual Deliveries	-	-	-	-	-	263,210.3
	Efficiency	NA	NA	NA	NA	NA	72.5%
	Operating Profit Margin	NA	NA	NA	NA	NA	19.1%
City18	Capacity	-	-	-	-	-	363,168.0
	Actual Deliveries	-	-	-	-	-	242,422.7
	Efficiency	NA	NA	NA	NA	NA	66.8%
	Operating Profit Margin	NA	NA	NA	NA	NA	18.5%
City19	Capacity	-	-	-	-	-	209,664.0
	Actual Deliveries	-	-	-	-	-	139,650.0
	Efficiency	NA	NA	NA	NA	NA	66.6%
	Operating Profit Margin	NA	NA	NA	NA	NA	6.9%
City20	Capacity	-	-	-	-	-	149,760.0
	Actual Deliveries	-	-	-	-	-	66,500.0
	Efficiency	NA	NA	NA	NA	NA	44.4%
	Operating Profit Margin	NA	NA	NA	NA	NA	(5.9%)

Efficiency

City1	65.5%	48.3%	38.6%	37.7%	35.5%	34.7%
City2	NA	54.9%	53.7%	54.2%	53.2%	55.4%
City3	NA	83.1%	84.7%	89.3%	91.4%	92.5%
City4	NA	64.0%	51.5%	51.2%	50.6%	50.6%
City5	NA	77.1%	61.5%	55.9%	57.9%	55.2%
City6	NA	63.4%	66.1%	71.1%	73.0%	72.8%
City7	NA	NA	61.7%	54.1%	58.0%	60.5%
City8	NA	NA	61.2%	64.2%	69.2%	53.8%
City9	NA	NA	57.0%	62.7%	60.7%	65.6%
City10	NA	NA	NA	64.4%	64.0%	60.5%
City11	NA	NA	NA	70.2%	64.4%	56.0%
City12	NA	NA	NA	67.8%	54.6%	53.4%
City13	NA	NA	NA	NA	63.0%	64.7%
City14	NA	NA	NA	NA	56.3%	55.0%
City15	NA	NA	NA	NA	56.3%	55.0%
City16	NA	NA	NA	NA	55.1%	58.0%
City17	NA	NA	NA	NA	NA	72.5%
City18	NA	NA	NA	NA	NA	66.8%
City19	NA	NA	NA	NA	NA	66.6%
City20	NA	NA	NA	NA	NA	44.4%

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
 1 - Cost Margin

0 - Lease
 1 - Purchase

Van	Principal		Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter	Principal		Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale						
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City1

Assumptions - City1						
Number of hours per day	12	12	12	12	12	12
Days Per Month	26	26	26	26	26	26
Client 1 Delivery Price	5	5	5	5	5	5
Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
Client 2 Delivery Price	7	7	7	7	7	7
Client 3 Delivery Price	7	7	7	7	7	7
% of Revenue						
SG&A	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Business Insurance	\$238	\$238	\$238	\$238	\$238	\$238
Van						
Packages per Hour for Van	7	7	7	7	7	7
Driver Hourly Rate with Taxes	-	-	-	-	-	-
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	-	-	-	-	-	-
Monthly Maintenance per Vehicle	\$95	\$95	\$95	\$95	\$95	\$95
Scooter						
Packages per Hour for Scooter	6	6	6	6	6	6
Driver Hourly Rate with Taxes	\$10	\$10	\$10	\$10	\$10	\$10
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	\$95	\$95	\$95	\$95	\$95	\$95
Monthly Maintenance per Vehicle	\$48	\$48	\$48	\$48	\$48	\$48

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity				
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month		
Year		
Client 1	Initial Delivery	5,700

Client 2		
Month		
Year		
Client 2	Initial Delivery	1,900

Client 3		
Month		
Year		
Client 3	Initial Delivery	1,900

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale

Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City2

Assumptions - City2						
2 Number of hours per day	18	18	18	18	18	18
3 Days Per Month	30	30	30	30	30	30
4 Client 1 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6 Client 2 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
7 Client 3 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
8 % of Revenue						
9 SG&A (Includes Rent Expense)	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
10 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12 Business Insurance	250	250	250	250	250	250
13 Van						
14 Packages per Hour for Van	7	7	7	7	7	7
15 Driver Hourly Rate with Taxes	22	22	22	22	22	22
16 Hours Per Shift	12	12	12	12	12	12
17 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18 Monthly Maintenance per Vehicle	100	100	100	100	100	100
19 Scooter						
20 Packages per Hour for Scooter	6	6	6	6	6	6
21 Driver Hourly Rate with Taxes	11	11	11	11	11	11
22 Hours Per Shift	12	12	12	12	12	12
23 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24 Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
Over Capacity	Van	Scooter	Van	Scooter
Down Payment	-	-	\$4,750	\$679
Lease Amount	-	-	\$1,045	\$149
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month	
Year	
Client 1	Initial Delivery 9,500

Month	
Year	
Client 2	Initial Delivery 7,600

Month	
Year	
Client 3	Initial Delivery 4,750

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

	Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City3

Assumptions - City3						
Number of hours per day	12	12	12	12	12	12
Days Per Month	26	26	26	26	26	26
Client 1 Delivery Price	6	6	6	6	6	6
Other Delivery Price	7	7	7	7	7	7
Client 2 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
Client 3 Delivery Price	7	7	7	7	7	7
% of Revenue						
SG&A (Includes Rent Expense)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Business Insurance	250	250	250	250	250	250
Van						
Packages per Hour for Van	8	8	8	8	8	8
Driver Hourly Rate with Taxes	22	22	22	22	22	22
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
Monthly Maintenance per Vehicle	100	100	100	100	100	100
Scooter						
Packages per Hour for Scooter	6	6	6	6	6	6
Driver Hourly Rate with Taxes	11	11	11	11	11	11
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""	
City Start Month	
Year	
Client 1	Initial Delivery 5,700
Month	
Year	
Client 2	Initial Delivery 3,800
Month	
Year	
Client 3	Initial Delivery -

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale

Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City4

Assumptions - City4						
Number of hours per day	12	12	12	12	12	12
Days Per Month	26	26	26	26	26	26
Client 1 Delivery Price	6	6	6	6	6	6
Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
Client 2 Delivery Price	7	7	7	7	7	7
Client 3 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
% of Revenue						
SG&A (Includes Rent Expense)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Business Insurance	250	250	250	250	250	250
Van						
Packages per Hour for Van	8	8	8	8	8	8
Driver Hourly Rate with Taxes	22	22	22	22	22	22
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
Monthly Maintenance per Vehicle	100	100	100	100	100	100
 Scooter						
Packages per Hour for Scooter	6	6	6	6	6	6
Driver Hourly Rate with Taxes	11	11	11	11	11	11
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values		Cost Margin		
Over Capacity	No			

Between "" to ""

City Start Month	Year	Initial Delivery
Client 1		4,750

Month	Year	Initial Delivery
Client 2		1,900

Month	Year	Initial Delivery
Client 3		-

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%
Year					
Trailers	30	35	40	45	50
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City5

Assumptions - City5						
Number of hours per day	12	12	12	12	12	12
Days Per Month	26	26	26	26	26	26
Client 1 Delivery Price	6	6	6	6	6	6
Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
Client 2 Delivery Price	7	7	7	7	7	7
Client 3 Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
% of Revenue						
SG&A (Includes Rent Expense)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Offices Expenses	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Business Insurance	250	250	250	250	250	250
Van						
Packages per Hour for Van	8	8	8	8	8	8
Driver Hourly Rate with Taxes	22	22	22	22	22	22
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
Monthly Maintenance per Vehicle	100	100	100	100	100	100
Scooter						
Packages per Hour for Scooter	6	6	6	6	6	6
Driver Hourly Rate with Taxes	11	11	11	11	11	11
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month	
Year	
Client 1 Initial Delivery	3,800

Month	
Year	
Client 2 Initial Delivery	2,375

Month	
Year	
Client 3 Initial Delivery	-

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van	Interest Rate	Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter	Interest Rate	Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Cost %						
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City 10						
10 1	Assumptions - City 10					
2	Number of hours per day	12	12	12	12	12
3	Days Per Month	26	26	26	26	26
4	Client 1 Delivery Price	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95
6	Client 2 Delivery Price	1	1	1	1	1
7	Client 3 Delivery Price	2	2	2	2	2
8	% of Revenue					
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250
13	Van					
14	Packages per Hour for Van	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300
18	Monthly Maintenance per Vehicle	100	100	100	100	100
19	Scooter					
20	Packages per Hour for Scooter	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11
22	Hours Per Shift	12	12	12	12	12
23	Monthly Fuel Cost Per Vehicle	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month		
Year		
Client 1	Initial Delivery	4,750

Month		
Year		
Client 2	Initial Delivery	-

Month		
Year		
Client 3	Initial Delivery	-

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

Van	0 - Lease	
	Principal	Interest
Interest Rate	10.0%	
Monthly Payment	\$1,045	899.6
Month	36	145.4
Down Payment	\$4,750	

Scooter	0 - Lease	
	Principal	Interest
Interest Rate	10.0%	
Monthly Payment	\$149	128.5
Month	36	20.8
Down Payment	\$679	

Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%
Year					
Trailers	30	35	40	45	50
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City 11						
11 Assumptions - City 11						
2 Number of hours per day	12	12	12	12	12	12
3 Days Per Month	26	26	26	26	26	26
4 Client 1 Delivery Price	5	5	5	5	5	5
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6 Client 2 Delivery Price	1	1	1	1	1	1
7 Client 3 Delivery Price	2	2	2	2	2	2
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12 Business Insurance	250	250	250	250	250	250
13 Van						
14 Packages per Hour for Van	8	8	8	8	8	8
15 Driver Hourly Rate with Taxes	22	22	22	22	22	22
16 Hours Per Shift	12	12	12	12	12	12
17 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18 Monthly Maintenance per Vehicle	100	100	100	100	100	100
19 Scooter						
20 Packages per Hour for Scooter	6	6	6	6	6	6
21 Driver Hourly Rate with Taxes	11	11	11	11	11	11
22 Hours Per Shift	12	12	12	12	12	12
23 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24 Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%		60.0%	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""	
City Start Month	
Year	
Client 1	Initial Delivery 6,650
Month	
Year	
Client 2	Initial Delivery -
Month	
Year	
Client 3	Initial Delivery -

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%
Year					
Trailers	30	35	40	45	50
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

	City 13					
Assumptions - City 13						
1 Number of hours per day	12	12	12	12	12	12
2 Days Per Month	26	26	26	26	26	26
3 Client 1 Delivery Price	5	5	5	5	5	5
4 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
5 Client 2 Delivery Price	1	1	1	1	1	1
6 Client 3 Delivery Price	2	2	2	2	2	2
7						
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12 Business Insurance	250	250	250	250	250	250
13 Van						
14 Packages per Hour for Van	8	8	8	8	8	8
15 Driver Hourly Rate with Taxes	22	22	22	22	22	22
16 Hours Per Shift	12	12	12	12	12	12
17 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18 Monthly Maintenance per Vehicle	100	100	100	100	100	100
19 Scooter						
20 Packages per Hour for Scooter	6	6	6	6	6	6
21 Driver Hourly Rate with Taxes	11	11	11	11	11	11
22 Hours Per Shift	12	12	12	12	12	12
23 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24 Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month	
Year	
Client 1	Initial Delivery 6,650

Month	
Year	
Client 2	Initial Delivery -

Month	
Year	
Client 3	Initial Delivery -

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

	0 - Absolute Values		0 - Lease	
	1 - Cost Margin		1 - Purchase	
Van				
Interest Rate	10.0%			
Monthly Payment	\$1,045	899.6	145.4	
Month	36			
Down Payment	\$4,750			

	Principal		Interest
	Scooter		
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

	Equipment Sale					
	Cost %	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City 14						
Assumptions - City 14						
Number of hours per day	12	12	12	12	12	12
Days Per Month	26	26	26	26	26	26
Client 1 Delivery Price	5	5	5	5	5	5
Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
Client 2 Delivery Price	1	1	1	1	1	1
Client 3 Delivery Price	2	2	2	2	2	2
% of Revenue						
SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Business Insurance	250	250	250	250	250	250
Van						
Packages per Hour for Van	8	8	8	8	8	8
Driver Hourly Rate with Taxes	22	22	22	22	22	22
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
Monthly Maintenance per Vehicle	100	100	100	100	100	100
Scooter						
Packages per Hour for Scooter	6	6	6	6	6	6
Driver Hourly Rate with Taxes	11	11	11	11	11	11
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""	
City Start Month	
Year	
Client 1	Initial Delivery 6,650
Month	
Year	
Client 2	Initial Delivery -
Month	
Year	
Client 3	Initial Delivery -

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van	Principal	Interest
Interest Rate	10.0%	
Monthly Payment	\$1,045	899.6
Month	36	145.4
Down Payment	\$4,750	

Scooter	Principal	Interest
Interest Rate	10.0%	
Monthly Payment	\$149	128.5
Month	36	20.8
Down Payment	\$679	

Equipment Sale						
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City 15						
15	1	Assumptions - City 15				
2		Number of hours per day	12	12	12	12
3		Days Per Month	26	26	26	26
4		Client 1 Delivery Price	5	5	5	5
5		Other Delivery Price	8.95	8.95	8.95	8.95
6		Client 2 Delivery Price	1	1	1	1
7		Client 3 Delivery Price	2	2	2	2
8		% of Revenue				
9		SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%
10		Payroll Expenses	5.0%	5.0%	5.0%	5.0%
11		Offices Expenses	5.0%	5.0%	5.0%	5.0%
12		Business Insurance	250	250	250	250
13		Van				
14		Packages per Hour for Van	8	8	8	8
15		Driver Hourly Rate with Taxes	22	22	22	22
16		Hours Per Shift	12	12	12	12
17		Monthly Fuel Cost Per Vehicle	300	300	300	300
18		Monthly Maintenance per Vehicle	100	100	100	100
19		Scooter				
20		Packages per Hour for Scooter	6	6	6	6
21		Driver Hourly Rate with Taxes	11	11	11	11
22		Hours Per Shift	12	12	12	12
23		Monthly Fuel Cost Per Vehicle	100	100	100	100
24		Monthly Maintenance per Vehicle	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
	Over Capacity	-	-	\$4,750
Down Payment			\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values		Cost Margin		
Over Capacity		No		

Between "" to ""

City Start Month	
Year	
Client 1	Initial Delivery 6,650
	-
Month	
Year	
Client 2	Initial Delivery -
	-
Month	
Year	
Client 3	Initial Delivery -
	-

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%
Year					
Trailers	30	35	40	45	50
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

City 16						
Assumptions - City 16						
1	Number of hours per day	12	12	12	12	12
2	Days Per Month	26	26	26	26	26
3	Client 1 Delivery Price	5	5	5	5	5
4	Other Delivery Price	8.95	8.95	8.95	8.95	8.95
5	Client 2 Delivery Price	1	1	1	1	1
6	Client 3 Delivery Price	2	2	2	2	2
7						
8	% of Revenue					
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250
13	Van					
14	Packages per Hour for Van	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300
18	Monthly Maintenance per Vehicle	100	100	100	100	100
19	Scooter					
20	Packages per Hour for Scooter	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11
22	Hours Per Shift	12	12	12	12	12
23	Monthly Fuel Cost Per Vehicle	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month		
Year		
Client 1	Initial Delivery	6,650

Month		
Year		
Client 2	Initial Delivery	-

Month		
Year		
Client 3	Initial Delivery	-

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%
Year					
Trailers	30	35	40	45	50
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
-	-	-
-	-	\$14,250
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-

CityWise Assumptions

City 17						
Assumptions - City 17						
1						
2	Number of hours per day	12	12	12	12	12
3	Days Per Month	26	26	26	26	26
4	Client 1 Delivery Price	5	5	5	5	5
5	Other Delivery Price	8.95	8.95	8.95	8.95	8.95
6	Client 2 Delivery Price	1	1	1	1	1
7	Client 3 Delivery Price	2	2	2	2	2
8	% of Revenue					
9	SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%
10	Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%
11	Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%
12	Business Insurance	250	250	250	250	250
13	Van					
14	Packages per Hour for Van	8	8	8	8	8
15	Driver Hourly Rate with Taxes	22	22	22	22	22
16	Hours Per Shift	12	12	12	12	12
17	Monthly Fuel Cost Per Vehicle	300	300	300	300	300
18	Monthly Maintenance per Vehicle	100	100	100	100	100
19	Scooter					
20	Packages per Hour for Scooter	6	6	6	6	6
21	Driver Hourly Rate with Taxes	11	11	11	11	11
22	Hours Per Shift	12	12	12	12	12
23	Monthly Fuel Cost Per Vehicle	100	100	100	100	100
24	Monthly Maintenance per Vehicle	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month		
Year		
Client 1	Initial Delivery	6,650

Month	
Year	
Client 2	Initial Delivery

Month	
Year	
Client 3	Initial Delivery

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

0 - Lease
1 - Purchase

Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

	Equipment Sale					
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

	City 18					
18 Assumptions - City 18						
2 Number of hours per day	12	12	12	12	12	12
3 Days Per Month	26	26	26	26	26	26
4 Client 1Delivery Price	5	5	5	5	5	5
5 Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
6 Client 2 Delivery Price	1	1	1	1	1	1
7 Client 3 Delivery Price	2	2	2	2	2	2
8 % of Revenue						
9 SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10 Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11 Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12 Business Insurance	250	250	250	250	250	250
13 Van						
14 Packages per Hour for Van	8	8	8	8	8	8
15 Driver Hourly Rate with Taxes	22	22	22	22	22	22
16 Hours Per Shift	12	12	12	12	12	12
17 Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
18 Monthly Maintenance per Vehicle	100	100	100	100	100	100
19 Scooter						
20 Packages per Hour for Scooter	6	6	6	6	6	6
21 Driver Hourly Rate with Taxes	11	11	11	11	11	11
22 Hours Per Shift	12	12	12	12	12	12
23 Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
24 Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""

City Start Month	
Year	
Client 1	Initial Delivery 6,650
Month	
Year	
Client 2	Initial Delivery -
Month	
Year	
Client 3	Initial Delivery -

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption	1 - Cost Margin	0 - Lease	1 - Purchase	0 - Lease	1 - Purchase	0 - Lease
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption	1 - Cost Margin	0 - Lease	1 - Purchase	0 - Lease	1 - Purchase	0 - Lease
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values
1 - Cost Margin

Van	0 - Lease	1 - Purchase
Interest Rate	10.0%	
Monthly Payment	\$1,045	899.6 145.4
Month	36	
Down Payment	\$4,750	

Scooter	0 - Lease	1 - Purchase
Interest Rate	10.0%	
Monthly Payment	\$149	128.5 20.8
Month	36	
Down Payment	\$679	

Equipment Sale	1 - Cost Margin	0 - Lease	1 - Purchase	0 - Lease	1 - Purchase	0 - Lease
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue	1 - Cost Margin	0 - Lease
Month		
Year		
Initial Sale		
		\$14,250

CityWide Assumptions

Assumptions - City 19	1 - Cost Margin	0 - Lease	1 - Purchase	0 - Lease	1 - Purchase	0 - Lease
Number of hours per day	12	12	12	12	12	12
Days Per Month	26	26	26	26	26	26
Client 1 Delivery Price	5	5	5	5	5	5
Other Delivery Price	8.95	8.95	8.95	8.95	8.95	8.95
Client 2 Delivery Price	1	1	1	1	1	1
Client 3 Delivery Price	2	2	2	2	2	2
% of Revenue						
SG&A (Includes Rent Expense)	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Payroll Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Offices Expenses	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Business Insurance	250	250	250	250	250	250
Van						
Packages per Hour for Van	8	8	8	8	8	8
Driver Hourly Rate with Taxes	22	22	22	22	22	22
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	300	300	300	300	300	300
Monthly Maintenance per Vehicle	100	100	100	100	100	100
Scooter						
Packages per Hour for Scooter	6	6	6	6	6	6
Driver Hourly Rate with Taxes	11	11	11	11	11	11
Hours Per Shift	12	12	12	12	12	12
Monthly Fuel Cost Per Vehicle	100	100	100	100	100	100
Monthly Maintenance per Vehicle	50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

City Start Month	Between "" to ""
Year	
Client 1	Initial Delivery 6,650
Month	
Year	
Client 2	Initial Delivery -
Month	
Year	
Client 3	Initial Delivery -

Assumption

Purchase / Lease	Purchase
Mercedes MB Delivery	\$37,135.8
Vespa	\$5,305.1
Include Other Delivery	No

Key Assumption						
Dividend Payout Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Debt Assumptions						
Issuance	-	-	-	-	-	-
Repay (-)	-	-	-	-	-	-
Effective Interest Rate on Debt	1.6%	3.3%	6.1%	8.6%	9.6%	10.0%
Interest Rate on Revolver	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Interest Income	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
Minimum Cash (-)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)	(\$9,500)
Equity Issuance	\$95,000	\$1,900,000	-	-	-	-
Corp travel expense	30.0%	4.5%	1.5%	1.0%	0.7%	0.5%
Corp salaries	40.0%	12.0%	4.3%	2.8%	2.4%	2.0%
Software development expense	30.0%	4.5%	3.0%	2.0%	1.4%	1.0%
Corp rent	15.0%	3.0%	2.0%	1.5%	1.0%	1.0%
Corp other	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Tax Rate	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
Programming Services	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Other Expense	5.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Corporate Capex % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Acquisition of Intangibles % of Revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation	10.0%					
Vehicle Depreciation	25.0%					
Amortization	10.0%					

Balance Sheet Assumption						
Account Receivables Days	30	30	30	30	30	30
Other Current Assets as % of Revenue	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Account Payable Days	45	45	45	45	45	45
Credit Card as a % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
Other Current Liability as % of COGS	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

0 - Absolute Values		0 - Lease	
1 - Cost Margin		1 - Purchase	
Van		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$1,045	899.6	145.4
Month	36		
Down Payment	\$4,750		

Scooter		Principal	Interest
Interest Rate	10.0%		
Monthly Payment	\$149	128.5	20.8
Month	36		
Down Payment	\$679		

Equipment Sale						
Cost %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Year						
Trailers	30	35	40	45	50	55
Selling Cost \$	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750	\$4,750

Licensing Revenue		
Month	Year	Initial Sale
		-
		\$14,250
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-
		-

CityWise Assumptions

		City 20					
20	1	Assumptions - City 20					
2		12	12	12	12	12	12
3		26	26	26	26	26	26
4		5	5	5	5	5	5
5		8.95	8.95	8.95	8.95	8.95	8.95
6		1	1	1	1	1	1
7		2	2	2	2	2	2
8		% of Revenue					
9		5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
10		5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
11		5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
12		250	250	250	250	250	250
13		Van					
14		8	8	8	8	8	8
15		22	22	22	22	22	22
16		12	12	12	12	12	12
17		300	300	300	300	300	300
18		100	100	100	100	100	100
19		Scooter					
20		6	6	6	6	6	6
21		11	11	11	11	11	11
22		12	12	12	12	12	12
23		100	100	100	100	100	100
24		50	50	50	50	50	50

Cost per Delivery Margin	60.0%	60.0%	Lease Option	
	Van	Scooter	Van	Scooter
Over Capacity	-	-	\$4,750	\$679
Down Payment	-	-	\$1,045	\$149
Lease Amount	-	-		
Wrapping	\$3,325	\$475		
Vehicle Equipment	\$950	\$136		
Insurance	\$269	\$38		
Business Insurance	\$238			
Cost Margin/Absolute Values	Cost Margin			
Over Capacity	No			

Between "" to ""	
City Start Month	
Year	
Client 1	Initial Delivery 6,650
Month	
Year	
Client 2	Initial Delivery -
Month	
Year	
Client 3	Initial Delivery -

City1

(All figures in USD)

City1

Income						
Total Vans	7	31	61	85	103	109
Total Scooter	-	-	-	-	-	-
Monthly Capacity	69,888	524,160	1,277,640	1,939,392	2,522,520	2,823,912
# of Deliveries for Client 1	43,882	173,302	311,226	476,914	606,320	673,204
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	1,900	44,693	99,660	128,505	128,505	128,505
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	35,209	82,363	126,211	160,458	178,158
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	45,782	253,205	493,249	731,630	895,282	979,867
Total Delivery Revenue (Modeled)	232,710	1,425,829	2,830,293	4,167,580	5,054,336	5,512,660
Cost Per Delivery	60.0%	139,626	855,497	1,698,176	2,500,548	3,307,596
Gross Profit	93,084	570,331	1,132,117	1,667,032	2,021,735	2,205,064
Total SG&A	6,981	42,775	84,909	125,027	151,630	165,380
Total Payroll Expense	11,635	71,291	141,515	208,379	252,717	275,633
Total Vehicle Cost	38,528	167,124	285,527	341,339	387,472	373,273
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	6,981	42,775	84,909	125,027	151,630	165,380
Business Insurance	1,188	2,850	2,850	2,850	2,850	2,850
Total Operating Expense	65,314	326,815	599,710	802,623	946,299	982,516
Operating Profit	27,770.2	243,516.3	532,407.8	864,409.3	1,075,435.8	1,222,548.4
Monthly Van						6
Cumulative Van	7	31	61	78	72	54
Debt Issuance on Van	226,701	777,260	971,575	777,260	582,945	194,315
Debt Repayment for Van	28,787	215,906	526,270	770,063	823,140	636,922
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	4,653	34,894	85,055	124,457	133,035	102,938
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	259,951	891,260	1,114,075	891,260	668,445	222,815
Scooter CapEx	-	-	-	-	-	-

City2

(All figures in USD)

City2

Income						
Total Vans	-	6	15	15	33	39
Total Scooter	-	41	71	95	113	119
Monthly Capacity	-	806,220	2,941,920	3,946,320	5,321,700	6,290,460
# of Deliveries for Client 1	-	354,337	1,157,458	1,492,464	2,052,138	2,624,250
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	88,142	328,531	489,943	586,053	635,914
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	93,196	157,074	195,315	222,863
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	442,479	1,579,184	2,139,481	2,833,507	3,483,027
Total Delivery Revenue (Modeled)	-	3,960,184	14,133,698	19,148,354	25,359,883	31,173,092
Cost Per Delivery	60.0%	-	2,376,110	8,480,219	11,489,012	15,215,930
Gross Profit	-	1,584,074	5,653,479	7,659,342	10,143,953	12,469,237
Total SG&A	-	396,018	1,413,370	1,914,835	2,535,988	3,117,309
Total Payroll Expense	-	198,009	706,685	957,418	1,267,994	1,558,655
Total Vehicle Cost	-	33,447	85,255	48,393	161,638	147,439
Total Scooter Cost	-	33,297	45,398	53,372	59,962	57,934
Total Office Expense	-	198,009	706,685	957,418	1,267,994	1,558,655
Business Insurance	-	2,750	3,000	3,000	3,000	3,000
Total Operating Expense	-	861,530	2,960,393	3,934,435	5,296,576	6,442,991
Operating Profit	-	722,543.3	2,693,086.2	3,724,906.2	4,847,377.0	6,026,245.8
						19.3%
Monthly Van						6
Cumulative Van	-	6	15	15	27	30
Debt Issuance on Van	-	194,315	291,473	-	582,945	194,315
Debt Repayment for Van	-	26,089	156,532	161,929	257,288	250,990
Monthly Scooter						
Cumulative Scooter	-	41	71	95	72	48
Debt Issuance on Scooter	-	189,688	138,796	111,037	83,278	27,759
Debt Repayment for Scooter	-	27,631	90,603	129,543	136,226	90,989
Interest on Van Debt	-	4,216	25,298	26,171	41,582	40,565
Interest on Scooter Debt	-	4,466	14,643	20,937	22,017	14,705
Van CapEx	-	222,815	334,223	-	668,445	222,815
Scooter CapEx	-	217,510	159,154	127,323	95,492	31,831

City3

(All figures in USD)

City3

Income						
Total Vans	-	15	27	39	48	51
Total Scooter	-	-	-	-	-	-
Monthly Capacity	-	222,144	658,944	1,018,368	1,347,840	1,512,576
# of Deliveries for Client 1	-	148,489	445,769	740,839	1,025,040	1,171,930
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	36,051	112,511	168,075	207,440	227,785
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	184,541	558,279	908,914	1,232,480	1,399,716
Total Delivery Revenue (Modeled)	-	1,213,595	3,681,582	5,949,302	8,006,824	9,070,262
Cost Per Delivery	60.0%	728,157	2,208,949	3,569,581	4,804,094	5,442,157
Gross Profit	-	485,438	1,472,633	2,379,721	3,202,730	3,628,105
Total SG&A	-	36,408	110,447	178,479	240,205	272,108
Total Payroll Expense	-	60,680	184,079	297,465	400,341	453,513
Total Vehicle Cost	-	88,053	122,276	160,991	183,654	175,748
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	36,408	110,447	178,479	240,205	272,108
Business Insurance	-	2,500	3,000	3,000	3,000	3,000
Total Operating Expense	-	224,048	530,250	818,414	1,067,405	1,176,477
Operating Profit	-	261,390.0	942,382.3	1,561,306.7	2,135,324.9	2,451,628.0
						27.0%
Monthly Van						3
Cumulative Van	-	15	27	39	33	27
Debt Issuance on Van	-	485,788	388,630	388,630	291,473	97,158
Debt Repayment for Van	-	80,065	237,496	367,040	405,723	307,665
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	12,940	38,384	59,320	65,572	49,725
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	557,038	445,630	445,630	334,223	111,408
Scooter CapEx	-	-	-	-	-	-
Over Capacity Check	1	1	1	1	1	1

City4

(All figures in USD)

City4

Income						
Total Vans	-	12	27	39	48	51
Total Scooter	-	-	-	-	-	-
Monthly Capacity	-	169,728	643,968	1,018,368	1,347,840	1,512,576
# of Deliveries for Client 1	-	97,028	285,336	461,706	622,220	705,183
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	11,600	46,492	59,948	59,948	59,948
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	108,628	331,828	521,654	682,169	765,132
Total Delivery Revenue (Modeled)	-	663,366	2,037,460	3,189,872	4,152,961	4,650,738
Cost Per Delivery	60.0%	-	398,019	1,222,476	1,913,923	2,491,777
Gross Profit	-	265,346	814,984	1,275,949	1,661,185	1,860,295
Total SG&A	-	19,901	61,124	95,696	124,589	139,522
Total Payroll Expense	-	33,168	101,873	159,494	207,648	232,537
Total Vehicle Cost	-	69,582	133,488	160,991	183,654	175,748
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	19,901	61,124	95,696	124,589	139,522
Business Insurance	-	2,250	3,000	3,000	3,000	3,000
Total Operating Expense	-	144,802	360,609	514,877	643,480	690,329
Operating Profit	-	120,544.3	454,375.0	761,072.1	1,017,704.8	1,169,965.8
						25.2%
Monthly Van						3
Cumulative Van	-	12	27	39	36	27
Debt Issuance on Van	-	388,630	485,788	388,630	291,473	97,158
Debt Repayment for Van	-	61,173	232,099	367,040	424,614	313,063
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	9,887	37,511	59,320	68,626	50,597
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	445,630	557,038	445,630	334,223	111,408
Scooter CapEx	-	-	-	-	-	-

City5

(All figures in USD)

City5

Income						
Total Vans	-	8	20	26	35	38
Total Scooter	-	-	-	-	-	-
Monthly Capacity	-	117,312	449,280	768,768	958,464	1,123,200
# of Deliveries for Client 1	-	75,998	218,344	354,740	480,026	544780.026
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	14,499.6	58,115.0	74,935.4	74,935.4	74,935.4
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	90,498	276,459	429,676	554,961	619715.4535
Total Delivery Revenue (Modeled)	-	557,485	1,716,869	2,652,991	3,404,703	3,793,228
Cost Per Delivery	60.0%	334,491	1,030,122	1,591,795	2,042,822	2,275,937
Gross Profit	-	222,994	686,748	1,061,196	1,361,881	1,517,291
Total SG&A	-	16,725	51,506	79,590	102,141	113,797
Total Payroll Expense	-	27,874	85,843	132,650	170,235	189,661
Total Vehicle Cost	-	42,561	99,693	101,466	141,713	133,808
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	16,725	51,506	79,590	102,141	113,797
Business Insurance	-	2,250	3,000	3,000	3,000	3,000
Total Operating Expense	-	106,134	291,549	396,295	519,231	554,063
Operating Profit	-	116,859.7	395,199.1	664,901.7	842,650.4	963,228.7
						25.4%
Monthly Van						3
Cumulative Van	-	7	19	25	27	21
Debt Issuance on Van	-	226,701	388,630	194,315	291,473	97,158
Debt Repayment for Van	-	38,683	151,134	242,894	295,971	242,894
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	6,252	24,426	39,256	47,834	39,256
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	259,951	445,630	222,815	334,223	111,408
Scooter CapEx	-	-	-	-	-	-
Over Capacity Check	1	1	1	1	1	1

City6

(All figures in USD)

City6

Income						
Total Vans	-	4	16	25	30	33
Total Scooter	-	-	-	-	-	-
Monthly Capacity	-	44,928	329,472	658,944	831,168	973,440
# of Deliveries for Client 1	-	28,505	217,729	468,320	606,762	708,401
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	28,505	217,729	468,320	606,762	708,401
Total Delivery Revenue (Modeled)	-	171,028	1,306,375	2,809,922	3,640,575	4,250,406
Cost Per Delivery	60.0%	102,617	783,825	1,685,953	2,184,345	2,550,244
Gross Profit	-	68,411	522,550	1,123,969	1,456,230	1,700,162
Total SG&A	-	5,131	39,191	84,298	109,217	127,512
Total Payroll Expense	-	8,551	65,319	140,496	182,029	212,520
Total Vehicle Cost	-	21,939	86,788	109,451	110,902	117,677
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	5,131	39,191	84,298	109,217	127,512
Business Insurance	-	1,500	3,000	3,000	3,000	3,000
Total Operating Expense	-	42,252	233,489	421,543	514,365	588,221
Operating Profit	-	26,158.9	289,060.7	702,425.9	941,864.6	1,111,941.3
						26.2%
Monthly Van						3
Cumulative Van	-	4	16	25	26	20
Debt Issuance on Van	-	129,543	388,630	291,473	161,929	97,158
Debt Repayment for Van	-	16,193	118,748	237,496	283,376	232,099
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	2,617	19,192	38,384	45,799	37,511
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	148,543	445,630	334,223	185,679	111,408
Scooter CapEx	-	-	-	-	-	-

City7

(All figures in USD)

City7

Income						
Total Vans	-	-	6	12	18	21
Total Scooter	-	-	-	-	-	-
Monthly Capacity	-	-	129,792	309,504	489,216	614,016
# of Deliveries for Client 1	-	-	80,019	167,403	283,571	371,376
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	80,019	167,403	283,571	371,376
Total Delivery Revenue (Modeled)	-	-	400,096	837,013	1,417,856	1,856,879
Cost Per Delivery	60.0%	-	240,058	502,208	850,713	1,114,127
Gross Profit	-	-	160,039	334,805	567,142	742,751
Total SG&A	-	-	28,007	58,591	99,250	129,982
Total Payroll Expense	-	-	20,005	41,851	70,893	92,844
Total Vehicle Cost	-	-	39,630	58,987	78,345	78,962
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	-	20,005	41,851	70,893	92,844
Business Insurance	-	-	3,000	3,000	3,000	3,000
Total Operating Expense	-	-	110,647	204,280	322,380	397,631
Operating Profit	-	-	49,392.0	130,525.7	244,762.2	345,120.0
						18.6%
Monthly Van						3
Cumulative Van	-	-	6	12	18	18
Debt Issuance on Van	-	-	194,315	194,315	194,315	97,158
Debt Repayment for Van	-	-	46,780	111,551	176,323	174,524
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	-	7,560	18,029	28,497	28,206
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	-	222,815	222,815	222,815	111,408
Scooter CapEx	-	-	-	-	-	-

City8

(All figures in USD)

City8

Income						
Total Vans	-	-	5	11	16	19
Total Scooter	-	-	-	-	-	6
Monthly Capacity	-	-	59,904	279,552	429,312	660,816
# of Deliveries for Client 1	-	-	36,649	179,348	297,072	355,721
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	36,649	179,348	297,072	355,721
Total Delivery Revenue (Modeled)	-	-	183,246	896,741	1,485,360	1,778,607
Cost Per Delivery	60.0%	-	109,947	538,045	891,216	1,067,164
Gross Profit	-	-	73,298	358,696	594,144	711,443
Total SG&A	-	-	9,162	44,837	74,268	88,930
Total Payroll Expense	-	-	9,162	44,837	74,268	88,930
Total Vehicle Cost	-	-	27,827	55,761	67,617	72,510
Total Scooter Cost	-	-	-	-	-	5,853
Total Office Expense	-	-	9,162	44,837	74,268	88,930
Business Insurance	-	-	1,500	3,000	3,000	3,000
Total Operating Expense	-	-	56,814	193,272	293,421	348,154
Operating Profit	-	-	16,484.0	165,424.0	300,722.8	363,288.6
						20.4%
Monthly Van						3
Cumulative Van	-	-	5	11	16	17
Debt Issuance on Van	-	-	161,929	194,315	161,929	97,158
Debt Repayment for Van	-	-	21,591	100,756	154,732	178,122
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	6
Debt Issuance on Scooter	-	-	-	-	-	27,759
Debt Repayment for Scooter	-	-	-	-	-	7,325
Interest on Van Debt	-	-	3,489	16,284	25,008	28,788
Interest on Scooter Debt	-	-	-	-	-	1,184
Van CapEx	-	-	185,679	222,815	185,679	111,408
Scooter CapEx	-	-	-	-	-	31,831

City9

(All figures in USD)

City9

Income						
Total Vans	-	-	8	14	21	24
Total Scooter	-	-	6	12	19	22
Monthly Capacity	-	-	238,368	557,856	959,712	1,151,904
# of Deliveries for Client 1	-	-	135,781	349,953	582,804	755,637
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	135,781	349,953	582,804	755,637
Total Delivery Revenue (Modeled)	-	-	678,907	1,749,766	2,914,019	3,778,185
Cost Per Delivery	60.0%	-	407,344	1,049,859	1,748,411	2,266,911
Gross Profit	-	-	271,563	699,906	1,165,608	1,511,274
Total SG&A	-	-	33,945	87,488	145,701	188,909
Total Payroll Expense	-	-	33,945	87,488	145,701	188,909
Total Vehicle Cost	-	-	51,406	62,751	91,761	86,490
Total Scooter Cost	-	-	5,277	8,043	12,187	11,434
Total Office Expense	-	-	33,945	87,488	145,701	188,909
Business Insurance	-	-	3,000	3,000	3,000	3,000
Total Operating Expense	-	-	161,520	336,259	544,050	667,652
Operating Profit	-	-	110,042.9	363,647.4	621,557.4	843,622.5
						22.3%
Monthly Van						3
Cumulative Van	-	-	8	14	21	19
Debt Issuance on Van	-	-	259,087	194,315	226,701	97,158
Debt Repayment for Van	-	-	57,575	124,146	206,910	188,917
Monthly Scooter						
Cumulative Scooter	-	-	6	12	19	16
Debt Issuance on Scooter	-	-	27,759	27,759	32,386	13,880
Debt Repayment for Scooter	-	-	5,398	14,651	26,474	26,731
Interest on Van Debt	-	-	9,305	20,064	33,440	30,533
Interest on Scooter Debt	-	-	872	2,368	4,279	4,320
Van CapEx	-	-	297,087	222,815	259,951	111,408
Scooter CapEx	-	-	31,831	31,831	37,136	15,915

City10

(All figures in USD)

City10

Income						
Total Vans	-	-	-	8	14	20
Total Scooter	-	-	-	9	17	23
Monthly Capacity	-	-	-	258,336	658,944	984,672
# of Deliveries for Client 1	-	-	-	166,497	421,431	596,126
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	166,497	421,431	596,126
Total Delivery Revenue (Modeled)	-	-	-	832,485	2,107,156	2,980,630
Cost Per Delivery	60.0%	-	-	499,491	1,264,294	1,788,378
Gross Profit	-	-	-	332,994	842,862	1,192,252
Total SG&A	-	-	-	41,624	105,358	149,032
Total Payroll Expense	-	-	-	41,624	105,358	149,032
Total Vehicle Cost	-	-	-	50,331	62,751	82,109
Total Scooter Cost	-	-	-	7,724	11,338	13,112
Total Office Expense	-	-	-	41,624	105,358	149,032
Business Insurance	-	-	-	3,000	3,000	3,000
Total Operating Expense	-	-	-	185,928	393,163	545,315
Operating Profit	-	-	-	147,066.2	449,699.6	646,936.6
						21.7%
Monthly Van	-	-	-	8	14	6
Cumulative Van	-	-	-	8	14	26
Debt Issuance on Van	-	-	-	259,087	194,315	194,315
Debt Repayment for Van	-	-	-	53,976	124,146	188,917
Monthly Scooter	-	-	-	9	17	23
Cumulative Scooter	-	-	-	9	17	23
Debt Issuance on Scooter	-	-	-	41,639	37,012	27,759
Debt Repayment for Scooter	-	-	-	7,454	21,591	31,615
Interest on Van Debt	-	-	-	8,724	20,064	30,533
Interest on Scooter Debt	-	-	-	1,205	3,489	5,110
Van CapEx	-	-	-	297,087	222,815	222,815
Scooter CapEx	-	-	-	47,746	42,441	31,831

City11

(All figures in USD)

City11

Income						
Total Vans	-	-	-	9	16	22
Total Scooter	-	-	-	12	21	27
Monthly Capacity	-	-	-	331,968	808,704	1,134,432
# of Deliveries for Client 1	-	-	-	233,096	520,886	635,438
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	233,096	520,886	635,438
Total Delivery Revenue (Modeled)	-	-	-	1,165,479	2,604,432	3,177,191
Cost Per Delivery	60.0%	-	-	699,288	1,562,659	1,906,314
Gross Profit	-	-	-	466,192	1,041,773	1,270,876
Total SG&A	-	-	-	58,274	130,222	158,860
Total Payroll Expense	-	-	-	58,274	130,222	158,860
Total Vehicle Cost	-	-	-	57,295	73,479	88,561
Total Scooter Cost	-	-	-	10,555	13,792	14,956
Total Office Expense	-	-	-	58,274	130,222	158,860
Business Insurance	-	-	-	3,000	3,000	3,000
Total Operating Expense	-	-	-	245,671	480,936	583,095
Operating Profit	-	-	-	220,520.5	560,836.8	687,780.7
						21.6%
Monthly Van						6
Cumulative Van	-	-	-	9	16	28
Debt Issuance on Van	-	-	-	291,473	226,701	194,315
Debt Repayment for Van	-	-	-	62,972	145,736	210,508
Monthly Scooter						
Cumulative Scooter	-	-	-	12	21	27
Debt Issuance on Scooter	-	-	-	55,519	41,639	27,759
Debt Repayment for Scooter	-	-	-	10,795	27,759	37,783
Interest on Van Debt	-	-	-	10,178	23,554	34,022
Interest on Scooter Debt	-	-	-	1,745	4,486	6,107
Van CapEx	-	-	-	334,223	259,951	222,815
Scooter CapEx	-	-	-	63,661	47,746	31,831

City12

(All figures in USD)

City12

Income						
Total Vans	-	-	-	6	18	24
Total Scooter	-	-	-	5	17	23
Monthly Capacity	-	-	-	97,344	658,944	1,104,480
# of Deliveries for Client 1	-	-	-	66,034	359,904	589,499
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	66,034	359,904	589,499
Total Delivery Revenue (Modeled)	-	-	-	330,170	1,799,522	2,947,493
Cost Per Delivery	60.0%	-	-	198,102	1,079,713	1,768,496
Gross Profit	-	-	-	132,068	719,809	1,178,997
Total SG&A	-	-	-	16,508	89,976	147,375
Total Payroll Expense	-	-	-	16,508	89,976	147,375
Total Vehicle Cost	-	-	-	32,102	93,241	95,013
Total Scooter Cost	-	-	-	3,822	12,859	13,112
Total Office Expense	-	-	-	16,508	89,976	147,375
Business Insurance	-	-	-	1,500	3,000	3,000
Total Operating Expense	-	-	-	86,950	379,028	553,250
Operating Profit	-	-	-	45,118.3	340,780.7	625,747.5
						21.2%
Monthly Van	-	-	-	6	18	6
Cumulative Van	-	-	-	6	18	30
Debt Issuance on Van	-	-	-	194,315	388,630	194,315
Debt Repayment for Van	-	-	-	21,591	140,339	232,099
Monthly Scooter	-	-	-	5	17	23
Cumulative Scooter	-	-	-	5	17	23
Debt Issuance on Scooter	-	-	-	23,133	55,519	27,759
Debt Repayment for Scooter	-	-	-	2,570	18,506	31,615
Interest on Van Debt	-	-	-	3,489	22,681	37,511
Interest on Scooter Debt	-	-	-	415	2,991	5,110
Van CapEx	-	-	-	222,815	445,630	222,815
Scooter CapEx	-	-	-	26,526	63,661	31,831

City13

(All figures in USD)

City13

Income						
Total Vans	-	-	-	-	12	18
Total Scooter	-	-	-	-	12	18
Monthly Capacity	-	-	-	-	366,912	812,448
# of Deliveries for Client 1	-	-	-	-	231,048	525,722
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	231,048	525,722
Total Delivery Revenue (Modeled)	-	-	-	-	1,155,238	2,628,612
Cost Per Delivery	60.0%	-	-	-	693,143	1,577,167
Gross Profit	-	-	-	-	462,095	1,051,445
Total SG&A	-	-	-	-	57,762	131,431
Total Payroll Expense	-	-	-	-	57,762	131,431
Total Vehicle Cost	-	-	-	-	73,883	75,656
Total Scooter Cost	-	-	-	-	10,555	10,808
Total Office Expense	-	-	-	-	57,762	131,431
Business Insurance	-	-	-	-	3,000	3,000
Total Operating Expense	-	-	-	-	260,724	483,756
Operating Profit	-	-	-	-	201,371.3	567,688.9
						21.6%
Monthly Van						6
Cumulative Van	-	-	-	-	12	24
Debt Issuance on Van	-	-	-	-	388,630	194,315
Debt Repayment for Van	-	-	-	-	75,567	167,327
Monthly Scooter						
Cumulative Scooter	-	-	-	-	12	18
Debt Issuance on Scooter	-	-	-	-	55,519	27,759
Debt Repayment for Scooter	-	-	-	-	10,795	23,904
Interest on Van Debt	-	-	-	-	12,213	27,043
Interest on Scooter Debt	-	-	-	-	1,745	3,863
Van CapEx	-	-	-	-	445,630	222,815
Scooter CapEx	-	-	-	-	63,661	31,831

City14

(All figures in USD)

City14

Income						
Total Vans	-	-	-	-	12	18
Total Scooter	-	-	-	-	12	18
Monthly Capacity	-	-	-	-	366,912	812,448
# of Deliveries for Client 1	-	-	-	-	206,474	447,048
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	206,474	447,048
Total Delivery Revenue (Modeled)	-	-	-	-	1,032,370	2,235,238
Cost Per Delivery	60.0%	-	-	-	619,422	1,341,143
Gross Profit	-	-	-	-	412,948	894,095
Total SG&A	-	-	-	-	51,618	111,762
Total Payroll Expense	-	-	-	-	51,618	111,762
Total Vehicle Cost	-	-	-	-	73,883	75,656
Total Scooter Cost	-	-	-	-	10,555	10,808
Total Office Expense	-	-	-	-	51,618	111,762
Business Insurance	-	-	-	-	3,000	3,000
Total Operating Expense	-	-	-	-	242,294	424,750
Operating Profit	-	-	-	-	170,654.3	469,345.5
						21.0%
Monthly Van						6
Cumulative Van	-	-	-	-	12	24
Debt Issuance on Van	-	-	-	-	388,630	194,315
Debt Repayment for Van	-	-	-	-	75,567	167,327
Monthly Scooter						
Cumulative Scooter	-	-	-	-	12	18
Debt Issuance on Scooter	-	-	-	-	55,519	27,759
Debt Repayment for Scooter	-	-	-	-	10,795	23,904
Interest on Van Debt	-	-	-	-	12,213	27,043
Interest on Scooter Debt	-	-	-	-	1,745	3,863
Van CapEx	-	-	-	-	445,630	222,815
Scooter CapEx	-	-	-	-	63,661	31,831

City15

(All figures in USD)

City15

<u>Income</u>						
Total Vans	-	-	-	-	12	18
Total Scooter	-	-	-	-	12	18
Monthly Capacity	-	-	-	-	366,912	812,448
# of Deliveries for Client 1	-	-	-	-	206,474	447,048
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	206,474	447,048
Total Delivery Revenue (Modeled)	-	-	-	-	1,032,370	2,235,238
Cost Per Delivery	60.0%	-	-	-	619,422	1,341,143
Gross Profit	-	-	-	-	412,948	894,095
Total SG&A	-	-	-	-	51,618	111,762
Total Payroll Expense	-	-	-	-	51,618	111,762
Total Vehicle Cost	-	-	-	-	73,883	75,656
Total Scooter Cost	-	-	-	-	10,555	10,808
Total Office Expense	-	-	-	-	51,618	111,762
Business Insurance	-	-	-	-	3,000	3,000
Total Operating Expense	-	-	-	-	242,294	424,750
Operating Profit	-	-	-	-	170,654.3	469,345.5
						21.0%
Monthly Van						6
Cumulative Van	-	-	-	-	12	24
Debt Issuance on Van	-	-	-	-	388,630	194,315
Debt Repayment for Van	-	-	-	-	75,567	167,327
Monthly Scooter						
Cumulative Scooter	-	-	-	-	12	18
Debt Issuance on Scooter	-	-	-	-	55,519	27,759
Debt Repayment for Scooter	-	-	-	-	10,795	23,904
Interest on Van Debt	-	-	-	-	12,213	27,043
Interest on Scooter Debt	-	-	-	-	1,745	3,863
Van CapEx	-	-	-	-	445,630	222,815
Scooter CapEx	-	-	-	-	63,661	31,831

City16

(All figures in USD)

City16

Income						
Total Vans	-	-	-	-	7	13
Total Scooter	-	-	-	-	6	12
Monthly Capacity	-	-	-	-	119,808	527,904
# of Deliveries for Client 1	-	-	-	-	66,034	306,126
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	66,034	306,126
Total Delivery Revenue (Modeled)	-	-	-	-	330,170	1,530,628
Cost Per Delivery	60.0%	-	-	-	198,102	918,377
Gross Profit	-	-	-	-	132,068	612,251
Total SG&A	-	-	-	-	16,508	76,531
Total Payroll Expense	-	-	-	-	16,508	76,531
Total Vehicle Cost	-	-	-	-	37,991	59,525
Total Scooter Cost	-	-	-	-	4,586	8,043
Total Office Expense	-	-	-	-	16,508	76,531
Business Insurance	-	-	-	-	1,500	3,000
Total Operating Expense	-	-	-	-	93,602	300,162
Operating Profit	-	-	-	-	38,465.9	312,089.2
						20.4%
Monthly Van	-	-	-	-		6
Cumulative Van	-	-	-	-	7	19
Debt Issuance on Van	-	-	-	-	226,701	194,315
Debt Repayment for Van	-	-	-	-	26,988	113,350
Monthly Scooter	-	-	-	-		
Cumulative Scooter	-	-	-	-	6	12
Debt Issuance on Scooter	-	-	-	-	27,759	27,759
Debt Repayment for Scooter	-	-	-	-	3,084	14,651
Interest on Van Debt	-	-	-	-	4,362	18,320
Interest on Scooter Debt	-	-	-	-	498	2,368
Van CapEx	-	-	-	-	259,951	222,815
Scooter CapEx	-	-	-	-	31,831	31,831

City 17

(All figures in USD)

City17

Income						
Total Vans	-	-	-	-	-	10
Total Scooter	-	-	-	-	-	11
Monthly Capacity	-	-	-	-	-	363,168
# of Deliveries for Client 1	-	-	-	-	-	263,210
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	-	263,210
Total Delivery Revenue (Modeled)	-	-	-	-	-	1,316,052
Cost Per Delivery	60.0%	-	-	-	-	789,631
Gross Profit	-	-	-	-	-	526,421
Total SG&A	-	-	-	-	-	65,803
Total Payroll Expense	-	-	-	-	-	65,803
Total Vehicle Cost	-	-	-	-	-	65,333
Total Scooter Cost	-	-	-	-	-	9,867
Total Office Expense	-	-	-	-	-	65,803
Business Insurance	-	-	-	-	-	3,000
Total Operating Expense	-	-	-	-	-	275,608
Operating Profit	-	-	-	-	-	250,812.3
						19.1%
Monthly Van						10
Cumulative Van	-	-	-	-	-	20
Debt Issuance on Van	-	-	-	-	-	323,858
Debt Repayment for Van	-	-	-	-	-	75,567
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	11
Debt Issuance on Scooter	-	-	-	-	-	50,892
Debt Repayment for Scooter	-	-	-	-	-	10,538
Interest on Van Debt	-	-	-	-	-	12,213
Interest on Scooter Debt	-	-	-	-	-	1,703
Van CapEx	-	-	-	-	-	371,358
Scooter CapEx	-	-	-	-	-	58,356

City 18

(All figures in USD)

City18

Income						
Total Vans	-	-	-	-	-	10
Total Scooter	-	-	-	-	-	11
Monthly Capacity	-	-	-	-	-	363,168
# of Deliveries for Client 1	-	-	-	-	-	242,423
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	-	242,423
Total Delivery Revenue (Modeled)	-	-	-	-	-	1,212,113
Cost Per Delivery	60.0%	-	-	-	-	727,268
Gross Profit	-	-	-	-	-	484,845
Total SG&A	-	-	-	-	-	60,606
Total Payroll Expense	-	-	-	-	-	60,606
Total Vehicle Cost	-	-	-	-	-	65,333
Total Scooter Cost	-	-	-	-	-	9,867
Total Office Expense	-	-	-	-	-	60,606
Business Insurance	-	-	-	-	-	3,000
Total Operating Expense	-	-	-	-	-	260,018
Operating Profit	-	-	-	-	-	224,827.7
						18.5%
Monthly Van						10
Cumulative Van	-	-	-	-	-	20
Debt Issuance on Van	-	-	-	-	-	323,858
Debt Repayment for Van	-	-	-	-	-	75,567
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	11
Debt Issuance on Scooter	-	-	-	-	-	50,892
Debt Repayment for Scooter	-	-	-	-	-	10,538
Interest on Van Debt	-	-	-	-	-	12,213
Interest on Scooter Debt	-	-	-	-	-	1,703
Van CapEx	-	-	-	-	-	371,358
Scooter CapEx	-	-	-	-	-	58,356

City 19

(All figures in USD)

City19

Income						
Total Vans	-	-	-	-	-	24
Total Scooter	-	-	-	-	-	-
Monthly Capacity	-	-	-	-	-	209,664
# of Deliveries for Client 1	-	-	-	-	-	139,650
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	-	139,650
Total Delivery Revenue (Modeled)	-	-	-	-	-	698,250
Cost Per Delivery	60.0%	-	-	-	-	418,950
Gross Profit	-	-	-	-	-	279,300
Total SG&A	-	-	-	-	-	34,913
Total Payroll Expense	-	-	-	-	-	34,913
Total Vehicle Cost	-	-	-	-	-	125,183
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	-	-	-	-	34,913
Business Insurance	-	-	-	-	-	1,500
Total Operating Expense	-	-	-	-	-	231,421
Operating Profit	-	-	-	-	-	47,879.1
						6.9%
Monthly Van						24
Cumulative Van	-	-	-	-	-	48
Debt Issuance on Van	-	-	-	-	-	777,260
Debt Repayment for Van	-	-	-	-	-	75,567
Monthly Scooter						
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	-	-	-	-	12,213
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	-	-	-	-	891,260
Scooter CapEx	-	-	-	-	-	-

City 20

(All figures in USD)

City20

Income						
Total Vans	-	-	-	-	-	20
Total Scooter	-	-	-	-	-	-
Monthly Capacity	-	-	-	-	-	149,760
# of Deliveries for Client 1	-	-	-	-	-	66,500
<i>M-o-M Growth</i>						
# of Deliveries for Client 2	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Deliveries for Client 3	-	-	-	-	-	-
<i>M-o-M Growth</i>						
# of Other Deliveries	-	-	-	-	-	-
<i>Efficiency</i>						
Total Deliveries	-	-	-	-	-	66,500
Total Delivery Revenue (Modeled)	-	-	-	-	-	332,500
Cost Per Delivery	60.0%	-	-	-	-	199,500
Gross Profit	-	-	-	-	-	133,000
Total SG&A	-	-	-	-	-	16,625
Total Payroll Expense	-	-	-	-	-	16,625
Total Vehicle Cost	-	-	-	-	-	101,631
Total Scooter Cost	-	-	-	-	-	-
Total Office Expense	-	-	-	-	-	16,625
Business Insurance	-	-	-	-	-	1,250
Total Operating Expense	-	-	-	-	-	152,756
Operating Profit	-	-	-	-	-	(19,756.0)
						(5.9%)
Monthly Van						24
Cumulative Van	-	-	-	-	-	48
Debt Issuance on Van	-	-	-	-	-	647,717
Debt Repayment for Van	-	-	-	-	-	71,969
Monthly Scooter						-
Cumulative Scooter	-	-	-	-	-	-
Debt Issuance on Scooter	-	-	-	-	-	-
Debt Repayment for Scooter	-	-	-	-	-	-
Interest on Van Debt	-	-	-	-	-	11,631
Interest on Scooter Debt	-	-	-	-	-	-
Van CapEx	-	-	-	-	-	742,717
Scooter CapEx	-	-	-	-	-	-